

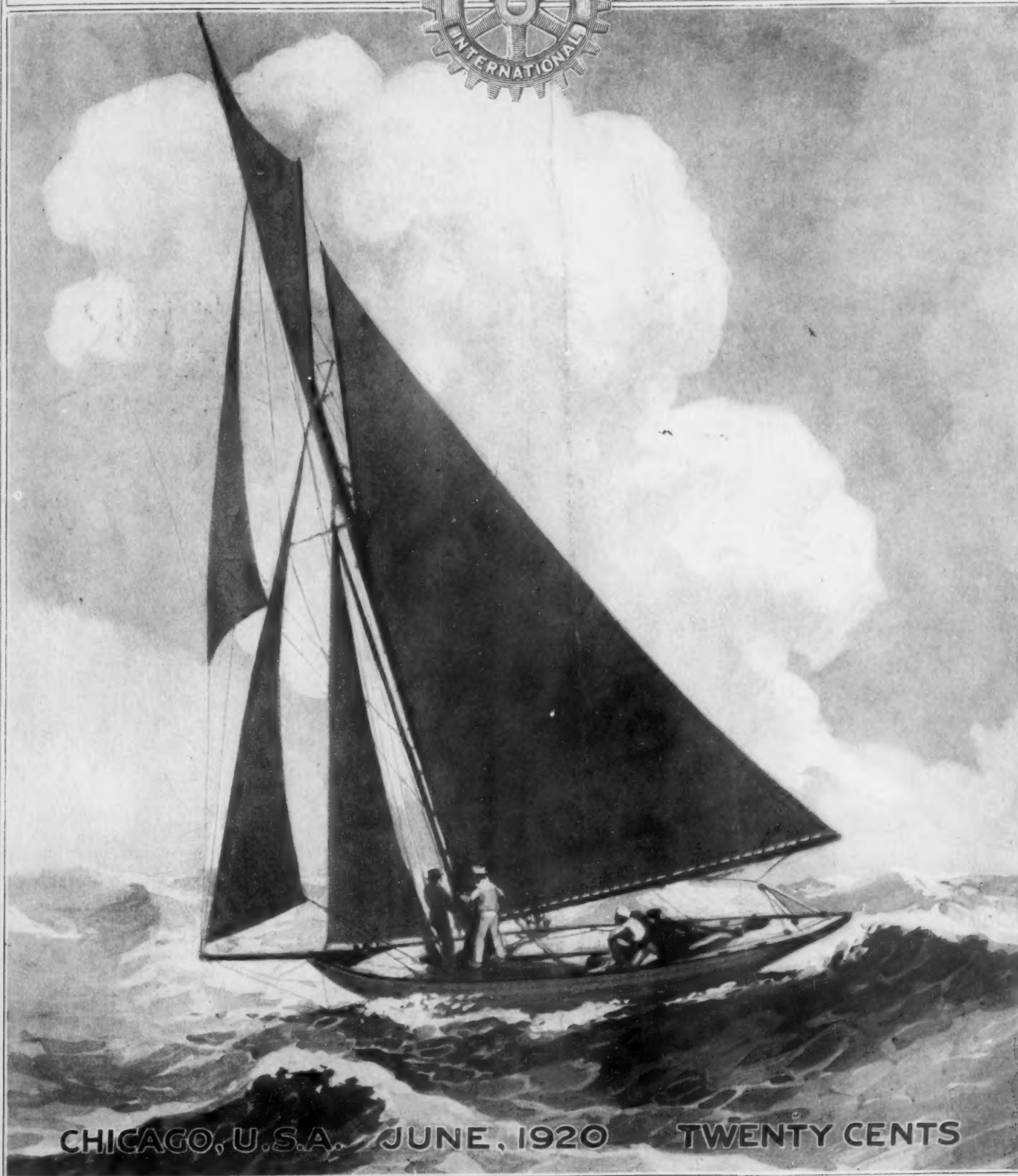
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THE ROTARIAN

The Magazine of Service



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CHICAGO, U.S.A. JUNE, 1920 TWENTY CENTS



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New York Invites All Rotarians

and members of their families, who contemplate attending the Atlantic City Convention, to pay a visit to the great metropolis of America, and receive the hearty welcome that awaits you from your fellow members of the Rotary Club of New York.

We have so often been the recipients of your own hospitality that we look forward with keen pleasure to the privilege of taking you by the hand and saying sincerely, WELCOME TO OUR CITY. And that is just what we mean.

Proposed Entertainment Plan—Monday, June 28th

We have arranged for a special boat trip up the beautiful Hudson River to Bear Mountain. A delightful sail of three hours; a regular get-together Rotary lunch; automobile drive through the wonderful Palisades Interstate Park; music, dancing, boating, games. Just fun for everybody and a happy time out of doors. Because the maximum capacity limitation is 2500, we have appointed a special Committee who will open a bureau at Atlantic City to receive your registration and issue you tickets and badges. First come, first served, but COME.

We want to show you New York City, too. We have Committees who will have care of all details. And remember, it will be open house at Headquarters, Hotel McAlpin, 22d Floor, June 25-26-27-28.

Hotel Reservations

To every Club Secretary in International Rotary we have sent a letter requesting that intending visitors notify us *immediately* of their wishes in this particular. If you have not already done so, use the following form and send it to our Committee—please.

How many from your Club will visit New York City?..... Who will be in the party?
 Give Names..... Kind of accommodations desired..... Any preference
 as to hotel?..... Date of arrival..... Length of stay.....

We want to aid in making you comfortable while here and believe this will be one of the ways.

ROTARY CLUB OF NEW YORK

Convention Visitors' Day Committee { CHARLES A. PEARSON, *Chairman*
 RAYMOND J. KNOEPPEL
 ROBERT L. HATCH





Remarkable Photograph to Be Exhibited at International Rotary Convention at Atlantic City

Considerable interest in the famous original composite photograph of the illustrated phrase of Philadelphia's dominant newspaper, "In Philadelphia nearly everybody reads The Bulletin," will doubtless be manifested by Rotarians who attend the International Convention of Rotary Clubs, to be held in Atlantic City during the week beginning June 21st. The circulation of this great metropolitan daily newspaper is one of the largest in the United States. In Philadelphia there are about 396,000 separate dwellings. The net paid daily average circulation of The Bulletin, according to United States Post Office Department report for the six months ending April 1, 1920, was 466,732 copies. The Bulletin goes daily into practically every home in and around Philadelphia.



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International Association of Rotary Clubs

Is an organization of the Rotary clubs in nearly 700 of the principal cities of the United States, Canada, Great Britain and Ireland, Cuba, Porto Rico, Panama, Hawaii, Philippines, Uruguay, Argentina and China, with headquarters at 910 South Michigan Avenue, Chicago, Illinois, U. S. A. The name is sometimes abbreviated to I. A. of R. C.

Objects of the I. A. of R. C.

First: To encourage, promote and supervise the organization of Rotary Clubs in all commercial centers thruout the world.

Second: To coordinate, standardize and generally direct the work and activities, other than local activities, of all affiliated Rotary Clubs.

Third: To encourage and foster, thru its own activities and thru the medium of affiliating Rotary Clubs:

- (a) High ethical standards in business and professions.
- (b) The ideal of service as the basis of all worthy enterprise.
- (c) The active interest of every Rotarian in the civic, commercial, social and moral welfare of his community.
- (d) The development of a broad acquaintanceship as an opportunity for service as well as an aid to success.
- (e) The interchange of ideas and of business methods as a means of increasing the efficiency and usefulness of Rotarians.
- (f) The recognition of the worthiness of all legitimate occupations and the dignifying of the occupation of each Rotarian as affording him an opportunity to serve society.

Fourth: To create, adopt and preserve an emblem, badge, or other insignia of International Rotary for the exclusive use and benefit of all Rotarians.

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Contents

COVER DESIGN: "OFF THE JERSEY COAST"....Carnahan Studios

FRONTISPICE: THE BOARDWALK AT ATLANTIC CITY
(Page 292)

THE AMERICAN PROBLEM (Page 293) ..By Frederic Siedenburg, S.J.
EDITORIALS (Page 296)

I. A. OF R. C. BOARD OF DIRECTORS' REPORT (Page 298)

REPORT OF THE INTERNATIONAL SECRETARY (Page 301)
.....By Chesley R. Perry

BOYS WORK: "GO THOU AND DO LIKEWISE" (Page 303)
.....By C. V. Buttelman

ROTARY FORUM (Page 307)

PROPOSED AMENDMENTS TO THE CONSTITUTION AND
BY-LAWS OF THE I. A. OF R. C. AND TO THE STANDARD
CONSTITUTION FOR CLUBS (Page 310)

VISION OF ROTARY (Page 311)

CLUB NOTES (Page 313)

FRAGMENTOS EXTRACTADOS DEL INFORME QUE SOMETE
EL PRESIDENTE DEL COMITE DE EXTENSION DE
ROTARY EN EL EXTRANJERO, HON. JOHN BARRETT,
SOBRE LOS TRABAJOS DEL DICHO COMITE DURANTE
EL AÑO 1919-1920 (Page 317)

ATTENDANCE STATISTICS (Page 318)

REPORTS OF THE DISTRICT GOVERNORS (Page 324)

REPORT OF THE INTERNATIONAL COMMITTEE ON FOR-
EIGN EXTENSION (Page 336).....By John Barrett, Chairman

COMPULSORY VOTING (Page 343).....By Judge John Stelk

REPORT OF THE INTERNATIONAL COMMITTEE ON
RELATIONS BETWEEN EMPLOYER AND EMPLOYEE
(Page 345).....By Raymond M. Havens, Chairman

REPORT OF THE INTERNATIONAL COMMITTEE ON
BUSINESS METHODS (Page 346).....By B. F. Harris, Chairman

REPORT OF INTERNATIONAL COMMITTEE ON STANDARD-
IZATION OF CLASSIFICATIONS (Page 352).....
.....By Kendall Weisiger, Chairman

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The Boardwalk at Atlantic City N.J.

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John Poole, Immediate Past Pres.
John N. Dyer, 1st Vice President
Estes Snedecor, 2nd Vice President
James F. Finlay, 3rd Vice Pres.
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The Americanization Problem

By Frederic Siedenburg, S. J., Dean of the School of Sociology of Loyola University, Chicago



AFTER one hundred and fifty years of existence, America, or more properly the United States, is waking up to find that many of its inhabitants are not Americans, a national anomaly. America has always been a country to which citizens of other lands have freely come and it has always had as many "foreigners" as it has today. This is as true of the days of Washington as the days of Wilson.

The "Americanization Problem" implies first that there is a problem, and second, that there are people in our country who are in need of being Americanized; that they are in the country but not of it. Some seem to think that this need applies exclusively to our foreign born; but I think decidedly that it applies equally to our native born. Americanization is a word that expresses the processes of Americanizing thought and action; it means to make things or persons square with American ideals and principles. These ideals and principles to be genuinely American must have inherited the best of all those nations that have been transfused in making America as she is today.

Many of our foreign born neighbors have a prejudice against the word "Americanization," because to them it represents the patronizing efforts of some ultra patriots who wish to force upon them everything American, and rob them of even the best of their race and former nation. This type of Americanization solves the whole problem by teaching a little English and a little civics with a panegyric on the beneficence of American institutions. It asks the foreigner to live like an American with an income of two hundred dollars a month when his own income is not one hundred dollars. It asks for miracles and of course the foreigner when he sees the humor of the situation, thinks "Americanization" a joke. When he takes it seriously, it looks absurd and he will have none of it.

AMERICA should be pre-eminently a country of freedom and opportunity for each and all of its inhabitants. The Statue of Liberty, rising from the waves of New York harbor, and by its lamp of liberty beckoning the oppressed of all the world to our friendly shores, is the symbol of our freedom. This is our ideal. The founders of our Republic in the Declaration of Independence expressed in a happy phrase the very essence of Americanism when they said, that the purpose of our country was that all within its borders might always enjoy in full measure "life, liberty, and the pursuit of happiness." These are our principles. Anyone who knows our political or social life, knows that there are both foreigners and native-born who do not prize these ideals and who are therefore equally in need of Americanization. Some Americans who live on Chicago's Gold Coast or Boston's Back Bay need Americanization as much as the "black hand" of "Little Italy" or the Jews of the Ghetto, because they are equally ignorant and equally indifferent.

THE story of America is not told in the story of the Pilgrim Fathers; it is not told by the battles of Yorktown

or Gettysburg or the Argonne; it is not told in the statesmanship of our Jeffersons or in the poetry of our Bryant or the philosophy of our Brownsons, or even in the inventions of our Edisons. These are but isolated expressions of our spirit, our yearnings and our achievements of higher things; these have been made possible and have only come to pass because since the dawn of our nation thirty-five million souls have sought our shores to build here their firesides and their altars, and to cast their fortunes with the fortunes of free America.

The story of America is in a great measure the story of the immigrant bringing with him the brains and brawn, the beauty and strength of many nations and of many races. They are the elements which have formed our unique and mighty nation. From the Celtic Continental of Washington to the Slavic Yank of Pershing, the immigrant has ever been conspicuous in deeds of war; and from the Dutch settler of New Amsterdam to the last unshorn Russian of Ellis Island they have been equally conspicuous in the work of peace. For the most part, the immigrant has been a national asset. Only occasionally is he a liability and then more thru the fault of the native born than his own.

THERE are in our country today, thirteen million men and women born on foreign soil. The census of 1910 shows that out of a population of 92 millions, over 13 millions or 14½ per cent were foreign born and 32 millions, or 35 per cent, were born of foreign parents. This means that one out of every seven persons in the United States is an immigrant and one out of every third person is only one generation removed from an immigrant. In other words one-third of our people first learned to speak in some language other than English.

The truth is that with the exception of the Indians on our reservations, we are a nation of immigrants and not many years ago, as history goes, our boasted Pilgrim Fathers were immigrants. Perhaps the native Indians considered them undesirable citizens, perhaps they debated how they might Americanize them. This was the first Americanization problem.

No one will deny that if our country is to become great in a truly national sense, we must become a homogeneous people with homogeneous education and ideals that will lead our people to political and social supremacy. We have eleven million negroes and thirteen million immigrants, five million illiterates, over two million children under fourteen years of age in industry and high death rates in tuberculosis and typhoid. With the wealth of the nation concentrated in the hands of a small minority and the great masses without property, with our education neglecting religion and only a fraction of our people worshipping God, no one will say that we are a homogeneous nation or that we have reached the summits of democracy.

TODAY, however, we are concerned only about one of these problems, the problem of the immigrant, because today there is a hue and cry that he must be Americanized. If he is not, some say that our national unity is in peril.

During the World War, Secretary Lane in a letter to President Wilson called attention to the illiteracy in the United States which he said was almost unbelievable. He stated that there were four and one-half millions of people over twenty years of age who were unable to read or write in any language and that of the 1,350,000 aliens registered for the draft, nearly 700,000 were illiterate. A large proportion of these were immigrants from the southeastern parts of Europe. Now in the nature of things, an army, in which many of the soldiers do not know the language of command, is obviously inefficient if not altogether impossible.

In the United States today, there are nearly three million adult illiterates and not 60,000 of these are attending school. For their sake and for the sake of the nation, it is imperative that they should learn enough English to guard themselves from being exploited and to give themselves a better chance in the industrial world. At the same time, for the sake of the nation, it is imperative that they acquire at least the essentials of English and of citizenship so as ultimately to vote intelligently. The English language is the first requisite in any program of Americanization and we can do little until that first step is taken. Another serious liability of the immigrant, especially of recent years, is the low standard of living to which he is accustomed and which must be changed if he is not to become a menace to the standards of our own American workingman. Linkt with this low standard of living is an utter disregard for the primary laws of health and sanitation, so that these can readily become a serious menace to our public health. These liabilities of the immigrant must be charged to the indifferent native born as well as to the indifferent foreign born.

Unfortunately the strangers within our gates do not distribute themselves among the native-born, but concentrate among people of their own race and tongue, in our large centers of population where they have little or no contact with American life. Consequently, after they have been with us for years, most of them know little English and understand even less of American life and customs. They still live the life and speak the language of the old world; they live in America but are not of it.

THIS concentration of the foreigner is primarily due to his desire for fellowship in a strange land and hence it is natural that he should congregate in certain states and large cities. Thus in Massachusetts 31% are foreign born. Rhode Island has 33% and New York 30%, while Mississippi has $\frac{1}{2}$ and North Carolina only $\frac{1}{3}$ of one per cent. Our large cities are especially attractive to the newcomer. Boston, like Chicago and Cleveland, has 35%, while New York has nearly 40%. In fact it has been said of New York that it is the largest German city in the world except Berlin, the largest Italian city except Naples, and by far the largest Irish or Jewish city in the world.

The foreign born speaks his own language and knows little of our institutions, precisely because we allow and even encourage him to colonize the old world in the new. Until we distribute him by industry or even by legislation among the native born, he and we alike will suffer all the disadvantages arising from his ignorance of the English language and of the benefits of our laws and institutions.

IN most cases this is not the fault of the immigrant. He comes to America with as pure a motive as the early colonist. He left the land of his fathers and braved the Atlantic to come to America seeking economic opportunity or civil and religious liberty; he came for a home, for a school, and for citizenship in a free Republic—the Puritans of 1620 did not come for a nobler purpose.

Although the immigrants among us have by no means realized their economic hopes or social ideals, they have nevertheless done their share towards making our canals, our railroads and our subways, and are today the backbone of our gigantic industries. Some of their number have risen to high stations in the various walks of life; but the great majority have not had a fair share in the wealth they have created or in the civilization they have made possible. This is the crux

of the problem and must be the starting point of our reform. No Americanization plan is worth the paper it is written on unless it will bring the foreign born a greater share of opportunity and bring him in closer harmony with the spirit of America. This cannot be while their incomes or their standards cause them to live in the slums, while they speak a foreign tongue and while they live apart from all American influences.

THRUOUT America today, there is a concerted movement to change these conditions, and we all are askt to aid in the movement. For the first time Americans are askt to Americanize themselves and to change their narrow attitude towards their foreign born neighbors. For the first time Americans are becoming aware that they have in their midst thirteen millions of foreign born human beings who will be assets or liabilities in proportion as the native born appreciate or neglect them. The War showed plainly that our melting pot had not assimilated the millions who have come to us from other lands. Many feared that there would be treason in our army and navy, others feared racial and industrial uprisings; and with the advent of reconstruction, and its unemployment problems they feared the bedlam of Bolshevism. There is no treason in our army or navy and no internal revolt that could be laid to the immigrant. The draft list and especially the casualty list showed that their loyalty to their adopted land was not surpast by the native born. But, we are not so sure of the bedlam of Bolshevism. Industrial injustice and social unrest are the fertile soil of Bolshevism and there is industrial injustice and social unrest in America today. Our Americanization work must reckon with these facts, and it is fortunate that our best minds are giving these problems their best thought.

The practical programs of Americanization insist on campaigns of publicity, on the teaching of English and citizenship, of factory-schools, and of a wider use of public agencies and libraries. To this end the school, the settlement house, and the church are invited to do their share; and well they may, for the work is urgent and these are obviously the first steps in the program. They are good as far as they go; but if we look into the matter more closely, we find that they are but palliatives or the second best thing, and that the real remedy must be sought in something more fundamental.

IF we are serious and really wish to make our foreign born real Americans, let us throw aside our national sham, our economic and our social sham and try to make America what the foreigner thought it was before he came into our midst. Let us give the foreign born an American standard of living and we will at once solve 90% of our problem; give him a living wage, safeguard his health by factories and sanitary housing; give him a chance to work without the exploitation of demagogue, capitalist or labor leader; give him and his children a chance to play—opportunities for wholesome recreation. Give him the essentials of education and make adult education as compulsory as that of the child.

LAST but not least give him a chance at the higher things of life, the good, the beautiful and the true. Do this and you give him an American standard of living and automatically, by a natural evolution, he will learn the English language, he will cease to live apart, he will really live and not just exist, and he will be conscious of the benefits of American life and institutions. There will be no need of pressure from without; economic and social conditions will lift him out of the slums into better neighborhoods, will give his children a better education, will give him an appreciation of America and its spirit, and lo! he will be an American second to none. America will then and then only be the true melting pot, and, as Zangwill well says:

"The East and the West, North and South, the palm and the pine, the pole and the equator, the Crescent and the Cross—how the great Alchemist melts and fuses them with his purging flame! Here shall they all unite to build the Republic of man and the Kingdom of God. Ah, what is the glory of Rome and Jerusalem where all nations and races come to worship and look back compared with the glory of America, where all races and nations come to labor and look forward!"

Atlantic City at the Height of the Season



Hither, to the spacious beach beside the many sounding sea, come boys and girls, both young and old, from every state, province, county, village, town, city, parish and district in North America to play in the golden Atlantic sunshine.

Doin' Yer Best

WHEN a feller gits to thinkin' 'bout the things he'd like to do,
And the little acts o' friendship come a pointin' back at you,
From the fellers that you've allers knowed was fourteen carat true;

Then you lift your sights a notch or two and tighten up yer belt
And aim a little higher than the mark you've really felt.

When you've tried to do yer duty in a general sort o' way,
And you've had a deal o' pleasure in yer work from day to day,

And you've never had a bloomin' thought about yer work er pay,

Only thought to be of service in the things you seek to do,
It gives a heap o' pleasure when your friends confide in you.

It's a source of inspiration that will move you to yer best;
It will lift the soul within you to the very topmost crest;
It will give you strength and courage that will stand the acid test

When yer friends confer the honor of their confidence and trust.

And it's then you buckle up yer grit to do yer all er bust.

And you'll never fail the confidence; you'll never shirk the trust;

You'll never stop to figure, but when duty calls—you must;
And you'll find that profit comes to him who serves the cause that's just,

Fer you'll git a lot o' pleasure in yer daily walks of life
Just a knowin' that you done yer best in pleasure er in strife.

—W. R. Guiberson, Tulsa Rotary Club.

I BELIEVE that a man should be proud of the city in which he lives; and that he should so live that his city will be proud of him.—Abraham Lincoln.

Cheer Up

WHEN you've paid the last installment on the beefsteak,
And satisfied the mortgage on the pie,
Tho you're bank account is lighter, all the world will seem far brighter,

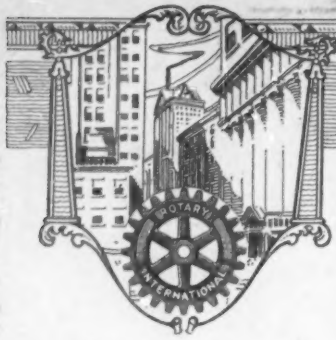
And the light of hope will kindle in your eye.
There's a chance that you may hypnotize the ice man
So he will not send his bill around till Fall,
And the grocer may be lenient, if a payment's convenient,
It's a merry life we're living, after all!

Tho a hat is quoted now at fourteen-fifty
And a hundred is the figure for a suit,
Any headless flour barrel serves one nicely for apparel,
So you really do not need to give a hoot.
Shoes are only made for wealthy malefactors,
But without them you can live and breathe and thrive,
Slap on paint for shirts and collars, and you'll save a lot of dollars,
So you really should be glad to be alive.

You don't need to waste your change for incidentals,
Since your kindly Uncle Sam abolisht bars.
Old discarded wrapping papers, rolled in cylinders like tapers,
Will effect a tidy saving in cigars.
We can all dispense with soap—the Boches did it—
Sand is very good to cleanse the hands and face—
And it shouldn't much distress us if the landlords dispossess us,
Yes, the world has come to be a jolly place!

There is nothing like good, solid optimism
To make all our troubles vanish in the air.
If we get our victuals daily we can lift our voices gaily
In a song that chants farewell to carking care.
Clothes and shoes, and other luxuries, what are they
To such bright and joyous souls as you and I?
When we've paid the last installment on the beefsteak,
And have satisfied the mortgage on the pie?

—Anon.



ROTARIAN

Ouija

THE planchette, or, as it is more commonly called, the Ouija board, is looked upon by the majority of people as a toy. Most of us would laugh at the suggestion that there is anything really supernatural or supranatural about it. Whether there is or not, the fact remains that people have gone and are going insane over the Occult, the door to which was opened to them by Ouija. We do not meet in every day life men and women of normal instincts who claim to know anything about the Hereafter save what has been taught them by teachers who have in turn received their teachings from the tradition of immemorial time. There is a certain atmosphere of social bad health connected with those who indulge professionally in what they please to call communications with a better world. The communications may as easily be with a worse world artful in deceit, chicanery and balderdash.

* * *

Scientific Beggars

FULLY equipt in the panoply of organization training, a strange new race of beings have sprung from the head of Mars. For want of a better name, it is convenient to call them scientific beggars. In all ages, the Church was fond of taking up a collection; in this age, the collection-taking habit has been developed by the welfare organizations, and former primitive methods with a basket or a plate have been replaced by brisk young men with brisk young manners and scientific arguments to expedite the signing of cheques. So the world moves.

* * *

France

THE land of the Franks is the country of immortal contradiction. France, "The Mother of Swords," has sent more messengers to tell the story of the Prince of Peace to Heathendom than any other country in the world. France has produced Louis IX and Louis XV: Joan of Arc and Voltaire: Marat and Francis de Sales: Foch and Cailleaux. The glory of France is this: her saints are as interesting as her sinners.

* * *

England

WHEREIN lies the power of England? In this, that in addition to being a persevering being with high ideals, your Englishman loves England with the passionate adoration of a youth for a young and beautiful sweetheart. All the deeds of "derring-do" which heroes did at the beck and call of lovely ladies, are multiplied thousands of times by the English thru love of country. Your lover sues his lady's favor with jewels of price: your Englishman has gripped the world in his firm hand, squeezed out its wealth into England's lap, and is the only conqueror since the Roman, who has been loyally served and genuinely admired by the most intelligent element of every dominion subject to his rule.

Poeta Nascitur Non Fit

A POET is born, not made, and the same holds true of speakers if we except the single classic example of Demosthenes. Everybody loves to listen to a good speaker; but a man who is not magnetic inflicts on his hearers a peculiar form of tyranny when he persists in dragging out an interminable and uninteresting address in order to occupy the center of the stage for as long a time as possible. He takes advantage of his hearers' courtesy to torment them. It is expected that gentlemen will listen in silence even to the most boresome speaker; but the quality of mercy is never strained by an inept orator's courteous regard for his audience. Shakespeare says that brevity is the soul of wit and he himself is rather long-winded at times; but then there is only one Shakespeare.

* * *

Stingy

THE following letter was received at International Headquarters recently from a Rotarian who has been for many years a faithful servant of Government:

"Rotarians ought to be keenly alarmed at the deplorable circumstances in which the personnel of the Government Civil Service find themselves—particularly those of five years or more incumbency. Congress has allowed no salary increases during the above period except a niggardly bonus which it is now threatening to take away. No new blood will enter the ranks. The decline in morale is rapid."

Uncle Sam threw millions away on aeroplanes which had to be burnt in France because the engines were too heavy for them: millions more were handed to Government contractors with a never-failing liberality. Why should the loyal servant who gives his life to the Government be forced to live on starvation wages, while the properous manufacturer to whom the Government occasionally turns is assured of fat profits? There is no Bolshevikiness concerned in the matter; but justice is concerned in it.

* * *

Italy

IT IS an ancient saying that all roads lead to Rome, which is as true today as it has ever been. From or thru Rome has come all basic juridical and ecclesiastical authority now operating in the civilized world. The Roman invented the arch and brought the sculptoreal and architectural accomplishments of the Hellenes to Western Europe to supplement it. Italy is the only country which has had three distinct periods of national greatness: 1st, when the Emperors ruled the known world; 2nd, at the period of the Renaissance, when Italian thought was supreme, and 3rd, today. Italy is a world power and preparing, her enemies declare, for a future attempt to wrest back if not all, at least part of the dominions of Caesar. Be that as it may, Italy is again a great Power and for the third time.

EDITORIALS



Strength

THE world is confronted with the compelling fact that Spain, recently looked upon as a decadent nation, is now one of the three richest Powers in the world. Month almost by month the Spaniards appear to be growing stronger financially and nationally. Why? One of the reasons unquestionably is this: Spain has always had a virile peasantry. Above that foundation the steeppling edifice of Empire might topple and fall crashing in the dust; but the basis of power remains. The nation which furnished Emperors to Rome and carved the dominions of Ferdinand and Isabella out of the Caliphate of Cordova, only to see it dissolve thru maladministration in high places, is again building on a firm foundation.

* * *

Prejudice

ROTARY commits itself unqualifiedly to a war on prejudice. By prejudice is understood an hostility towards any man or men based not on a clear knowledge of wrong-doing, but on ignorance. "*Contra stultitiam dii impotentes*"—"Against stupidity the gods are powerless," said the Pagans of old, and they were not far wrong. Stupidity cannot be conquered without a miracle; it inheres in the mental equipment. Ignorance, on the other hand, can be conquered; but it cannot be conquered by individuals as ignorant as those they are asked to enlighten. There is nothing more important than the teaching of the young except the people who are chosen to do it. Teaching is a great profession and should be well paid: conversely, a teacher should be a person worthy of the highest pay. This is a matter of the most vital import.

* * *

Peace

THE average American cannot understand why the shadow of war continually hovers on the horizon of European politics. By the same token the European is frequently dumfounded at the American's childlike belief that unquestionably tomorrow—if not today—the era of universal peace on earth arrives. It is difficult for the inhabitant of the Western Hemisphere to appreciate the mighty traditions which move the races of Europe. Five hundred years ago America was not: five hundred years ago in Europe is only yesterday, and the doubts, fears, hates and loves of yesterday are not easily forgotten today. Peace can be guaranteed only by an assurance that the men in charge of every Government on earth are scrupulously honest and of the greatest genius.

* * *

Money

MONEY, like learning, is a means, not an end. It is a means of service both to God and man. The learned man who out of his knowledge gives nothing for the betterment of his fellow man is sterile indeed. How much more barren is the hoarder of idle dollars, each one of which might become a messenger of light and cheer to those in sorrow and misfortune!

Americans

AFTER all is said and done and the faults of Americans have been blazed abroad by their critics both at home and overseas, this much must be admitted; they are the best natured people in the world. One who has traveled rather extensively notices this. Other races smile for profit or policy: the American smiles from sheer good humor. He greets the morning sun with appreciation and when adversity wraps him in its sombre cloak, smiles ruefully and struggles on. In a fight your genuine American laughs, and a man who laughs while he fights is a terrible opponent. Some people say a lot of mean things about Americans: but the world has to admit that:

"It's easy to smile and be merry

When life flows along like a song:

But the man worth while is the man who can smile

When everything goes dead wrong!"

And that's what Americans are doing right now.

* * *

Smoking Compartments

THERE are a number of publications which from time to time quote various newspapers for the purpose of acquainting their readers with public opinion. These publications have large circulations for the reason that most people really believe that the opinions of the public are to be found in the newspapers. The belief is unwarranted. If one wishes to learn the real public attitude on any question, let him spend about a month traveling in smoking compartments of trains thruout the country. A railway smoking compartment is a forum on wheels. All manner of men meet there and announce their views vociferously and in earnest; and they carry their views with them thruout the land.

* * *

United Spanish War Veterans

THIS patriotic organization in the United States is making a drive for members. Rotarians who are eligible should join it. Membership in the U. S. W. V. represents service to one's country in time of war—a service that resulted in great by-products for Cuba, Porto Rico, the Philippines and the United States. In the last named country it wiped out the last vestige of sectionalism between the North and South; it united all in a common service to a common country. It greatly enlarged the horizon of vision and the field of service of the American people. 1898 made 1917 possible. Every veteran of '98-'02 should belong to the U. S. W. V., just as every veteran of '17-'18 should belong to the American Legion.

* * *

Internationalism

REAL internationalism is this—that each man love his own country so truly that he insist upon justice and fair play being the motif of its relations with all other countries.

I. A. of R. C. Board of Directors' Report



THE Board of Directors for the Association year 1919-1920, held its first meeting immediately following the Convention at Salt Lake City, 21 June, 1919.

The second meeting of the Board of Directors was called to be held at Atlanta, Georgia, 16-17 July, 1919,

but owing to the inability of three of the Directors to attend the meeting and the consequent absence of a quorum, an executive conference of General Officers was held, composed of President Adams, Third Vice-President Finlay, Sergeant-at-Arms Havens and Secretary Perry.

Meetings of the Board were subsequently held at Chicago 25-27-28 August (at the time of the "International Council" meeting) and at Chicago 17-18 November.

A meeting was called to be held at Hamilton, Ontario, Canada, 13-14 January, 1920. The only Directors in attendance were Vice-Presidents Snedecor and Finlay; but the business brought before the Board was despatched in the usual manner and most of the decisions ratified later by the other members.

A meeting was held at Atlanta, Georgia, 13-14 March, 1920, at which all the members of the Board were present.

At the writing of this preliminary report, we contemplate holding a meeting at Atlantic City, 31 May, 1920, and in all probability will hold a short final meeting at the same place just before the Convention opens.

After every meeting of the International Board this year, a complete account of the action taken has been published in THE ROTARIAN and the Secretary's Weekly Letter has contained announcements of action on the most important matters. Therefore, in view of the publicity given throughout the year, we will not attempt in this report to recount all of the details of the business transacted; but rather outline the major problems that have confronted the Board, the general policies adopted and the extent to which these policies have been followed out in the administration of the affairs of the Association.

The Policy for the Year

AT the August meeting, the Board outlined a policy for the year as follows:

1. We must stress the importance of attendance at club meetings and should give the clubs every help to increase their attendance percentages.
2. We must emphasize the fact that the fundamental principle of Rotary is friendship and that the first duty of a Rotary Club is to build up acquaintanceship, fellowship and friendship.
3. We must remember that the education of a Rotarian is made easier by first fostering friendship, after which the desire to "do something" is created and education may be brought about in that way by practice as well as precept.
4. We should organize as rapidly as possible in every community that we feel may support a good club and we should encourage the clubs already organized to help their District Governors by acting as extension committees for nearby communities.
5. We must strengthen the relations between the clubs and the I. A. of R. C., for we can never reach the fullest degree of our

To My Fellow Rotarians

FOR your consideration I present brief reports for the year of the Board of Directors and the International Secretary, both of which I am sure you will find interesting. The activities of the Association have now become so widespread that no report can adequately cover them, and the influence of its work is beyond my power to put down on paper.

For your Board of Directors I desire to express the appreciation of all Rotary to those men who have served us this year, served us faithfully, earnestly, unselfishly and successfully as District Governors and Committee Chairmen. No words of mine can even slightly express what they have contributed to Rotary.

Rotarily yours,

ALBERT S. ADAMS,

Int. Pres.

possibilities without the realization of the interdependence of one on the other.

6. We must prevail upon the clubs that now suspend meetings for a part of the year to have regular meetings the year round.
7. We recognize Boys' Work as the greatest possibility for service ever undertaken, as a challenge to the best that is in us of brain and heart.
8. We must urge our clubs to be Rotary Clubs whose first principle is the development of the individual and not the settlement of every problem confronting the world, clubs where a man may go for cheerfulness and inspiration for the daily grind. If they are clubs of this sort, we need have no fear of them ever failing whenever a service is demanded.

Altho this program contains no radically new idea, it has served as a satisfactory guide for the Board of Directors, District Governors and the Headquarters Office and in the administration this year there has been no substantial deviation from this original program.

International Council

UPON a suggestion evolved from the meetings of the incoming District Governors at Salt Lake City, the Board called a meeting of all the Association officers, committee chairmen and past presidents to be held at Chicago 26, 27 and 28 August. This meeting, which was temporarily termed the "International Council," proved very effective in giving the District Governors an idea of their work and was helpful to the Board in mapping out the plans for the year. Each Committee Chairman present gave a report and an outline of activities for the year, most of which were approved by the Board. Many valuable suggestions were made in the meetings of the council which were later put into effect by action of the Directors. Not the least of the advantages derived from the meetings was the opportunity for the officers and committee chairmen to become better informed as to the work of the Headquarters' Office and the opportunity for the members of the International Secretary's Staff to become personally acquainted with the Executive Officers of the Association.

The 1920 meeting of the International Council will also be held in Chicago. It is planned now that the date of the meeting will be some time in the middle of August.

Boys Work

EARLY in the year the Board agreed that, in conformity with the sentiment expressed at the Salt Lake Convention, Boys Work should be declared a major activity for Rotary Clubs during the year and that each Rotary Club should be urged to have a committee on Boys Work and that for the largest cities the committee should consist of a chairman and eight members with each of the members the chairman of a sub-committee as recommended in the report of the Association Committee on Work Among Boys to the 1919 Convention. In view of the resolution passed at the 1919 Convention providing that Boys Work activities should be supervised by the General Officers of the Association thru the Headquarters' Office, the function of the Boys Work Committee has been declared advisory in character and the actual work of supervision included in the work of the International Secretary's office. A Boys Work Department was organized at Headquarters this year and the accomplishments in this branch of Association work will be recounted in detail in the reports of the International Secretary and Committee on Boys Work.

The Eleventh Annual Convention

THE invitation of the Atlantic City Rotary Club was accepted for the holding of the Eleventh Annual Convention and June 21st to 25th the date set. The name selected for this convention was "THE LOYALTY CONVENTION" and loyalty to our common ideals has been the keynote worked out in the program for the various meetings. At the writing of this report indications point to an attendance of over eight thousand.

New Plan for Financing Conventions Adopted

AT the meeting of the "International Council" it was the general consensus of opinion that the plan followed in financing our annual Conventions could be improved to a great extent. This opinion was expressed in a suggestion to the Board that the Association assume direct control of the Convention by receiving the registration fees and paying the expenses of the Convention, establishing a Convention Fund, the surplus of which may be retained for future Conventions. The Council also expressed itself in favor of a registration fee of ten dollars (\$10).

The Board gave careful consideration to the suggestions made by the Council and at the November meeting took the necessary action making the suggestions effective.

Further Development of the International Character of Our Organization

THE report of last year's Constitution and By-Laws Committee to the 1919 Convention contained recommendations that consideration be given to the organization of the Association in a way whereby the present International organization may be maintained and yet provide for the existence of National divisions. The Committee further recommended that the Constitution and By-Laws Committee this year be composed of a representative from Great Britain, one from Canada, one from one

of the Latin American Clubs and two from the United States.

Such appointment was made by the President in the beginning of this year and in addition to its other duties the Committee on Constitution and By-Laws was charged by the Board with the responsibility of working out a plan of reorganization along the lines suggested by last year's committee. In this connection the Board is in no way committed to any particular plan of reorganization.

It is the view of many Rotarians that it is necessary that National Divisions should be established as Rotary becomes more firmly rooted in countries separated from that in which the International Headquarters is located and thoughtful consideration should be given to this problem by all Rotarians to the end that our organization may be prepared to keep pace with new needs and new conditions.

It is hoped that the Committee on Constitution and By-Laws will make definite recommendations along these lines at this Convention.

A U. S. Federal Charter for the Association

FOR a long time the desirability of having a Federal Charter in the United States for our organization has been recognized chiefly on account of the advantage the Association would gain in efforts to protect the name and emblem in the United States. An act to incorporate the International Association of Rotary Clubs known as Senate Bill 3869 was drafted by Vice-President Finlay and introduced into the Senate by Hon. Kenneth D. McKellar of Tennessee on 5 February, 1920. At the March meeting of the Board, Secretary Perry was instructed to request each District Governor and each club in the United States to write the Senators from the state in which the club is situated and urge Rotarians visiting in Washington to call upon the Senators from their state to support the Bill. The clubs in the Association have cooperated with the Board to the best of their abilities and it is anticipated that the Bill will be past before long. A similar Bill has also been introduced in the House of Representatives.

Extension Work in the United States and Canada

AT the beginning of this year the Board requested the District Governors to direct their attention first to extension work in towns having a population of ten thousand or more.

In connection with extension work the Board believes that the older clubs should father the new ones by sending some member from the old club to attend the institution meeting of the new club. Such a practice places a certain responsibility upon the old club and also develops its own members.

Extension Work in Countries Other Than the United States and Canada

DURING the year the following were appointed as special representatives of the International Board to organize in foreign countries:

Rotarian Kisoji Fukushima of Dallas, Tex., to organize a club at Tokyo, Japan.

District Governor J. E. Lloyd Barnes to



The Board of Directors I. A. of R. C. Left to right, standing—Chesley R. Perry, Secretary; Estes Snedecor, 2nd Vice-President; James F. Finlay, 3rd Vice-President. Left to right seated—John Poole, Immediate Past President; Albert S. Adams, President; John Napier Dyer, 1st Vice-President.

supervise the organization of a Rotary Club at Paris, France.

Rotarian Angel L. Cuesta of Tampa, Florida, to organize Rotary Clubs in Spain.

Rotarian Salvador Garrigo of Cienfuegos, Cuba, to organize Rotary Clubs in Spain.

R. J. Coombes to organize clubs in India.

The Board has been confronted with the problem of financing foreign extension this year—the lack of sufficient funds has presented the greatest obstacle to carrying on the work properly.

The Committee on Foreign Extension earnestly requested the Board to consider ways and means of handling foreign extension matters, stating that the first day of the Association to foreign extension is the furnishing of adequate funds to enable the International Secretary to conduct the work at Headquarters promptly and effectively.

Under the provisions of Article VI, Section 3 of the Association By-Laws entitled "Extension Fund," the Board took the position that contributions may be made by Rotary Clubs and individuals towards defraying the expenses of extension work in foreign countries. The International Secretary was directed to make a public announcement calling attention to the necessity for the proper financing of foreign extension, the existence of the extension fund since 1914 and the

opportunity now given to Rotarians and Rotary Clubs to contribute to this fund. The Secretary made the announcement in THE ROTARIAN and in the Weekly Letter and a letter was sent to every club president (with an information copy to the club secretaries) entitled "A World Federation of Rotary Clubs." This letter, sent out over the names of the Board of Directors and the International Secretary, outlined the needs at the present time and the opportunity now presented Rotarians to render a great service to the world by establishing Rotary Clubs in every nation. The presidents were asked to find out if there are men and women of means in their cities who would like to make donations to this great work.

At the writing of this report, within a very short time after sending out this letter, subscriptions totaling \$2,318.18 have been received from the following:

Edwin C. May, Pittsburgh, Pa.	\$ 100.00
Utica, New York....	208.00
Batavia, New York...	42.00
A. W. Glessner, Chicago, Ill.	100.00
Canadaigua, New York	40.00
Elmira, New York...	100.00
Jamestown, New York	72.00
Toronto, Ontario, Canada	300.00
Binghamton, N. Y. . .	196.00
Cortland, New York..	23.00
Hornell, New York...	102.00
Quebec, P. Q., Canada	35.00
Niagara Falls, N. Y. .	144.00
J. J. Goldman, New York, N. Y.	100.00
H. J. Lutchter Stark, Orange, Texas. . .	500.00
Pueblo, Colorado	10.00
Independence, Kansas	1.18
Watertown, New York.....	125.00
Dover, Ohio	20.00
Chattanooga, Tennessee	100.00
Total	\$2,318.18

The Finances of the Association for the Year 1919-20

IN the adoption of a budget of income and expense at the beginning of this fiscal year the Board was confronted with the problem of carrying on additional activities without an increase in income great enough to meet the new demands. For instance, in order to carry out the wishes of the Association expressed at the Convention it was necessary to organize a Department at Headquarters to carry on Boy's Work. As mentioned above, it has been found necessary to finance Foreign Extension from contributions. Another added expense this year was that incurred in holding the meetings of the "International Council" and getting out the proceedings book after the meeting.

The strictest economy has been practiced throughout the year. It was necessary, in order to carry on other work at Headquarters to suspend the

Department of Vocational Sections, to reduce the expenses of the Circulation Department to the minimum and to cut down the Weekly Letter mailing list one-half.

The Board believes the Headquarters' Office is being maintained at the smallest possible expense consistent with the work accomplished and that the only course to pursue is to increase the amount of the annual per capita tax and the subscription price of our official magazine. The Board has offered an amendment to the Constitution and By-Laws to provide the increase in income to take effect at the beginning of this next fiscal year and we believe the delegates to this Convention will adopt the amendment, having had enough experience with the increase cost of doing business to know that we can no longer continue to render the service that the clubs expect on the same per capita as we had in 1917. We feel that we have been justified entirely in every expenditure made this year, but we do not feel that any Board should be required to attempt to run this Association properly with an inadequate income and we believe that an Association of this kind should at all times have a reasonable surplus on hand for unanticipated contingencies.

In this connection we call attention to a widespread sentiment throughout the Association that District Governors should have more liberal allowances for their expenditures.

Finances of the Association for the Year 1920-21

AT the suggestion of the Board the Secretary has prepared a complete budget of estimated expenses for next year and on the strength of our experience this year we are going to venture to offer recommendations to the Board elected at the 1920 Convention as to the appropriations which should be made for the next fiscal year. This is the first time an outgoing Board has adopted such a procedure, but we are sure it is done for the best interests of the Association and recommend that each Board hereafter prepare such a budget at the end of its administration with recommendations for the financial program of the ensuing year.

New Title for the Secretary

WE have offered an amendment to the Constitution and By-Laws to provide that the official now known as the "International Secretary" shall become known by the title of "Secretary-General." In offering this amendment we gave consideration to the fact that the Secretary's Office has grown from a force of a half dozen persons in 1913 to more than fifty persons at the present time and various departments are now carrying on a greater volume of work than that of the entire office a few years ago. The International Secretary's duties have become and henceforth must be of a more general executive character and he must have as assistants men who are really Secretaries for the various departments.

The Rotarian

THE Board has thought it best to excuse clubs in non-English speaking countries from the constitutional requirement that they must be subscribers to THE ROTARIAN and recommends that a change be made in the Constitution in this regard.

Early in the year an increase in advertising rates was authorized to conform to the increasing value of the magazine as an advertising medium.

We have offered an amendment to the Constitution and By-Laws to provide for an increase in the subscription price of the magazine. In this connection it must be remembered that practically no monthly magazine is at present published at the subscription price prevailing before the war and our publication has had to contend with the same increases in the cost of production.

The Rotary Name and Emblem

LAST year a Committee to standardize the Rotary Emblem was appointed. The Committee reported the results of its work to the Board at the November meeting and the design and description submitted by them was approved as the official Rotary Emblem. This emblem was substantially in accordance with the idea worked out at the Duluth Convention in 1912. It has been agreed that the Emblem selected shall be used throughout the Association without any alterations. The January issue of THE ROTARIAN contains a drawing of the emblem and a description of it.

The Board has given its attention at various times to the protection of the name and emblem with the assistance of Rotarian Donald M. Carter of Chicago, an attorney who has contributed a large amount of time and effort unselfishly in this connection.

Classifications

EARLY in the year Rotarian Kendall Weisiger of Atlanta was constituted a committee of one to make a study of classification problems and submit a report thereon to the Board. His report containing recommendations for handling classifications was approved and given to the Secretary to be followed out. The recommendations pertained to the revision of the "Membership Pamphlet" published at Headquarters and a suggestion to appoint a "Classification Engineer" in clubs which have large memberships for the purpose of studying the classifications of his club and becoming a local expert on such matters.

Upon the acceptance of the recommendations the Committee to Study Classifications was discharged with thanks and it was agreed that the President should appoint an Advisory Committee on Classifications which committee has been appointed. In creating this advisory committee the Board had in mind the fact that such a body, if it can be induced to serve continuously, will be better able to give decisions on classification problems than the different International Boards which cannot be expected to make a particular study of classification problems.

The Board adopted a resolution at the March Meeting providing that each person elected to membership in a Rotary Club shall be given a classification which represents sixty per cent or more of his business or professional activity, and further, that each classification shall bring to the club information substantially different from that of any other classification and that it shall not affect the freedom and growth of any other classification already represented.

Visitation to 24th District Conference

THE Board selected Past Presidents Pidgeon and Greiner and Secretary Perry to visit the 24th District Conference at Harrogate, England, May 11th. The party sailed for England May 4 and are on their way across the Atlantic as this report is written.

In addition to carrying the message of Rotary greetings from the Rotarians of other countries

to those of Great Britain, it is expected that the visit of these three distinguished Rotarians will enable them to bring back many ideas that will be of great value in framing a Constitution for a greater Rotary—that they will inspire many British Rotarians to attend the Atlantic City Convention and that they may be able to help install the Rotary Club of Paris, and sow the seed of Rotary for extension in other places.

Endorsement of Projects, Campaign, etc.

AT the 1919 Convention, a resolution was adopted providing that International Rotary shall not endorse any project which it cannot back up with real cooperation and the Board has followed out the wishes of the Convention in this regard very closely both in dealing with propositions submitted by Rotarians and those presented by outside organizations.

Inasmuch as the clubs undertook large programs of activities at the beginning of the Association year, it has been necessary in many instances to decline requests for cooperation in undertakings which the Board felt were laudable in every way. Also as the directing body of an international organization, we could not take a stand on any project which was purely national or partisan in character.

Space will not permit an enumeration of the many resolutions for endorsement and requests for assistance presented this year. However, the members of this Association may feel assured that each proposition was given thorough, painstaking investigation and thoughtful consideration before being accepted or rejected.

Conclusion

IN conclusion we express our thanks to the Association for the opportunity given us to serve Rotary in our several capacities. We are grateful for the splendid cooperation we have received from the clubs and also appreciate very highly the valuable assistance given us in our work by various individuals throughout the Association. We trust our efforts this year have contributed in a measure to the progress of the organization and to next year's Board we pledge our aid at any time if it can be used to the advancement of the Association's best interests.

Respectfully submitted,

THE BOARD OF DIRECTORS

Albert S. Adams, President.

John Poole, Immediate Past President.

John Napier Dyer, 1st Vice-President.

Estes Snedecor, 2nd Vice-President.

James F. Finlay, 3rd Vice-President.

Chesley R. Perry, Secretary.

—®—

DEVIL'S PUNCH BOWL HAS GONE DRY

THE Devil's Punch Bowl, once the wettest spot on the island of Guam, has gone dry! The Devil's Punch Bowl is a huge hole in the ground 20 feet across at top and bottom and bulging in the center to 100 feet. It is 160 feet deep and formerly always held about 20 feet of water.

The water has completely left the bowl.

—®—

PROFESSOR—When you have finished lecturing, bow gracefully and leave the platform on tiptoe.

Student—Why on tiptoe?

Professor—So as not to wake the audience.

Report of the International Secretary

By Chesley R. Perry

THE current issues of THE ROTARIAN, and the Weekly Letter contain the real story of the activities of the Secretary's office this year. Your Secretary will endeavor therefore to tell the manner in which these activities have been carried out at Headquarters rather than enumerate the details with which you are already more or less familiar.

A Full Year

THERE is no need here to call attention to the fact that activities have been more numerous and diversified this year than ever before in the history of Rotary. Within the organization more attention has been given than ever before to the education of Rotarians in the principles and practices of Rotary and the education of the public regarding the function of the Rotary Club in the community. A campaign for higher percentages of attendance at meetings has been carried on. Rotary has extended to new territories in South America, China, Panama and India and this year we reached a record in the number of new clubs organized in the United States and Canada. In view of the valuable assistance of Rotary during the World War it is natural that society should make additional demands on the organization in the reconstruction period and that Rotary clubs should continue to assume their responsibilities with their usual willingness to be of service to their communities and their nations.

Greater activity within the organization and the important part which Rotary continues to play in the affairs of the world have brought new demands upon the Secretary's office; more correspondence has been carried on, more literature

has been printed and distributed, more trips have been made by the Secretary and his assistants than in previous years. It is a source of gratification therefore to the Secretary and his staff in view of these increased demands that the actual accomplishments at Headquarters appear to have been greater in proportion this year than the additions to the personnel or increase in revenues would indicate.

Departmentization of Secretary's Office

AT the beginning of the year 1918-19, a new departmental organization of work was inaugurated in the Secretary's office which was the result of experiments carried on the year before in accordance with recommendations made at the Atlanta Convention. It has been found that the arrangement works very well with a few changes made during the years 1918-19 and 1919-20. The department organization is now as follows:

Executive Department

(Directly in charge of Chesley R. Perry, International Secretary; Walter B. Kester, Assistant to the Secretary.)

INCLUDES supervision of and cooperation with all departments by the Secretary; service to the International officers and committees thru correspondence and by meetings of the Board of Directors; meetings of committees and meetings of the "International Council"; relations with other organizations and institutions; publishing of Weekly Letter, Emergency or Special work which does not come under the duties of other departments; protection of Rotary name and emblem.

Dept. of Cooperation with Clubs

(Assistant Secretary T. Emerson Gause in charge; Miss Hazel Neuberger, head assistant.)

INCLUDES service to clubs in problems of club administration, programs, classifications; publishing of the Official Directory, Stunts and The News Bureau; securing attendance reports and tabulating attendance statistics from them; sending the letter of welcome to new members; receiving monthly reports of changes in memberships and compiling the classified indices of members.

Dept. of American and Canadian Extension Service

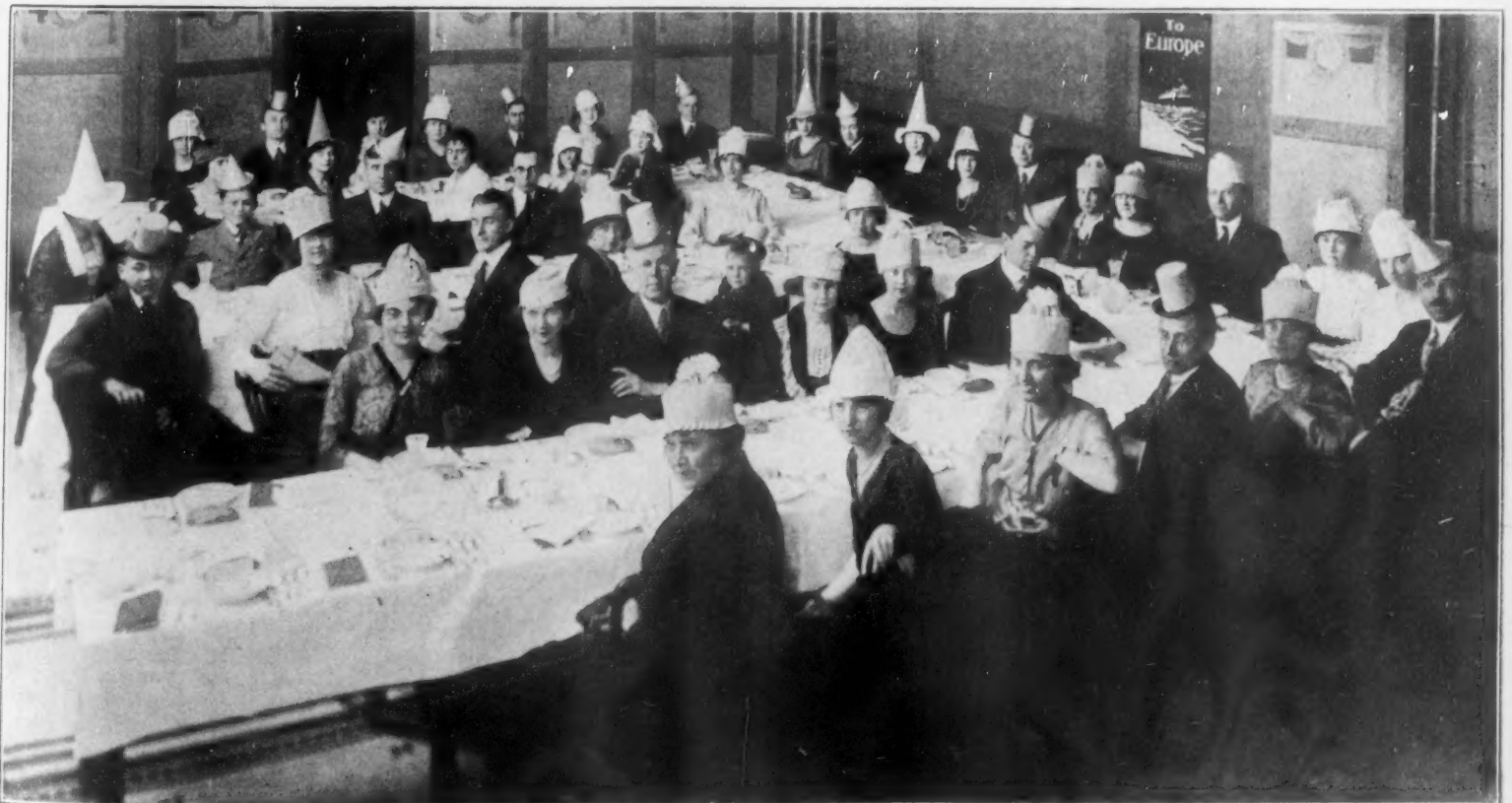
(Assistant Secretary Cecil B. Harris in charge; Miss Gladys M. Shea, head assistant.)

INCLUDES co-operation with District Governors and Special Representatives and Chairmen of Organizing Committees in the organization of new clubs in the U. S. and Canada and their affiliation with the International Association; co-operation with clubs and individuals in arranging institutional meetings and general work connected with starting new clubs with the proper knowledge of Rotary and an understanding of their relation to the I. A. of R. C.

Department of Foreign Extension Service

(In direct charge of the International Secretary; Daniel B. Ledo, Assistant to the Secretary.)

INCLUDES co-operation with Special Representatives in organizing and affiliating clubs in countries other than the U. S. and Canada; the publishing of pamphlets in the French and Spanish languages; translation and writing of corre-



Bon Voyage banquet given to Chesley R. Perry, International Secretary, by members of the Headquarters Staff, I. A. of R. C., prior to his departure for England to attend the 24th District Conference at Harrogate. Ches is seated at the left of the steamship poster.

spondence in foreign languages; editing a Spanish page for THE ROTARIAN.

Department of Conventions and Conferences

(Assistant Secretary Wm. A. Graham in charge; Mildred A. Trosin, Head Assistant.)

INCLUDES preparation for and administration of Conventions thru the Secretary's office and Convention Headquarters office at the Convention City; publishing the proceedings of Conventions; co-operating with District Governors in arranging and conducting District Conferences.

Department of Vocational Sections (Suspended)

THIS department has been suspended this year owing to a lack of sufficient funds with which to carry on the work in a proper manner. When active it includes the organizing and directing of Vocational Sections and arranging for the holding and reporting of sections meetings at the Convention.

Department of Publicity and Education

(Assistant Secretary T. Emerson Gause in charge; Miss Ruth Geldert, Head Assistant.)

INCLUDES preparation of literature for the purpose of acquainting the public with the aims and purposes of Rotary Clubs and for the purpose of educating Rotarians as to Rotary; co-operating with Publicity Committee and Education Committee of the International Association in putting into operation plans outlined by them; co-operation with clubs in local publicity and educational undertakings; compilation of publicity data sent in by clubs.

Department of Boys Work

(Assistant Secretary Walter W. Strong in charge.)

INCLUDES co-operation with the Association Committee on Boys Work; securing the appointment of Boys Work Committees in Rotary Clubs; co-operation with clubs on Boys Work problems; editing a Boys Work page for THE ROTARIAN.

Department of Office Management

(Assistant Secretary Carl A. Werner, Office Manager, in charge; Miss Sarah A. Malley, Head Assistant.)

INCLUDES the supervision of all Bureaux by the Office Manager; engaging personnel for Dept. of Office Management and Bureaux; receiving and conducting visiting Rotarians thru the office; purchase, upkeep and disposal of office equipment; general office maintenance; telephone and messenger service; mailing.

Under the supervision of the Office Manager are the following bureaux:

Bureau of Accounts

(Miss Edna H. Cullison, Chief.)

Includes the collection and disbursement of all funds and accounting therefor; preparation each month of statistics showing comparisons of expenses with budget estimates.

Bureau of Supplies, Purchases and Shipments

(Mr. H. M. Callecod, Chief.)

Includes purchasing of stationery and supplies, placing printing orders; receiving and keeping stock of stationery, supplies and literature; filling orders for other departments and bureaux; shipping supplies and literature to clubs; mailing the Weekly Letter, Stunts, News Bureau, etc.

Bureau of General Service

(Miss Catherine McNulty, Chief.)

Includes general stenographic and typing work which cannot be accomplished in the departments; receiving and routing incoming mail; supervision of all filing; maintenance of file indices; upkeep of mailing lists and addressing; multigraphing and mimeographing.

The Rotarian—Editorial Dept.

(George V. Bacon, Managing Editor, in charge; Mr. Robert R. Boardman, Assistant.)

INCLUDES the writing of and securing of articles for the magazine, editing news, making up, and other general work of a magazine editorial department.

The Rotarian—Advertising Dept.

(Frank R. Jennings, Advertising Manager, in charge; Mrs. Elsie C. Carr, Head Assistant.)

INCLUDES the selling of advertising space in the magazine, obtaining advertising copy, preparing copy, making up and other general work of a magazine advertising department.

The Rotarian—Circulation Dept.

(T. Emerson Gause, Circulation Manager, in charge.)

INCLUDES the supervision of the mailing lists of THE ROTARIAN, securing subscriptions from individuals and institutions outside of Rotary Clubs.

Resignations

IN April, Rotarian Philip R. Kellar, who was associated with the Secretary in the publishing of THE ROTARIAN since 1915, resigned to become publisher of a newspaper, and Rotarian John I. Hoffman, who has been at Headquarters since 1917, resigned to take a position as sales manager for a Chicago publishing concern. The assistance of these two men has proven very valuable in many ways to International Rotary.

Richard M. McClure, a former member of the Rotary Clubs of Joliet, Illinois, and Morris, Illinois, joined the staff in July and was head of the Dept. of Co-operation with Clubs until his resignation in November to become a field secretary of the National Laundrymen's Association.

The Rotarian

THE official magazine of Rotary continues to be published with the editorial policy in view of aiding in the progress and development of Rotary and individual Rotarians, the purpose for which it was originally established. In line with this policy it has been the aim of the editors to print articles which will give Rotarians a better understanding of Rotary and how to apply its principles. Each article considered for publication must stand the test as to whether or not it sets forth these principles and their application.

We have added an artist to the staff and have succeeded in improving the appearance of the magazine to a great extent. Beginning with the July, 1920, issue the size will be changed from 9½"x12½" to 9"x12" (type page 7½"x10½"). Without sacrificing any of the material which the magazine now contains we will save over \$100 on paper every month by this change. Besides the saving thus effected we shall be able to produce a much better looking magazine and the change will be particularly helpful in laying out and improving the appearance of the advertising pages. Also the type page of THE ROTARIAN will more nearly conform to magazine standard.

At the present time the circulation of THE

ROTARIAN has reached approximately 57,000, as compared with 43,250 at this time last year. This is, of course, chiefly accounted for by the rapid growth of the organization, altho the number of subscriptions to the magazine from non-Rotarians has increased in an encouraging manner.

Last year we reported that the amount of advertising space sold had exceeded that of the year before by approximately \$10,000. This year we set our mark at \$50,000, expecting to exceed last year's record by \$12,000, and from present indications before the end of the fiscal year can give us exact figures, we will exceed last year's figures by \$9,000. Thus, altho we will not attain the very ambitious mark set at the beginning of the year, we have the satisfaction of again reporting a very substantial gain in the advertising income. The outlook is especially bright in that we have more contracts made in advance at this time than at any previous period. This year greater effort has been made to educate national advertisers and advertising agencies as to the unusual buying power of our circulation and to make THE ROTARIAN better known and understood by advertising the magazine in other periodicals, such as *Printer's Ink* and *Advertising and Selling*, and the volume of advertising secured direct by mail has increased greatly—so that this year's work cannot be measured by the income of this year alone but by seed sown for results to be gained each succeeding year.

Books and Pamphlets

A SHORT time after the Salt Lake City Convention *A Brief Story of the Convention* was printed and mailed to all who attended the gathering and the President and Secretary of each Rotary Club, whether they attended or not.

The addresses of Rotarians Dyer and Barker were printed in pamphlet form shortly after the convention. Dr. Barker's address, *A Father's Responsibility to His Son*, has gone into a seventh edition, totaling 104,000 copies to date.

The discussion at the Convention on Work Among the Boys and the discussions on Relations Between Employer and Employee were edited and printed in pamphlet form together with the committee report on the latter subject and the address of Dr. Suzzallo on *Capital, Labor, Management and the Public*.

To conform to the amendments made at the Convention, the Constitution and By-Laws of the Association and the Constitution and By-Laws for the Rotary Clubs were revised and reprinted.

Two issues of the Official Directory of Rotary Clubs have been published this year, one as of July, 1919, and one as of January, 1920. The compilation of this list of clubs, officers, organization dates and other data, together with the work of editing and circulating it is getting to be a good-sized undertaking every six months due to the rapid growth of the organization and the extreme care necessary to make the Directory accurate in every detail.

This year the Convention Proceedings Book was improved to a great extent over past editions, both in typography and the number of illustrations. Twenty-one hundred copies of the book were printed of which number seven hundred were distributed complimentary to Rotary Club Secretaries, and incoming and outgoing International Officers and Committee Chairmen. The remaining fourteen hundred copies were sold almost immediately and after October it was impossible to fill orders received for the book or

(Continued on Page 322)



“Go Thou and Do Likewise”

By C. V. Buttelman

AT the Pretty Lake Fresh Air Vacation Camp, near Kalamazoo, Michigan, is offered a striking exemplification of Rotary. Practically unaided, a Rotarian has there, by virtue of his own enthusiasm, energy and stick-to-it-iveness, transmuted an idea into a reality and has given to Kalamazoo an institution for which the average citizen would probably fail even to recognize the need.

Fresh air vacation camps are not new and there is nothing particularly unique about the idea of providing proper exercise and nourishment for underfed children, but an institution like the “Pretty Lake” camp to minister to the needs of poor children from a city of *less than sixty thousand population* is uncommon to most of us, who would hardly look for very many needy boys and girls in so small a city, but would be more apt to turn our attention to the slums of greater centers of population.

In point of fact, Rotarian Edward B. Desenberg had the heart and the vision to find and accept an opportunity for this unusual constructive philanthropy which, because of the proximity of the needy to means of relief, has made it possible for him to do a much greater work than would otherwise have been accomplished with the same expenditure of energy and money.

In 1916, Rotarian Desenberg, better known as “Eddie,” organized the Pretty Lake Fresh Air Vacation Camp Association and personally raised about five thousand dollars with which to pay for the needed building and equipment for “Pretty Lake” camp, which is located about thirteen miles from Kalamazoo, on the shores of the little lake which is so happily named “Pretty.” The camp is obviously non-sectarian and is maintained for the benefit of boys and girls from poor families. No children are admitted until strict investigation has proven them to be actually needy and unable to secure a similar opportunity with the aid of parents or friends. The entire expense of operating the Camp is provided by Rotarian Desenberg with the aid of contributions received from the citizens of Kalamazoo and the City Commission, clubs, lodges, and other organizations.

What the Camp Has Done

Since the first season, which embraced only the latter part of the summer of 1916, at which time the farm could take care of sixteen children, the capacity has been increased, first to thirty-five in 1918, and then in 1919 to sixty. Thus it was possible in 1919 to give two hundred twenty-five Kalamazoo lassies and laddies a real



Edward B. Desenberg

outdoor vacation with supervised play, daily swims, abundant food of the best quality, and plenty of sleep upon the great screened porches of the building. The plan of operation is to keep at the Camp for the entire vacation period, the children of the Kalamazoo Fresh Air School and to add to this group to the capacity of the sleeping porches, (which will, by the way, be 100 the coming season), selected squads of boys and girls who are each given at least two weeks at the Camp—in all about five shifts of the latter groups.

Four Hundred Pounds of Creamery Butter

Bearing in mind that, aside from the Fresh Air School children, the average stay per child at the Camp is not more than three weeks, some idea of the beneficial effect achieved may be gained from the statement that last year the combined weight gain was six hundred and fifty pounds. Perhaps no stronger argument can be advanced to show the need for such an institution even in the smaller cities where underfed children are presumed to be few and far between.

The tables at Pretty Lake Fresh Air Vacation Camp are not set extravagantly, but there is no

stinting of pure, wholesome food. Probably Oliver Twist's dream of heaven was of some place such as this, where no child ever left the table with an unsatisfied appetite. The children are supposed to eat until fully satisfied and often avail themselves of at least three servings during the noonday meal.

For the fourteen thousand nourishing meals served the kiddies last year, there was required five thousand seven hundred quarts of pasteurized milk, over four hundred pounds of butter, and a long ton of bread. Nothing but the best quality of food is used, and it is interesting to note that top prices were paid for the very best grade of creamery butter—something which many of the children never saw at their home tables.

How the Work Was Accomplished

Obviously a work of this kind cannot be achieved unless it be permeated by the unselfish interest of someone. It is not so difficult to raise money for such worthy enterprises; but in too many cases, it is difficult to find an individual who will consecrate his time to the cause, and the result is invariably a partial or total failure, because of lack of personal supervision by an interested person.

Rotarian Desenberg has solved the problem in an unique way in that he makes Pretty Lake Fresh Air Vacation Camp his chief vocation, devoting to it more than six months of each year, *absolutely without pay*. He personally delivers all food supplies to the Camp with his automobile, making the trip daily, and attends to many other duties which would otherwise have to be done by hired help at considerable expense and thus in all saves an outlay of probably three to five thousand dollars. The superintendent and matron are directly under his supervision, and his daily presence at the Camp insures the highest efficiency in the performance of the various duties required to maintain the Camp and oversee the children in their playing, eating, and sleeping, and matters of health and general sanitation.

At the present time the property accumulated through the efforts of Rotarian Desenberg for the Pretty Lake Association inventories in the neighborhood of nine thousand dollars, and the grand total pledged and paid since the Camp's inception in 1916 is something like sixteen thousand dollars, comparatively a very small sum considering the remarkable work accomplished by the Camp. This latter fact of course is due to Rotarian Desenberg's personal supervision of details, and assumption of all executive duties.

Rotarian Desenberg has had the co-operation of many of Kalamazoo's best citizens and of the City Commission (the latter having supplied funds for the purchase of butter and milk). Various charitable organizations have lent their sympathy and moral support, the children being chosen from various sources by the Kalamazoo Civic Improvement League.

It was in the spring of 1919, however, that the most substantial endorsement of Rotarian Desenberg's work was forthcoming. At this time the Kalamazoo Rotary Club invited Eddie to give an illustrated address regarding the work of the Camp, and, following the talk, amid the greatest enthusiasm the Club pledged more than two thousand dollars to finance the proposed enlargement of the main building. With this action, which virtually insures permanent backing by the Rotary Club, the future of the Camp is assured, and it is safe to predict that the record of four seasons past thru without a deficit will be continued indefinitely.

Go Thou and Do Likewise

This article is not inspired by any desire to parade our virtues or boast about something Kalamazoo has that other towns have not—but rather to call attention to a need and an opportunity for service which, if they exist in a town so favored as Kalamazoo, must surely

likewise exist in other cities. But before any generous Rotarian considers undertaking any work of this sort there are three facts which must be borne in mind:

(1) The success of the Pretty Lake Fresh Air Vacation Camp is due, without a doubt, to the fact that it has the intimate contact and

(2) The problem of debt which so frequently results in undermining the most laudable philanthropic and constructive endeavors has likewise been solved by Rotarian Desenberg's personal supervision of the work and the elimination of a large executive salary and also by the slow growth, and "pay as you go" plan.

(3) The continued success of the Camp has been entirely due to the continued interest and personal contact of the man who started it. A work of this sort must be planned, and carried out by the same person or persons, and he who would undertake to emulate the achievement of Rotarian Desenberg must consecrate a goodly share of the balance of his life to the enterprise.

Rotarian Desenberg is a modest sort of fellow, but a few minutes talk with him will convince you that his heart is in the work. Many Kalamazoo kiddies have learned to love the man for the happiness he has brought into their lives. Perhaps none will ever know just what part he has had in shaping

their lives for better citizenship, but certain it is that no greater profit in human happiness and betterment has ever been realized upon any investment than upon the few thousand dollars which Rotarian Desenberg has consecrated, with his life, through the Pretty Lake Fresh Air Vacation Camp in Kalamazoo.



A View of the Children at the Pretty Lake Fresh Air Vacation Camp inaugurated by Ed Desenberg at Pretty Lake near Kalamazoo Michigan.

personal touch of a man whose heart and soul is in the work, and who is able to give his entire time without charge. The work that Rotarian Desenberg has done is something that cannot be delegated to hirelings. In this particular, Pretty Lake Fresh Air Vacation Camp is unique among similar organizations in the country.

A Few Words About the Work

By Walter W. Strong, International Boys Work Secretary

THAT Boys Work has gripped the heart of Rotary is evidenced by the many expressions which have come in the annual reports regarding the Boys Work field as a place of service. A few of these are:

"Wonderful."

"It is unlimited."

"The best in the world."

"Big as all out-of-doors."

"Unquestionably the best field."

"There is no limit to the service which can be rendered here."

"The most important. Boys Work is what makes Rotary worth while."

"It is the most patriotic thing any citizen can devote his time to."

"No field offers a larger opportunity for service, or promises greater or more far reaching results."

"Wonderful field—great need in every city. Benefit to men greater than to boys. Get a Rotarian interested and he has been sold 'service' for the rest of his life."

The following list of books, covering various phases of Boys Work was furnished to one Rotarian who desired knowledge of good material concerning this subject:

Camping for Boys, by H. W. Gibson; Association Press, New York.

Brothering the Boy, by W. Edward Raffety, Ph.D.; The Griffith & Rowland Press, Philadelphia.

Training the Boy, by William A. McKeever; The MacMillan Co., New York.

The Boy and the Sunday School, by John L. Alexander; Association Press.

Boyology, by H. W. Gibson; Association Press.

The Boy Problem, by William Byron Forbush; The Pilgrim Press, Chicago.

The Wage Earning Boy, by C. C. Robinson; Association Press.

The High School Age, by Irving King; The Bobbs-Merrill Co., Indianapolis, Ind.

There are scores of other good books on Boys Work.

One Boys Work chairman wrote in that he had just gotten his eyes opened to the real value and benefit of Boys Work and that he was going to ask to be retained as chairman for the ensuing year. It is to be hoped that every Boys Work chairman who has done good work will be retained and that during the coming year his club will give him that degree of encouragement and backing which will enable him to make good progress. An effective leader in Boys Work ought to be kept on the job, and it is probable that such a man may be influenced readily to

stay there provided the proper assistance is given.

A letter was received recently from an Eastern Y. M. C. A. secretary saying that he had been handed one of the pamphlets containing Dr. Barker's address on, *A Father's Responsibility to His Son*, and that he thought so well of it he was planning to give copies to the fathers of boys in his Sunday School. It would be a great thing if each of the men in Rotary would do this.

A New Idea

CHAIRMAN "RUBE" FISHER, of Cheyenne, Wyoming, has written about a plan which he has been thinking of for some time and which may be put on by many clubs to advantage. Rube wrote "My plan is to have a series of assemblies some time during the year, when, in continuous rallies, covering, say, a week, we can make a special effort to get every boy in the city interested and present. Then

have a specialist, or specialists, address them on all manner of subjects appropriate to the work. Here, I figure, we can get in some fine instruction and influence in citizenship, and character, along very broad and helpful lines.

"The boys need personal touch with business men, men who are putting things across. If this instruction is left to the public school room, the instruction will be imparted in a sort of academic way, by those only partially qualified to speak with authority, and thus lose some of its primitive and appealing punch."

The Boys in Our Homes

UNDOUBTEDLY one of the results of Rotary's taking up Boys Work is that more thought, time and attention is being given by Rotarian daddies to their own boys.

When fathers' attention is directed properly to the right development of their boys the results in manly, thoughtful, dependable boys will be such as to make no longer appropriate the beau-

tiful, tear-starting but backward-looking verses which occasionally appear, such as—

Mother's Boy

"WHERE has he gone to, Mother's boy, Little plaid dresses and curls of joy? Who is this gentleman, haughty in glance, Walking around in a new pair of pants? Where has he vanished, the little Sir Smile That mother once folded in gentle beguile? Who is the stranger that comes in his place? The very same eyes and the very same face? But, oh, the lost babyhood! Come back if you can

From the stream that is drifting you onward to man!"

It is natural for children to grow up, and happy as they can make us when little, it is only natural that with a right development the joy of association with them should grow richer and deeper as the years come and go.

"Spots," a True Story

By Maurice E. Levit



"Spots"

"SPOTS" came to me one day about seven years ago. I do not believe I have ever seen a boy that was so much of a boy in all of my experience. First, he was deliciously homely. He had the biggest freckles that I have ever seen. He had a pug nose and red hair, and when he smiled his mouth spread all over his face.

He was about seven years old when I first met him. He came to my office and wanted to know if he couldn't come to our "gymnastic" church. Of course, I told him he could. He knew we had a gym for the boys and he wanted to join a class. He was ever good natured

and could sing like a field lark.

The first Thanksgiving dinner I gave to the poor of the neighborhood, he came. His mother was at home with a new baby, the sixth I think it was. His father was drunk as usual. They lived in a hovel by the railroad. His mother was

illiterate and utterly unfit to be a mother. She could neither cook nor keep a home decently, poor soul. I suppose if the truth were known she had but little incentive to inspire her.

The mother being unable to come to the feast made it possible for us to discover a dominant trait in "Spots." He would not eat, hungry as he was, until we had packed a basket of dinner for his mother, and we noticed that he filled his pockets with little tid-bits to carry home to her. I do not believe I have ever seen a boy so devoted to a mother as "Spots."

The fear of hunger was always present with the family and every time "Spots" earned a nickel, instead of buying candy or going to the movies as would most boys, he would run to the store and buy tea or bread for "ma."

After school hours "Spots" hurried to the local baseball park to sell score cards. One day he caught a ride on the rear end of an auto truck as far as the street that the ball park was located on. Another auto was following close behind and when "Spots" jumped off, the driver of the second truck was unable to stop, and poor "Spots" was run over and his little body ground and crushed under the wheels.

They took him to the hospital and did all they could to make him comfortable. He did not re-

cover consciousness until next morning. Note his first thought. He asked what had happened, and they told him. Next he asked whether they had found a nickel in his pocket. They said they had, and then he said, "Please take it and buy my 'ma' some tea." Poor kid! His "ma" and her needs were always uppermost in his thoughts.

We did all we could for him, but God saw that his poor broken body was beyond repair and no doubt he also needed the sweet voice in the angel chorus before His throne in heaven, and so, one night, when all was still and everyone was busy elsewhere in the hospital, God sent his messenger to whisper to "Spots" that he could come, and with a smile, he went.

It broke us all up, and at the funeral, which I conducted, I am afraid I cried as much as the others.

And I have a feeling that when I have finished my work here on earth and finally reach Heaven, I shall first seek out the children's choir. As I listen I shall hear a childish treble singing as if his heart depended upon it, and I shall look and see a red headed, pug-nosed, freckle faced angel grinning at me, and altho the Bible says there shall be no tears in heaven, I am not so sure but that my eyes will be wet when I gather him to my heart.

Boys Work by Some of the Clubs

New York Approximately 8,000,000 Population

BOYS Work Secretary Campbell reported that on the initiative of the Boys' Work Committee of the Rotary Club C. J. Atkinson, chairman, and with the cooperation of the various Boys' Work agencies and many prominent citizens including the mayor, a splendidly comprehensive program was put on in New York during the period of May 1 to 8th inclusive which was called "New York City Boys Week."

The idea back of the program was to inaugurate May Day demonstrations in America that will express unity and patriotism and center attention upon the need for the right develop-

ment of boys as a guarantee of America's future.

Following is a summary of the program:

Saturday, May 1.

GENERAL BOYS DAY. A patriotic May Day parade of boys' organizations. Parade to be made up of boys' units, boys' bands, floats and demonstrations. (Probably 40,000 boys were in line.)

Sunday, May 2.

BOYS DAY IN CHURCHES. Every boy in his own church and Sunday school. Sermons or some part of one service to be devoted to consideration of the week's program.

Monday, May 3.

BOYS DAY IN SCHOOLS. Programs for school boys and working boys. Slogans: "Stay in School," "Back to School." Cultivating the "Library Habit."

Tuesday, May 4.

BOYS DAY IN ATHLETICS. Indoor meets for boys in every available gymnasium in the city, with uniform programs and standard tests.

Wednesday, May 5.

BOYS DAY IN INDUSTRY. The dignity of labor emphasized. Employers of boys and teachers cooperating. Vocational training and guidance featured.

Thursday, May 6.

BOYS DAY AT HOME. Programs provided to be carried out in the homes. Every homeless boy invited to spend the evening in a home.

Friday, May 7.

BOYS DAY TO ENTERTAIN. Free entertainments given by boy talent everywhere. An opportunity for self-expression in music and dramatics.

Saturday, May 8.

BOYS DAY OUT OF DOORS. Outdoor meets, Boy Scout demonstrations, Woodcraft League Grand Council Rings. Emphasis on life in the open.

Alexandria, La.

13,500 Population

ONE of the great needs of boys is to have a wise direction of their reading. There are so many more good, beneficial, interesting books in the world than any boy will ever have time to read that no time should be spent on the trash that so many boys waste their reading hours upon.

The daughter of Chairman Petrie has been working out a method of interesting boys in better reading and tells of it as follows:

"I have been asked by the Chairman of the Boys' Work Committee of the Rotary club of Alexandria to give you my experiences in teaching literature to the boys of the Night School in our town.

"The teaching of the subject of literature in the Night School has been so purely experimental, that while the committee believed the scheme worth passing on the start, they felt they would like to see results before advocating the plan to other committees.

"Before the Rotary club took over the Night School, it was a dead sort of affair where a few tired boys gathered to study the three R's because they were told that by this means they could obtain better jobs and more money.

"The Rotary club believed that the school needed the spirit rather than the letter of the law; that they needed to realize the cultural as well as the economic value of an education so it was decided that Thursday, the fourth night of school, be given over to the telling of good stories, in the hope that the boys would acquire the habit of reading good stories for themselves.

"Everyone knows the charm, to a boy, of Jesse James and his outlaw kind. I had seen these messenger boys whom I was to teach, propt up against a building on some busy street corner quite oblivious to the noise about them, devouring some 'Yellow Backer.'

"To catch their attention and transfer their interest from cheap trash to something worth while, I began with *Treasure Island*, which as everyone knows possesses the advantage of being both a classic and a thriller.

"The boys ranged from nine to nineteen, and this disparity of ages caused me many misgivings, but I studied the book carefully, dividing it into five episodes and selecting only those parts for actual reading where the conversation was simple and readily understood.

"At the beginning of each episode I gave a brief synopsis of what had gone before for the benefit of those who had been absent, in the style of *Perils of Pauline* or some other continued movie thriller.

"The book proved to be quite popular. Indeed, who could resist the charm of that villain, John Silver, or fail to turn cold at his pirates awful song.

*'Fifteen men on the dead man's chest
Yo, ho, ho, and a bottle of rum!*

"At any rate when I finish the book, it was rapidly 'spoken for' by the boys, some of whom had heard it all, but wisht to re-read it.

"I dared not leave off 'thrillers' until I had a firmer hold upon their interest so I next began Winston Churchill's *The Crossing*. Experiencing the terrors of the Indian Massacres is a step forward historically; besides the journey of the pioneers along the beautiful Nollichuckey Trail into old Kentucky holds freshness and vigor for these street-calloust boys.

"The sacrifices that these pioneers made in building homes cannot fail to impress one that we take our citizenship all too lightly.

"Having led the boys to find an interest in the out-of-doors, I next began Ernest Thompson Seton's *Lives of the Hunted*. Those who are familiar with this book know that it is not a dull treatise on Natural History; but the life stories, told with humanness and sympathy, of the beasts man has so ruthlessly slaughtered.

"The best story in the book is that of Krag, the big horned mountain sheep, who lives fifteen heroic years in the Western Rockies, only to be murdered by a trick devised by an old hunter, who had long lusted for Krag's life.

"The boys were quite awed by the tragedy; the sheep had taken on an identity, as the story grew, until he was a creature quite as capable of joys and sorrows as they.

Enduring Influence

"WE see not in this life the end of human actions. Their influence never dies. In ever-widening circles it reaches beyond the grave. Death removes us from this to an eternal world; time determines what shall be our condition in that world. Every morning, when we go forth, we lay the moulding hand upon our destiny; and every evening, when we have done, we leave a deathless impression upon our characters. We touch not a wire but vibrates in eternity,—we breathe not a thought but reports at the Throne of God. Let youth especially think of these things; and let every one remember, that, in this world,—where character is in its formation state,—it is a serious thing to think, to speak, to act."

—Anon.

"A far cry from the pirates of *Treasure Island*, you say; but not entirely so, for each book is great in its own way. The power of such books is so far-reaching, and the joy that they give is so limitless that the greatest misfortune any boy could know is to be deprived of their companionship.

"When a 'rag tag' meets you on the street, beams and says, 'Say, that was a bully book you lent me. Got any more like it?' you fail to pity him for his poverty and hard work, for has he not walkt with Kings?

"The Rotary club since this experiment has decided to provide a boys' book shelf of fifty or sixty books for these boys to call their own and borrow at will, and the experiment cannot fail to pay.

"Sincerely yours,
(SIGNED) (Miss) Letitia Petrie.

Fort William—Port Arthur, Ont.

35,000 Population

Chairman Oliver wrote that steps were successfully taken to secure provision for a Juvenile Court in the interest of the boys; 300 "foreign boys" were provided with membership in the Y. M. C. A. Big Brother work with delinquent boys also is being done.

Warsaw, Ind.

4,000 Population

President Schade reported the doing of some good work in the interest of the physical welfare of the children; among other things they "induced city to purchase ground for park and bathing beach and to build a central playground." They have plans for a gymnasium to be built in connection with the City Hall.

Flint, Mich.

55,000 Population

President Pond reports the raising by an organization of citizens under Rotary leadership of a grand total of \$100,000 to cover the budget of the Boy Scouts for the next three years.

The enthusiasm was so keen and the organization work so well done that the entire amount was raised before the dawning of the first of the three days which had been set aside for the drive.

Kingston, N. Y.

26,000 Population

Rotarian Stull reported that under arrangements made with the Y. M. C. A. the Boys' Work Committee had been bringing to the "Y" 50 or more boys under 16 years of age each Thursday evening for a swim and an informal social time. Talks by Rotarians have been given on such subjects as Health, Self-control, Self-reliance, Clean Play, Team Work, and Loyalty, and Rodman says that the wonderful improvement shown in the behavior and general appearance of the boys is indicative of the good the plan is resulting in.

Minneapolis, Minn.

360,000 Population

Chairman Paul Richardson wrote that 91 Rotarians interviewed 225 employed boys in a "find yourself" campaign designed to help boys to understand their possibilities better with a view to getting into a suitable line of work, if not already there. Paul said that altho this was the first time anything of the kind had been attempted in Minneapolis, the results were so gratifying that they were arranging to make the work an all-year-round proposition, and now have enough Rotarians signed up agreeing to hold themselves in readiness to interview boys desiring counsel to make the plan a success.

Des Moines, Iowa

100,000 Population

Chairman Stotts reports the doing of a particularly good piece of work in allying the agencies touching the boy life of his city. He says, "We have been able to coordinate the work among boys in the Grade Schools, High Schools, Playground Association, Boy Scouts, Y. M. C. A., Roadside Settlement, Junior Chamber of Commerce, News Boys' Club, Sunday School Athletic Association, and the Juvenile Court. The Rotary Club, acting as a clearing house for information and for the various boy problems presented it, is able to get one or the other of these boy working organizations to do anything and everything which comes up in connection with boy work.

"Camping matters are handled thru the Y. M. C. A. and the Boy Scouts; the financing of worthy boys is taken care of by our club; high school activities and athletics are handled thru their school organization; delinquent boys have in dozens of cases been paroled to members of our club and other men whose names we have constantly on record and to whom we can immediately refer the juvenile court in case they require the services of such men."

Knoxville, Tenn.

70,000 Population

General Chairman Whaley has submitted a detailed report of the work of his twelve sub-committees in which it is clearly shown that nearly all of them have more than justified their existence. This committee is among the first, if it is not the first, to effect a thoroughgoing organization. The sub-committees appointed were on Boy Scouts, County Community Service, Employed Boys, County Industrial Schools, Juvenile Court, Parks and Playgrounds, Public Amusements, Public Schools, Street Trades, Vocational Training and Guidance, Welfare Institutions and Y. M. C. A. Bill wrote, "The total number of Rotarians assigned to this work and on the various sub-committees was sixty-four. I take great pleasure in reporting that the Rotarians assigned to these committees responded to all calls and attended to the matters assigned them in a wholehearted and earnest manner."

A STORY OF THE FRONT

THE hobo knockt at the back door, and the woman of the house appeared.

"Lady, I was at the front—"

"Poor man!" she interrupted. "Wait till I give you some food, and then you shall tell me your story." After she had given him a hearty meal she anxiously inquired, "What brave deed did you do at the front?"

"I knockt," he replied, meekly, "but couldn't make nobody hear, so I came around to the back."

The Rotarian's Open Forum

These columns are open to readers of the magazine for the discussion of questions of general interest or vital import. Contributions should be brief. Being expressions of individual opinion, they are presented without approval or disapproval.

Responsibilities of a Rotarian

By William V. Davis

MOST of us, I firmly believe, do not thoroly appreciate the motto of Rotary **SERVICE ABOVE SELF**—the real foundation stone upon which we have built, or are supposed to build.

Service is defined as "Work done for the benefit of another; the act of helping another or of promoting his interests in any way; a benefit or advantage conferred."

Self is defined as "furtherance of one's own interests or inclinations, personal interest, or advancement."

Therefore Rotary's motto means to help another or promote his interest. Every one of us assumed a grave responsibility when becoming a Rotarian. Are we discharging this responsibility?

Just what does this obligation really mean? We know, of course, that it does not contemplate that we shall absolutely and entirely disregard our own interests; should we do this we would soon be incapable of doing anything for any one else.

I think it means, at least, to take a kindly interest in the personal affairs of our fellow men and an active and enthusiastic interest in the affairs of our community.

How many of us have been taking a kindly, personal interest in our fellow Rotarians? And our obligation is not alone to Rotarians, but to our fellow man in general. Do we go to see them when they are sick? Do we offer sincere condolences and sympathy in their bereavements? Do we try to encourage them when business cares beset them? Or do we do these things mechanically, if we just happen to meet the sick or sorrowing or troubled ones? Do we put ourselves into this personal service, or is it only mechanical and casual?

Politics and Politicians

Now, as to our interest in community or civic matters. We have all worked in the Liberty Bond and other war work campaigns, we have taken part in the bond election under the stimulus of an active leader who prodded us on to the work. How many of us are actually interested in the welfare and progress of our community even to the extent of actually knowing what is going on and how it is done.

How many know the assest valuation of real and personal property in their city? How many know the amount of bonded indebtedness of the city? How many know the total expenditures of the city and county governments? What

Mistakes

WHEN a Plumber makes a mistake, he charges twice for it.

When a Lawyer makes a mistake, it is just what he wanted, because he has a chance to try the case all over again.

When a Doctor makes a mistake, he buries it.

When a Judge makes a mistake, it becomes the law of the land.

When a Preacher makes a mistake, nobody knows the difference.

When an Electrician makes a mistake, he blames it on induction; nobody knows what that means.

When a Printer makes a mistake, he gets the "devil."

But when an Editor makes a mistake—GOOD NIGHT!!!!

—Swipte.

thought have we given as to the purposes for which the expenditures have been made?

How many of us attend meetings called to consider matters of public interest?

Some one may perhaps say "That is politics, and the Rotary club must not go into politics." I wonder how many of us know the real meaning of politics. It is defined as "The branch of civics that treats of the principles of civic governments and the conduct of state affairs; the administration of public office in the interest of peace, prosperity and safety of the state."

If that is politics shouldn't the Rotary club be interested in politics? There is a difference between politics and politicians, and I don't hesitate to say that a politician has no business in the Rotary club.

What is a politician? The word is defined as "One who seeks to subserve the interest of a political party merely, especially one who uses politics for private advantage."

Duty to the Community

I respectfully submit that the Rotary club and every member of it should be in politics.

I heard only a few days ago a prominent member of our club vigorously denounce some of the methods used at the city elections. Will you please tell me how these methods are to be remedied?

The so-called politics of any community is just what the good citizens of the community are willing that it should be. The good citizens of any community, when thoroly interested and aroused, can make politics what they want them and this I conceive to be one of the prime duties or obligations of Rotarians.

How many Rotarians are members of the Board of Trade and how many of those who are members take an active vigorous interest in the affairs of the Board of Trade?

We can all answer these questions ourselves.

Is it any of our business as Rotarians and citizens of the community whether or not public officials properly discharge the duties of their office? Is it any of our business whether or not our roads are kept up? Is it any of our business whether or not the funds arising from taxation are properly expended?

To be sure it is. It is the individual business of every single one of us, and we have, in becoming Rotarians, assumed specifically that obligation.

It seems to be the opinion of a considerable majority, as exprest at every International Rotary convention, that a Rotary club, as such, should not take action in most civic matters, but that the individual members of Rotary, thru the inspiration gained by its teaching, be the most active and enthusiastic members of our Board of Trade or other commercial bodies, and thru these bodies exercise their activities and interest in such affairs.

Lack of Co-operation

Personally I have been rather opposed to this idea and have believed that Rotary clubs should, as such, take a hand in community affairs, but I am ready to yield to the opinion of the great majority if by so doing we can get the individual Rotarians to take, thru the Board of Trade, the degree of interest in community affairs which we all know to be so absolutely necessary to our progress.

Don't you feel that there really exists a lack of real cooperation in a great many ways and things and that it would be of advantage to the community if the conditions were reversed?

Don't you feel that there is too much of the spirit of "Let George do it?"

Don't you feel that you and I take too little real part and interest in the affairs of the community?

Don't you feel that if we and others in the

community would seriously study our conditions and then vigorously apply ourselves to improving them much would be accomplished?

Don't you think that if every Rotarian and every other good citizen in the community would get into politics we would have better politics?

The real trouble is that we do not take our responsibilities seriously. I think our meetings are given over too much to lighter things. There is too much noise, too much horse play, and not enough real Rotary. I am willing to acknowledge myself to be in this particular the arch conspirator, and I am going to be good hereafter.

I do not mean to suggest for one minute that there should not be lots of fun, and horse play, but let's confine it to the first twenty minutes and then let's have order and some dignity and let's encourage every club member to state the principles of Rotary and to regard himself as an exponent of these principles and to endeavor to the extent of his ability to improve himself and the club.

NOTE—William V. Davis is a former president of the Savannah (Ga.) Rotary club and the Board of Trade, and one of the most active public citizens in that city.

English, a World Language

THE English language as we have it today is a thing of almost miraculous growth. As an instrument of expression it has never been surpassed.

Altho some of the finest literature of the world has been enshrined in the classical languages, so that Greek and Latin are still the springs at which the soul of literature drinks its most stimulating draughts; altho French has in supreme quality the power of clarity and is the chosen instrument of logical expression, yet our English language combines all these qualities in high degree, along with a vocabulary unsurpassed, a range of use unequalled and a freedom from grammatical limitations which place it easily first.

If it be true that a man's ideas are at the mercy of his powers of expression, it would be foolish for us to ignore or underestimate this magnificent commercial weapon. We desire that the whole world may be conscious of that which is passing in the minds of Englishmen; that they may know of our inventions; that they may share those ideals of fair play and right conduct which alone can make international relationships sane and stable; and behold! the man who speaks or writes in English addresses at once the largest audience in the world.

A story is told of a Frenchman who was passing along one of our streets. At one point he came to a halt. A big dog faced him, barking furiously. After a pause of a few seconds, the owner came up and attempted to reassure the Frenchman.

"You know the proverb," said he, "that a barking dog never bites."

"Ah," said the Frenchman, "I know zee proverb, and you know zee proverb; but, do zee dog know zee proverb?"

The historian knows how great a share the English language has had in consolidating the Empire; the politician knows its immense reach; does the commercial man pay due tribute to its extraordinary power?

It is worth while to spend a moment or two in tracing its development. Almost everyone has at some time or another attempted to read

Chaucer. They have found his language practically unintelligible. It gives one something of a shock to realize how short a space of time lies between the English of Chaucer and the English of Shakespeare. Little more than a century lies between the two.

Suppose the first American colonies had carried across with them the language and literature of Chaucer. The gulf between ourselves and them would by this time have become that of a language which, however related in birth, would have been altogether different in its development.

Fortunate was it, too, that just as the English language attained its qualities of range and vigor and flexibility, at that time Shakespeare lived, and the Bible was translated. These two pieces of literature fixt the language. Their matchless literary grace set a model, which, like the language, has grown, and has absorbed all kinds of elements, but still leaves our tongue that which Shakespeare spoke.

The American colonists took with them the same volumes, and so despite the influx in later years of all the races of Europe, the language of the great race across the seas remains almost identically our own. All our books find a ready welcome there; the American papers and magazines have a circulation in our own land rivalling proportionally that in their own land. Their politicians can speak to us directly, their business men require no translators and their poets and thinkers appeal to our hearts direct.

But this is not all. The successive off-shots from the old tree have flourished, and English-speaking peoples are to be found in ever-increasing numbers all around the globe. These flourishing people retain the tongue of the home land because of the great books which are among the brightest glories even of a land so rich in precious things as is this England of ours.

How could they lose or modify or neglect the key to the ideal world which was open to them thru the poetry of Milton, Wordsworth, and Tennyson! Where find the way to the realms of imagination save by the tongue of Dickens, Thackeray, and George Eliot! And so, despite change of scene and lapse of time the English tongue is still the birthplace of all these millions of people.

These colonists of ours have been the commercial travelers for the Mother tongue; they have naturalized it in every clime; they have brought new races of every color to a daily use of it. Surely a sublime piece of "bagmanship"!

There are many who have dreamed of a universal language. The Roman Emperors, ruling a world-wide empire, may have dreamed such dreams; but "legions Caesar never knew that posterity shall rule," says the poet Cowper as he tells the tragic story of Boadicea, and it seems now that one great issue of this immense world catastrophe will be to enlarge the bounds and increase the influence of our own tongue.

Why should we not aspire to provide the world with its commercial language, so that from the frozen north of Canada to the southern point of New Zealand our trade may move unfettered? Why divert our energies to languages which have to be invented when this glorious instrument is already in our hands?

Finally, at this moment of its development we have a new fusion taking place. After all the centuries across the sundering seas the boys have come home again. The various accents of Australian, New Zealander, Canadian, Tasmanian, South African, Indian, and our brethren of the

great free States of America have come into our midst, so that there may be that mutual modification and rectification which shall standardize once more our way of speech.

—John H. Greenwood in "The London Rotarian."

The Captain of Our Company

ON the dead body of a soldier who fell in the campaign on Gallipoli were found the following remarkable lines. They were published in the *Australasian Intercollegian* and reprinted in *Public Opinion* (London), and are copied here because they witness to a spirit stirred by the Great War which rises to the greater heights of soul experience and expresses itself in a form and manner distinctly modern. One would be cold indeed who could fail to catch the fire that inspires these words.

Jesus whose lot with us was cast,
Who saw it out from first to last;
Patient and fearless, tender, true,
Carpenter, vagabond, felon, Jew—
Whose humorous eye took in each phase
Of full rich life this world displays;
Yet evermore kept full in view
The far-off goal it leads us to;
Who, in your hour did not fail—
The world's fate trembling in the scale—
With your half-hearted band to dine,
And speak across the bread and wine;
Then go out firm to face the end,
Alone, without a single friend;
Who felt as your last words confest—
Wrung from a proud, unflinching breast
By hours of dull, ignoble pain—
Your whole life's fight was fought in vain,
Would I could win and keep and feel
That heart of love, that soul of steel.
I would not to Thy bosom fly
To shirk until the storms go by;
If you are like the man you were,
You'd turn in scorn from such a prayer,
Unless from some poor workhouse crone
Too toilworn to do aught but moan.
Flog me and spur me, set me straight
At some vile job I fear and hate,
Some sickening round of long endeavor,
No light, no rest, no outlet ever,
All at a pace that must not slack,
Tho' heart would burst and sinews crack,
Fog in one's eyes, the brain aswim,
A weight like lead in every limb
And a raw pit that hurts like hell
Where the light breath once rose and fell.
Do You but keep me, hope or none,
Cheery and staunch till all is done,
And at the last gasp quick but lend
One effort more to serve a friend.
So when (for so I sometimes dream)
I've swum the dark—the silent stream—
So cold it takes the breath away—
That parts the dead world from the day
And see upon the further strand
Where 'mid God's mighty angels stand
Still with their frank and fearless eyes
The comrades whom I most did prize;
Then clear, unburdened, careless, cool,
I'll saunter down from the grim pool
And join my friends. Then you'll come by
The Captain of our company,
Call me out, look me up and down,
And pass me thru, without a frown,
With half a smile, but never a word;
And so—I shall have met my Lord.

—Buffalo Cog.

Concerning Simplified Spelling

YORK Collegiate Institute, York, Pennsylvania. Office of the Principal.
Editor of THE ROTARIAN,
Chicago.

My Dear Chesley:

I'm hoping to have the pleasure of seeing you at Atlantic City in June, but in the meantime am taking the privilege of writing you a letter on the subject of THE ROTARIAN.

I have been a Rotarian for about a year and am deeply interested in the organization. My classification is "Educator" and I am at the head of the institution whose name graces the top of this piece of stationery.

After I had joined Rotary I looked forward with pleasant anticipation to receiving THE ROTARIAN, of which I had heard. And when it came I was impressed with its dignified artistic cover, and then I waded into it with keen zest—and presently I laid it aside with a sigh. Several times since as the monthly issue comes around I have tried it again, but in these later trials the sigh became near like a "cuss" word.

To come to the point, I'm one of those peculiar individuals who cannot stand the so-called simplified spelling. Now I think I hear you say "back number"; but don't you think it. I belong to quite a number of scientific societies and I've no doubt you will agree with me that the American Chemical Society is in the forefront of up-to-the-minute technical organizations, yet it still uses the standard forms of the English language. The *Literary Digest* was among the pioneers of spelling reform, but it has never tolerated the monstrosity "thru," a word that might take its place properly with old "Silk" O'Laughlin's "strike tu."

But, brother Chesley, far be it from me to enter into an argument. The spelling question represents a state of mind. The point of view I want to present is this: standard English offends no one, whereas "simplified" spelling offends a great many. What's the use of doing it? Personally, I'd like to read THE ROTARIAN, but an unruffled state of mind is still more precious, so I'll have to miss the good things in THE ROTARIAN.

Yours with regret,

Charles H. Ehrenfeld.

* * *

The Reply

March 20, 1920.

CHARLES H. EHRENFELD, Rotarian,
York Collegiate Institute,
York, Pennsylvania.

Dear Charley:

Chesley Perry has referred your letter of March 13th to me for a reply, and I don't mind telling you that it weighs darkly on my soul, as it is going to be my business to make THE ROTARIAN as attractive intellectually, typographically and artistically as possible. You may imagine what it means to have someone feel that there is in it such a defect that he will not read it any more, and yet, is your objection logical?

Certainly we do not reject the thoughts of the late William Shakespeare because of his notoriously bad spelling according to modern standards, nor even his lack of geographical knowledge as exhibited in *A Winter's Tale*. If we accept the careless spelling of the past for the sake of the thoughts expressed by it, will you

not accept our spelling of the present for the thoughts contained in it?

I am leaving the 56,999 readers in order to seek you out and bring you back as a reader too, following in my humble editorial way an august exemplar.

I am not without sympathy with your viewpoint as I am a mediaevalist and love the beautiful things of former times. Yet, after all, I could not expect the modern world to accept a black letter manuscript in place of the printed page.

The simplified spelling system used by us is the one designated by the President for use in the Government departments and is therefore officially the President's English as opposed to the King's English of former days.

Rotarily yours,

THE ROTARIAN.

—By The Managing Editor.

* * *

Touché!

March 27, 1920.

MANAGING Editor, THE ROTARIAN,
Chicago, Ill.

My Dear George:

I have your very agreeable letter of the 20th in reply to mine recently on the subject of the kind of English spelling indulged in by THE ROTARIAN.

This is not to make or prolong an argument about it, but your citing William Shakespeare leads me simply to remark that Shakespeare's spelling, atrocious as it seems to us, was all right at the time because he spelled as every body else did at that time. It conformed to the mode.

Also, may I file an exception to the false logic of your argument in saying that, in spite of your love for the beautiful things of former times, you could not expect the modern world to accept a "black letter" manuscript in place of the modern printed page. Now you know, George, no one asks or expects that; it certainly does not follow, because the designer of machinery rejects the freak ideas often presented to him, that he is, therefore, going to hark back to the designs of a decade ago.

But I noticed that you yourself run true to form when speaking from the heart, for you perhaps unconsciously, spelled the word mediaevalist correctly, whereas, to be consistent, you should have eliminated that first letter a. I'm glad also that Chesley Perry, in his written footnote to your letter, corrected the statement about "President's English as opposed to the King's English." But when he says that I am mistaken about the *Literary Digest* and the word "thru" he needs to make more accurate observation. Will you say to him for me that if he can find a copy of the *Literary Digest* containing "thru," other than a quotation to show spelling itself, I will send him a nice new spring straw hat.

More seriously, however, I come back to the main point in my last letter. When there is a standard that offends no one, what's the use of doing something odd that is objectionable to many?

Again, Rotarily yours,

Charles H. Ehrenfeld.

—R—

Home-Made Epigram

Tipping the hat to a girl makes her smile, but
tipping the hat girl makes the proprietor smile.

Verbum Sapienti Sufficit!

REGARDING the question of "Honorary Membership" the Rotary Club of Canton, O., has had an experience that indicates this classification has a fitting place. The experience is this: The organizer of the Club, its second President, and a member who has always been helpful, willing and responsive to all calls for service, lost his membership due to transfer of classification and the fact that his new classification was occupied. The Club Directors, grieved over the loss of this excellent member to whom we were all so much indebted, by unanimous action chose him to Honorary Membership and he has continued to be a valuable member of the Club. Honorary Membership gives this worthy man the opportunity to wear the Rotary Emblem and of fellowship with us at all Rotary gatherings, a privilege we are very glad to accord him and we would give him both voice and vote in our deliberations if we were able to do so.

—Rotary Club of Canton, O.

Mr. Chairman!

Bartlesville, Okla., April 22, 1920.

EDITOR ROTARIAN:
In the recent Joplin Conference the Rotarians of the Seventh District went on record as indorsing certain proposed national legislation and certain enacted State legislation. The writer, without discussion with, or interest in the minority resolution on the Smith-Towner Bill, opposed the commitment of the Conference to the adoption of legislative matters in the terms proposed as not Rotary; but as setting a precedent that would possibly dig the grave of Rotary. The limitation of the debate at the time I spoke to one minute, and the enthusiasm and zeal of the advocates, caused the advocates following to hit me with every verbal weapon within reach. For this reason I am asking that you publish this letter to inform the advocates that the writer is editor of a daily newspaper, *The Morning Examiner*, has supported the Smith-Towner bill in its columns, and is in favor of Rotarian action in furthering all sane educational and reform movements; but not political action and methods, however worthy the object and pressing the necessity. I should like also to call attention to the fact that ten years ago I was working for some of the matters at issue and six years ago advocated, as candidate for Congress in the Fourth Kansas, the principle of the Smith-Towner bill and many of its provisions. I was opposed to both the minority and majority reports and am opposed to them yet: the majority report should have commended the Smith-Towner bill to the Rotarians as worthy of study and if they felt as individuals it was worthy of support, they should take such measures as the Conference would support in furthering its passage.

Inspiration and information was given the Conference upon the Smith-Towner bill and the Kansas Industrial court bill—the latter already a political issue, as some Kansas County conventions had voted in opposition to it prior to the Conference and its flat indorsement in unequivocal terms put the Rotary Conference into political action as an organization instead of holding the individuality of true Rotary thru a properly worded motion.

Sincerely and truly yours,

N. D. WELTY.

Proposed Amendments to the Constitution and By-Laws Of the International Association of Rotary Clubs and To the Standard Constitution for Clubs

NOTICE

To the Officers and Members of all Rotary Clubs
Affiliated with the International Association of
Rotary Clubs.

YOU will please take notice that the following proposed amendments and additions to the Constitution and By-Laws of the International Association of Rotary Clubs and the Standard Constitution for Clubs were delivered to the undersigned Secretary of said Association at least forty-five days prior to the date of the Eleventh Annual Convention of said Association and that said proposed amendments, together with such modifications thereof as may be offered on the floor of the Convention, will be submitted for adoption or rejection to the Eleventh Annual Convention of the International Association of Rotary Clubs to be held at Atlantic City, New Jersey, U. S. A., June 21-25, 1920.

CHESLEY R. PERRY, Secretary,

International Association of Rotary Clubs.

Dated at Chicago, Ill., 28 April, 1920.

Proposed Amendments

(In the order received)

No. 1—To Provide for the Revision of the Constitution and By-Laws as May Be Necessary to Recognize the World-Wide Scope of Rotary Activities and Administration.

PURSUANT to the general understanding in Rotary, as manifested in the reports received at the 1919 Rotary Convention, and the action upon these reports, and by subsequent addresses which have been made at the "International Council" meeting and discussions which have taken place at Board meetings.

NOTICE IS HEREBY GIVEN of the purpose to revise, alter and amend, as may be necessary, each and every article and section of the Constitution and By-Laws of the International Association of Rotary Clubs, and of the Standard Constitution for Rotary Clubs.

It is expected that a draft of the proposed revision will be available for the information of delegates to the Convention at or before the time of the Convention.

No. 2—To Limit the Term of Honorary Membership—Offered by the Club Executives of the Ninth District.

IT IS RESOLVED, That Article IV, Section 4, of the Standard Constitution for Rotary Clubs, is amended by striking out the words "for life" and inserting in lieu thereof the words "only while the member maintains his principal residence within the territorial limits of the club."

No. 3—To Improve the Wording of the Provisions Regarding Boys Work—Offered by the I. A. of R. C., Committee on Boys Work.

IT IS RESOLVED, That Article III, Section 1, of the By-Laws of the I. A. of R. C., is amended.

By striking out the last three words in item "(g)," namely, "Work Among Boys," and inserting in lieu thereof the words "Boys Work."

IT IS RESOLVED, That Article III, Section 7, of the By-Laws of the I. A. of R. C., is amended.

By striking out the words "Work Among Boys" in line one and inserting in lieu thereof the words "Boys Work."

By striking out the words "Work Among Boys" in line six and inserting in lieu thereof the words "Boys Work."

By striking out the words "work among boys" in line seven and inserting in lieu thereof the words "Boys Work."

No. 4—To Provide for the Delivery of the Credentials Certificate—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article VII, Section 2, of the Constitution of the I. A. of R. C. is amended by changing the final period to a comma and adding the following:

"Which certificate shall be delivered to the Credentials Committee at the Convention by the chairman of the club's delegation.

No. 5—To Clarify the Provision with Regard to the Advanced Payment on Hotel Accommodations—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article XIII, Section 3, of the By-Laws of the I. A. of R. C. is amended by striking out the present text and inserting in lieu thereof the following:

"Section 3. For each person making requisition for hotel accommodations there shall be made an advanced payment of ten dollars (\$10.00) to the Convention City Executive Committee to be applied on the hotel accommodations thereby requisitioned, which advanced payment shall be returned with reasonable promptness after the close of the Convention to the club or person having made it, provided the account of such club or person for hotel accommodations shall have been paid in full."

No. 6—To Revise the Method of Receiving Invitations for the Convention and to Change the Date on Which the Decision of the Board Shall Be Made—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article VI, Section 2, of the Constitution of the I. A. of R. C. is amended by striking out the present text and inserting in lieu thereof the following:

"Section 2. Invitations from cities desiring to entertain the Convention shall be delivered in writing to the Secretary of the Association, on forms prescribed by the Board of Directors, not later than the last day of the Convention of the year previous to that for which the invitation is extended. Each invitation shall contain such information as may be required by the Board of Directors, whose decision shall be announced on or before the first day of November of the calendar year previous to that in which the Convention is to be held."

No. 7—To Permit Clubs to Grant Change of Classification—Offered by the Board of Directors, I. A. of R. C.

IT IS PROVIDED, That Article IV, Section 1, of the Standard Constitution is amended by adding thereto the following words:

"Provided that the Board of Directors in its discretion may reassign to a new classification any member in good standing, if the circumstances warrant such action and no duplication of classification is caused by such action."

No. 8—To Revise That Part of the Association By-Laws Which Establishes the Duties of the Committee on Constitution and By-Laws—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article IV, Section 3, of the By-Laws of the I. A. of R. C. is amended by striking out the present text and inserting in lieu thereof the following:

"Section 3. The Committee on Constitution and By-Laws shall consider and report their findings and recommendations to the

International Board and to the next annual Convention on all matters having to do with the Constitution and By-Laws of the I. A. of R. C., or with the Constitution for Rotary Clubs and with the interpretation thereof."

No. 9—To Provide a Clear Statement as to When a Club's Membership Shall Terminate Due to Non-Representation at the Convention—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article III, Section 7, of the Association Constitution is amended by adding thereto the following:

"Such forfeiture shall be declared by the Board of Directors at its next annual meeting unless the Board at that meeting or prior thereto shall have excused the club."

No. 10—To Provide for the Election of the International Secretary—Offered by Estes Snedecor, Second Vice President, I. A. of R. C.

IT IS RESOLVED, That Article IV, Section 2, of the Constitution of the I. A. of R. C. is amended by adding thereto the following:

"The Secretary shall be elected by the Board of Directors at its annual meeting."

No. 11—Constitutional Provision for Board of Directors Business by Mail—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article V, Section 3, of the Association Constitution is amended to read as follows:

"The Board of Directors may also transact business by mail by voting upon resolutions mailed to them by, or with the approval of, the President. Thirty days shall be allowed for the return of such ballots by mail to the Secretary and the voting shall be considered closed at the end of thirty days, provided a majority of the members of the Board have returned their ballots by that time, or it shall be considered closed any time prior to that time if and when all the Directors have returned their ballots."

No. 12—To Provide for the Combining of Sections 6 and 7 of Article VIII of the Constitution of the I. A. of R. C.—Offered by the International Secretary.

IT IS RESOLVED, That Sections 6 and 7 of Article VIII shall be combined as one section and the subsequent sections renumbered to be 7 to 11, inclusive.

No. 13—To Amend That Part of the Constitution for a Rotary Club Which Provides for the Election of Officers—Offered by the International Secretary.

IT IS RESOLVED, That Article VI of the Constitution for a Rotary Club shall be amended by striking out the present text and inserting in lieu thereof the following text:

"Section 1. The governing body of this club shall be a Board of Directors, five of whom shall be members ex-officio, being the president, the vice-president, the secretary, the treasurer and the immediate past presidents of the club, all of whom shall have been duly elected to their respective offices. The other two members of the Board shall be elected directly as such.

"The officers of the club shall be those named in the foregoing paragraph of this section and a Sergeant-at-Arms, who shall be appointed by the Board of Directors."

Section 2 of this article shall be amended by inserting between the words "officers" and the word "shall" a parenthesis containing the following words:

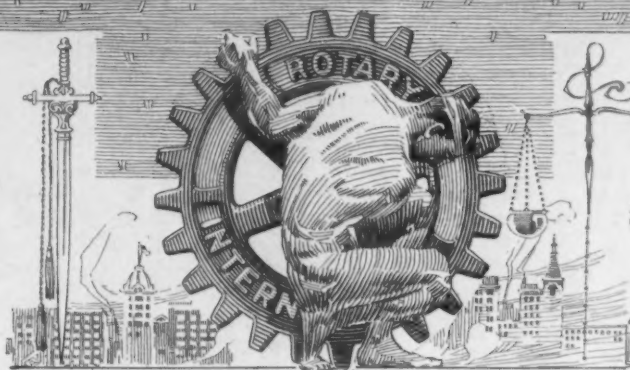
"(except the immediate past president and the sergeant-at-arms)."

The reason for seeking to revise this article is the difficulty clubs have in understanding

(Continued on Page 328)

The VISION OF ROTARY

The vision of Rotary is as many sided as there are Rotarians. In this Department appear the thoughts of different Rotarians concerning Rotary in its many aspects and in its application to the affairs of everyday life.



Service not Self

*He Profits Most
Who Serves Best*

Being Born Again

By W. E. Shreve

WHILE talking some months ago with a Rotarian of another club, the conversation turned to "The Spirit of Rotary," and an explanation of the benefits accruing therefrom brought forth the following account of what might practically be considered the life history of a Rotarian who is very well known to the writer.

In strict conformity to the rule of all biographers, I must state he was born of good, honest parents of moderate means, who, while prompted by the very best of intentions, were endowed with a puritanical sense of strictness. Our friend, being a real live American boy, very frequently broke thru the side-lines of parental conventions and was often brought back to be admonished with that ever to be dreaded theory, "Children should be seen and not heard."

Being of a high-strung, sensitive nature, the constant application of this theory eventually wore down his initiative and broke his spirit. He felt rather relegated to the background, from which he must emerge only upon invitation.

A Lonely Boyhood

As a small boy at school, while desiring the companionship of his fellows, it was practically impossible for him to break into their games, being backward to the degree of feeling that if they desired his companionship they would manifest it by seeking him out, and seemingly unable to understand that at least 50 per cent of the seeking was his function.

This attitude grew to a point where our friend became practically a social outcast; where his only pleasures were in himself. He held little or no communion with his fellows, and with bitterness in his heart turned for solace to nature and the Great Out Doors. I am safe in saying that his only hours of happiness were those spent in nearby forests, in which he spent most of his time. Here he learned to love the flowers, the birds and the smaller animals. They, in turn, learning that he meant them no harm, reciprocated in the friendship offered. Here he spent what were to him many happy days, and there in communion with his feathered friends, shaped the first steps of his destiny.

At the age of sixteen he decided that if ever

success was to smile upon him, he must leave the old haunts and carve for himself a career in some place far removed from the scenes of his early boyhood.

With no idea as to just where to go and with no thought but to get away, he eventually landed in one of the seaports on the southeastern coast and was employed as a helper in the plate shop of one of the large shipbuilding plants.

He had determined as a profession to enter one of the engineering branches. The attainment of his ambition seemed rather remote owing to the lack of necessary funds. However, determined in the accomplishment of his purpose, he entered a night school to obtain the fundamental education necessary before entering the higher branches. Here again the demands of his labors and studies consumed all of his time. He had no opportunity to enter into the pleasures of life enjoyed by others around him, and rather felt that fate was handling him harshly.

Eventually, working thru one of the educational institutions of the East, he received his degree and set forth on another epoch in his career.

It is probable that the broadening influences of his studies had a tendency to clear his view of life, for at this period he began to seek the companionship of his fellows, but was still legislated against by his inherent backwardness, which on the part of his fellows was interpreted to be an attitude of coldness or indifference on his part.

He turned to the churches in his pursuit of friendship. Here his reasoning told him contentment lay, if anywhere. In the church he

found an apparent welcome, but was disheartened to find that the acquaintances formed there existed only on Sundays, and rarely continued on the outside. Here he failed to differentiate between the human and divine, and was chagrined to learn that the body politic of the church was prone to all the strife, discord and petty jealousies to which the human is subject.

With a feeling of sadness he turned away and in his search for this modern utopia sought membership in several secret societies with more or less the same result.

At this stage in his career this man was about crushed. Never did he long so for his boyhood forests. But to go back meant defeat. So he buried himself in his work and hid behind a barrier of self-interest for a period of about four years.

Encounters Rotary

Later on his business called him to another city, where he engaged in the erection of a large plant. While on this operation he naturally acquired some business acquaintances, who at various times extended invitations to visit the local Rotary club. These he accepted only as a matter of courtesy.

After attending several meetings he was impressed with the spirit of good will, the pleasant relations, and the apparent high standing of the attending members, but he knew nothing of the implied principles of Rotary and in reality wondered what it was all about. At one of the meetings he chanced upon a copy of THE ROTARIAN and took it to his hotel to while away the idle hours of evenings. He was impressed with his readings, attended more meetings and received other copies of THE ROTARIAN. Gradually the thought kept knocking at the door of the inner man—"Here is what I have been looking for."

His work was eventually completed and reluctantly laying aside the new found friends, he returned to the city of his adoption. Copies of the magazine followed; each was most eagerly looked for and read. From that time on he looked upon Rotary as some unknown thing, so far removed or above him as to be unobtainable. His business carried him to many cities, in all of

Grace Before Meat

(Tune, "Old Hundred")

OUR brothers' toil o'er all the earth
Has spread this board of festal mirth,
God, give us strength from this Thy food
Better to serve the Common Good.

—A. Grant Evans, Rotary Club of
Santa Barbara; used at each meeting.

which he deliberately sought for and obtained invitations to the Rotary meetings; all the while he was becoming more and more impressed with the high ideals of Rotary as they were unfolded before him.

Becomes a Rotarian

At last, summing up all his courage, he submitted his application for membership in his local Rotary club and was accepted.

He attended every possible meeting, feeling his way cautiously, determined to make no mistake this time. Sitting at the luncheons week after week, his heart overflowed with gratitude to the friends who had showed him the way to Rotary. He was like a man born again. There he found that there was real joy in the world, that pleasure did go hand in hand with business, and that a man could consider the other fellow.

Thru Rotary, and this man has only scratched the surface, he has been lifted into a new sphere

of life. Rotary has encircled him in her arms of fellowship, clothed him in her garments of purity, garments trimmed with the highest of principles and bound with the golden threads that bind men and dedicate them to Peace, Service and Friendship.

I have brought this man to a point just within the portals of Rotary. His future development I cannot attempt to predict. He says, "If Rotary can show me nothing else, I am satisfied, it has taught me to work, to play, and to love my fellowmen. What more can I ask?"

I leave this story with you. Like all of its kind it has its moral and the lesson it brings to me is far more quickly and beautifully told in a few verses of a poem written by J. B. Gilbert of the Dayton, Ohio, Rotary Club—

*REACHING out from the man at your elbow,
old pal,
There's a longing for friendship unknown;*

*There's a loneliness masked by a frown or a smile;
Get together, don't wait till he's gone.*

*Over there in that seat's a fine sociable chap—
If he were not, he wouldn't be there;
Don't be waiting for him—you take the first step,
Go sit in that next vacant chair.*

*You've been saddened today by the news you
have heard,
Of the fellow that's sleeping at rest;
He was here by your side, did you make him
your Pard?
Don't be waiting—go now—that's the best.*

Knowing this man as I do, I feel safe in saying that the very exuberance of his joy and gratefulness will be the impelling force that will make him a valuable Rotarian.

Note: W. E. Shreve is a member of the Rotary Club of Camden, N. J., representing the public service business under the classification of gas.

Diamond Dust

Youth

THAT means keeping alive in you the spirit of enthusiasm. Not quitting because you are tired and want to go to bed. Not getting dried up and fossilized. Not kicking at every new thing you hear, just because it's new to you. Taking a live interest in the world around you and feeling that there's a lot in it to amuse you and cheer you, a lot in it to fight for and to gain. A man who has lost interest in things is simply waiting to be buried. Youth keeps up interest in things. It's a good trait. Rotary stands for Youth!

Regarding Goat Feathers

NO one ever succeeds by allowing himself to be deflected from the most important business of life, which is making the most of the best that is in him. Even a cow does better if she sticks close to the business of eating grass and chewing the cud. When she starts in to learn to whistle like a catbird and to flit from field to field like a butterfly, it is safe to say that she is no longer a success in life. When a cow strays from plain milk-producing methods and begins climbing trees and turning summersaults, she may be more picturesque, but she is gathering nothing but goat-feathers. Seven farmers, a school teacher and tin-peddler may line up along the fence and applaud her all afternoon until she is swelled with pride, but when she gets back to the barn at sundown she will not give much milk. She will not be known as a milch cow long; she will be a low-grade of corned beef, a couple of flank steaks and a few pairs of three-dollar shoes."—*Ellis Parker Butler.*

THE day will come when we shall realize not only the brotherhood of individuals, but the essential unity of all mankind. All are brothers; all children of the same Father. The barriers which divide nations are artificial. I believe the time is at hand when these barriers will fall, like the walls of Jericho, before love's trumpet summons, when the banner of brotherhood and freedom will float forever over a new federation—The United States of the World—*Tolstoy.*

My Gentleman

I OWN a dog who is a gentleman:
By birth most surely, as the creature can
Boast of a pedigree the like of which
Has not a Howard or a Metternich:

By breeding; since the walks of life he trod,
He never wagged an unkind tale abroad;
He never snubbed a nameless cur because
Without a friend or license-tag it was.

By pride; he looks you squarely in the face,
Unshrinking, and without a single trace
Of either diffidence or arrogant
Assertion such as upstarts often flaunt:

By tenderness; the littlest girl may tear
With absolute impunity his hair
And pinch his silken flowing ears the while
He smiles upon her (yes, I've seen him smile):

By loyalty; no truer friend than he
Has come to prove his friendship's worth to me.
He does not fear his master—knows no fear—
But loves the man who is his master here:

By countenance; if there be nobler eyes,
More full of honor and of honesties,
In finer head on braver shoulders found,
Then have I never met the man or hound.

This is the motto of my life-boat's log:
"God, grant that I be worthy of my dog!"

—*New World.*

Proof of Bigness

TO disagree with the other fellow and still remain friendly; to see the other fellow's viewpoint and still cling to your own opinion with a smile that is sincere; to travel the first 50 miles in company with a crowd quietly and not tell all you know; to smile at the breakfast table and then go to work, not willingly but anxiously, proves that you are a bigger man than the ordinary fellow we find on the pay roll.—*Selected.*

The Oil of Friendship

FRIENDSHIP oils the wheels of commerce, but it is not the motive power. You feel that your customers are your friends, and they are just so long as the foundation of fair dealing and business efficiency on which that friendship is based, continues. Let your store go to seed, let dust accumulate upon your shelves, and grime upon your show windows, let the quality of your merchandise depreciate, raise your prices above the prices of fair competition, and see how long friendship will keep your coffers filled.

To secure and hold friendship you must be worthy of it, worthy in a practical common-sense way. The impractical, incompetent man, no matter how high his ideals, no matter how sincere his devotion, no matter how earnestly he may strive, will not command respect; and without respect friendship cannot exist.

The people who buy from you demand value for value, first, last and all the time. If you can give greater value or greater service, you will hold your trade against all competition and in spite of any friendly feeling for the other fellow. You may hate to accept these statements as facts. We are all idealists in our hearts, but not in our pocketbooks, and the man who puts friendship to too great a test will find his friendship not legal tender in his dealings with the butcher, the grocer and the coal man.

Rotary

FROM the garden of Life, I would gather the flowers of Ambition, Perseverance, Honesty, Industry and Enthusiasm, bind them with a golden thread of love into a splendid nosegay, place it in the goblet of a sterling manhood filled to the brim with crystal thoughts filtered from a pure mind and heart; this I would dedicate to the service of mankind, and call it Rotary.

—*LaVega Clements, Rotary Club of Owensboro, Kentucky.*

No man in this world ever rightfully gets more than he gives.—*Adams.*

Club Notes

Dallas and the Young Men

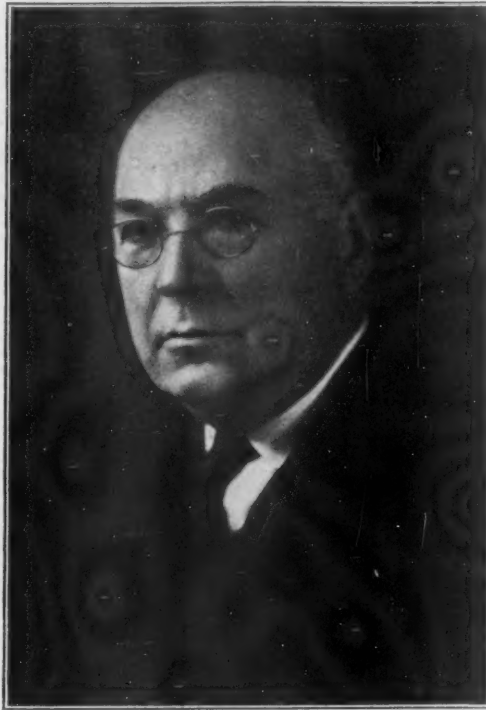
By John W. Stayton

BELIEVING that the stability of the Nation depends upon the fitness of the individual, the Dallas Rotary Club has raised a fund to be devoted to the education of deserving young men in Dallas County. During 1919, when war activities subsided, and there was a general let down of spiritual tension, members of the Club decided that it was time to discover some worthy, constructive task to which their energies might be dedicated. With this object in view, President Meriwether appointed a committee headed by Will C. Everett, and this committee, adopting and amplifying a cherished idea of Chairman Everett's, recommended the establishment of an educational loan-fund, to be administered in perpetuity.

It is doubtful whether any project launched by Rotary has received more cordial endorsement. Immediately the membership voiced its hearty approval, and in a little less than fifteen minutes the fund became a reality, with \$5,625 in the treasury, subject to such conditions and safeguards as might be applied. A permanent board of education was decided upon, consisting—to begin with—the following five members: W. C. Everett, chairman; John G. Slayter, vice-chairman; Monte Daniels, treasurer; Lawrence Miller, secretary, and Newton Ayres, corresponding secretary. In the original resolution it is provided that this board shall serve five years, with an arrangement for one member to retire each year. This provides for such a gradual change that the continuity of the work is not jeopardized. When a vacancy occurs, the board nominates and the president of the Club appoints the new member with the approval of the entire membership.

The original fund has been added to since its inception, and annual contributions will be solicited. Charity is not the idea. As applications are received, together with satisfactory references, boys' records as students and members of society are reviewed with impartiality. If they have exercised diligence in their studies, have shown capacity and common sense, and are deserving morally as well as mentally, they are listed as borrowers, and a sufficient amount is provided to permit them to enter the college or university of their choice irrespective of location or religious affiliation.

Each boy gives his personal note for the amount desired. This note bears interest at the rate of four per cent from the day he enters business or takes up his chosen profession, and in this respect he differs little from the business man who carries on commercial transactions with a bank. The prospective man of affairs is not subjected to undue questioning or embarrassment. Once his earnestness and motives are clear, he is given to understand that the Dallas



Will C. Everett

Rotary Club, in its capacity as an organization, is lending him a stipulated sum of money for a specific purpose; that it is making an investment in good citizenship such as he alone can bring to complete fruition. There is no shadow of humiliation in the compact, no shackling of dignity. As a man in the making, a young American deals with men who are made, gathering moral momentum as he goes.

In a recent address, delivered before the Conference of the Eighteenth District, at Galveston, Chairman Everett said:

"Of the many young men who graduate from the Dallas high schools each year, a large per cent have parents, kinsmen, or friends who are in a position to see them thru. Consequently, they need no help from us. Another large per cent, either from choice or necessity, quit school and enter business; but there are some who want to go to college and fit themselves for life's duties who cannot command the means.

"Sometimes these boys belong to our very best families who have had reverses, or they come out of homes where the earning capacity is not sufficient to provide a college or university education. It is to this latter class of boys that the Club is offering its services. . . . We ask no security except the obligation of the boys themselves, and a life insurance policy. A life insurance policy is a good investment for the boys, as well as good security for the loan.

"Many stories of human interest could be told, but one will suffice. A boy who is now in the engineering department of the University of Texas, whom I shall call John, affords a fine average story. John's father kept a small neighborhood grocery store in Dallas. Some twelve or fifteen years ago he failed and later died, leaving his widow with five small children and no estate, to begin the real battle of life. By the very hardest work and closest economy she managed to hold her brood together and kept the children in school.

"Last spring John graduated from high school and wanted to enter the State University to study engineering. Tho he and his mother worked and pinched and saved, barely enough to pay his way to Austin and provide him with a meager wardrobe could be collected. Fortunately, when he reached Austin, he got a position as waiter in a restaurant and, with such other little jobs as he could get, pulled thru to the holidays and made his grades; but was running a little in debt all the time. When he finally came face to face with a stone wall, he heard of our fund and called on the committee. His formal application met every condition and his letters of recommendation were of the very best. In phoning about the matter, his mother said that she and John had discussed the whole subject until late every night when he was home; that John was her hope of support in her old age; and that he wanted to make an engineer of himself in order to take care of her and help educate the younger children. That faithful mother, with furrowed face and silvered hair, and hands calloused by toil as she sat by a flickering fire in their humble home far into the night trying to help her boy make a man of himself, furnishes inspiration to the committee in its work of service."

I wish that it were possible to quote Chairman Everett's address in its entirety, but a few vivid passages must suffice:

"To enter a home like that of these unfortunate but sincere people and open the door of opportunity to a worthy and ambitious boy and light up the place with hope and good cheer is a service worthy of our great organization.

"Our public school system has much to commend it; but it is an amazing fact that when the boy most needs help the public school drops him. . . . To allow its boys, in which the city already has much invested, to drift along until they locate themselves by merest chance perhaps, is little short of criminal.

"In establishing this movement . . . we are planning to make a distinguished and enduring contribution to the future of Dallas. That Dallas tomorrow will be what we make it today, and

that the civic heritage we hand down to our children will be the composite expression of its citizenship today are axioms that demand no demonstration. . . . A city is judged by its men. . . . What greater work can our Club do than invest a little of its money and energy in the character and manhood of tomorrow?

"In this work we feel that we are doing more than simply collecting a little loan fund. We believe we are establishing an educational institution of limitless possibilities. By this plan we are not under the necessity of accumulating buildings and property and creating expense accounts that bring to the surface all sorts of problems of income and resources, or of solving the age-old problem of making tongue and buckle meet. We respectfully leave all such questions to the colleges and universities. . . . Founded as we are, all the schools everywhere are open to us. . . .

"Again, definite work of this kind will develop solidarity and unity of purpose in the Club that will stabilize its inspiration to serve. By concentration on a definite objective, the best thought and interest of the Club will have proper direction. . . . What a joy it is to have a big successful man take you by the hand, look you in the eye, and tell you that your thoughtful timely aid, at a time when he needed it most, made him what he is! There is no compensation that quite equals this, and every community furnishes opportunity for service of this exalted kind."

In recapitulation, the Dallas Club has had nine boys in school the past term: One, Terrell Boys School, Dallas; two, University of Texas, Austin; two, Baylor Medical College, Dallas; one, Rice Institute, Houston; one, Purdue University, Lafayette, Ind.; one, University of Cincinnati; one, Bliss Electrical School, Washington, D. C.—nine boys in seven schools in four different States, and these boys have shown aptitude and an earnest sincerity of purpose which enheartens.

The work has smoothed out differences of opinion, put men on their mettle, furnished dramatic proof of Rotary's mission. What the Dallas Club has done, backed by the consistent labor and foresight of its Committee on Education, other clubs can do; and there is no way to surmise the benefit which will be derived by society as a whole. This is a day of change and indecision; conflicting theories of government oppress the masses and stir men to improvident acts; only by making the most of today can we assure sound government tomorrow. Ignorance and greed are dragons before the gateways of progress. Education is the key to economic, spiritual, and political prosperity. The Dallas Club believes that it has inaugurated a worthy work, bearing on the welfare of mankind, and commends its activities to Rotary throughout the world.

—Rotarian Stayton is Editor of the *Holland Magazine*, Dallas, Texas.

WINNIPEG, MANITOBA, CANADA: Preferring to remain in the ministry, Asst. President Rev. Dr. E. Leslie Pidgeon has, as minister of Augustine Presbyterian Church, declined the position of secretary of the National Educational council. The post would necessitate whoever held it devoting his full time to the work, and this Dr. Pidgeon

The Spirit of Rotary



As conceived by the sculptor, Roger Noble Burnham, for the Honolulu Rotary Club. The original of this exquisite design is the beautiful Mrs. Lee Newton of Honolulu, who as the "Spirit of Rotary" was carried in procession thru the streets of the island metropolis recently during a celebration of the anniversary of the Landing of the Missionaries.

was not prepared to do. No compromise arrangement was suggested, since it was realized that it would not be in the interests of the work. Dr. Pidgeon's refusal of the secretaryship leaves the post still to be filled. Rotarian W. J. Bulman (business man) was unanimously elected first president of the National Council of Education-alists. This is the first time that a business man instead of a professional educationist has been elected to this office.

THE POEM "ROTARY AS WALT MASON MIGHT SEE IT" in the April ROTARIAN was written by Allyn K. Ford of Minneapolis, a bard of that Septentrional metropolis.

GEORGE WALL OF QUINCY was at the last moment appointed special representative by Governor Craig of the Twelfth District to organize the Macomb, Ill. Club. George MacKay of Canton had been originally appointed; but could not get to Macomb owing to transportation difficulties between Canton and Macomb.

AT THE ATLANTIC CITY CONVENTION the Men's Furnishings and Clothing Divisions will have a fast, meaty, three-hour session Wednesday evening from eight to nine. This meeting will be run strictly on a Rotary schedule.

ROTARIAN HIRAM C. MARTIN OF ST. LOUIS, a District Governor last year, and Mrs. Martin are rejoicing over the arrival of Robert, their second son.

ATLANTIC CITY, NEW JERSEY: Robert Arthur Elwood, Founder and Pastor of the famous Atlantic City Boardwalk Church, extends a welcome to all visiting Rotary delegates. He will hold a special Rotary service. Dr. Elwood served as a chaplain in the Spanish-American and the World War and is a well known national platform speaker.

BLUEFIELD, WEST VIRGINIA: The Detroit Tigers and the Boston Braves gave an exhibition game under the auspices of the Rotary Club. The two teams were guests of the club.

ALBANY, NEW YORK: A full front page review in the *Albany Argus* was printed on the anniversary of the Rotary Club. At the banquet at which over three hundred were present, the history and growth of the club was shown to have increased from seven to nearly two hundred members. The Albany Club is the sixty-eighth club to be formed. It is the leading club in city activities. Past President George S. De Rouville is the original Rotarian in Albany. He organized the club in 1913.

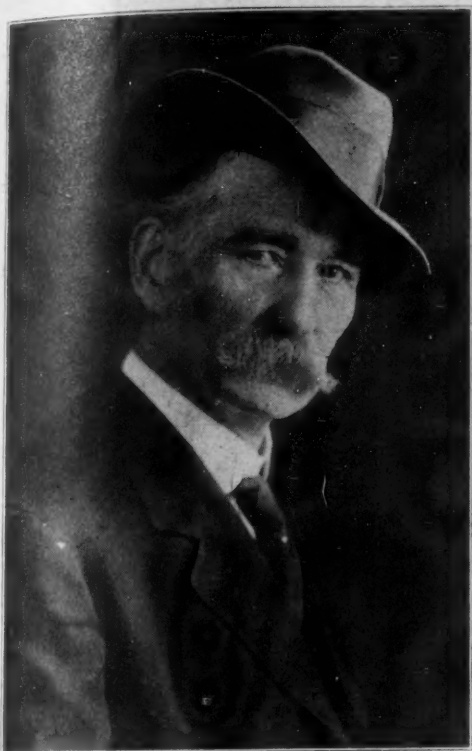
HENRYETTA, OKLAHOMA: The club is planting Rotary elm trees in the business section of the city. Every Rotarian owning a business block will be entitled to a tree.

Hail to the Chief!



When Bert Adams was up at the Wausau, Wisc., Conference, the clubs dolled him up in real northern togs. Here he is. Photo by Colby, Wausau.

Dean of the Secretaries



Dan Winget, Secretary of the Clinton, Iowa, Rotary Club, and 70 Years Young.

CHARLESTON, W. VA.—A patriotic pageant representing the Continental Congress was staged in April. The program was complimentary to the Senior and Junior High School pupils and was shown to a packed house of nearly 2,000 people. The chief purpose was to give an interesting lesson in Colonial History and to arouse a more sincere interest in genuine Americanism.

ST. LOUIS, MISSOURI—A two days' successful Industrial Exhibit in the ball room of the Statler Hotel was completely filled with exhibits by members of the local club. The affair ended with a dinner and dance. The exposition will be made an annual affair.

ALBANY, N. Y.—Rev. George Dugan, former District Governor of the 3rd District, was given a rousing send-off on the eve of his departure for Trenton, N. J., where he has accepted a call to the Third Presbyterian Church. Earnest and touching tributes were paid to his services to Rotary by his clerical colleagues, Archdeacon Brooks of the Protestant Episcopal Church, Father William R. Charles of St. Vincent de Paul's Catholic Church and Rabbi Eli Mayer of Temple Beth Emmet. He was presented with a walking stick of real Irish blackthorn in recognition of the land of his birth.

LAWTON, OKLAHOMA—The Lawton Club has given a fully equipped children's play ground to the city. Rotarian Koehler gave the use of Koehler Park as a play ground. The club also subscribed \$1,000.00 for putting the grounds into shape, providing equipment and ob-

taining a supervising director. A swimming and wading pool will be provided. They are also planning to put on a campaign to provide other play grounds.

ST. JOSEPH-BENTON HARBOR, MICHIGAN—The passport to the Father & Son banquet at the Hotel Whitcomb consisted of a boy. One hundred and ten guests listened to an inspiring program which consisted of stunts put on by Boy Scout Patrols and songs led by "Pep" Willis. Mandel Feurzeig, the youthful president of the Boys' Brotherhood Republic of Chicago, was the leading speaker.

SHANGHAI, CHINA—The Rotary Code of Ethics is to be translated into Chinese for the benefit of the Chinese members. Shanghai has over two million population, of which 30,000 are foreigners. Out of 60 members, the club will be represented by at least four of its "live wires" at Atlantic City, who are traveling over 12,000 miles. They are: George L. Treadwell, who is a native of Massachusetts and assistant manager of the Chinese-American Publishing Company. He is also the secretary of the Rotary Club and editor of *Pagoda*, the club publication. "Dinny" Doyle, city editor of the *China Press*, Shanghai, the largest American daily newspaper in the Far East, is the alternate delegate. He was former sporting and city editor of the *Manila Daily Bulletin*. E. O. Baker is a native of Cedar Rapids, Iowa. He is grocery salesman for the Connell Brothers and treasurer of the American Chamber of Commerce in Shanghai. He is also a delegate to the National Foreign Trade Convention in San Francisco. Geo. R. Coleman, alternate, is a Jerseyite. He is former foreign manager of the S. S. White Dental Company, Philadelphia, and now eastern district manager of the Gaston, Williams & Wigmore, Inc., Classification "Dental Supplies." It will be a proud moment when these four delegates from the Far East come down the aisle with the flag of the Republic of China.

LIVERPOOL, ENGLAND—£14 have been secured toward the buying of two shields to be presented to the Union of Boys and Girls Clubs. Dr. Norman Capon, as guest, gave his experience with the famous Imperial Camel Corps in Palestine.

TORONTO, CANADA—Rotarian Lieut. Col. W. G. Barker, V. C., D. S. O., and Immediate Past President H. G. Stanton, now newly elected Dis-

The Flying Governor



They flew to the Buffalo Conference, did District Governor Nominee H. G. Stanton of the 4th District and Lieut. Col. W. G. Barker. The Governor is the happy guy on the left.

trict Governor, traveled to the Buffalo Conference via aeroplane. The flying time to Buffalo was 55 minutes and the mileage about 75 miles. The route taken was around the end of Lake Ontario via Hamilton. Rotarian Col. Barker is the famous Canadian Ace who engaged, single-handed, 68 German airplanes and shot down several before he was forced to land. As was stated at a Conference meeting, Governor-elect H. G. Stanton came over in an airship and returned in a Governorship.

BESSEMER, ALABAMA—A special educational program among the foreigners at Bessemer is being undertaken by the Club. The work is the subject of a fine editorial in the *Birmingham News*, praising the initial effort taken by Rotary.

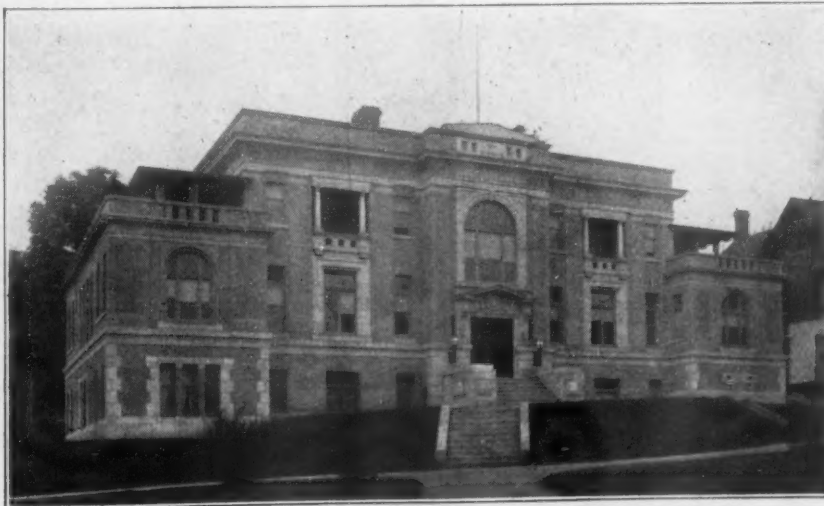
SEATTLE, WASH.—*My Word!!* is the name of a live and illustrated Rotary publication gotten out by the Seattle Club. It is full of jokes and skits and the announcements are well written. The front and back pages are illustrated by pen and ink cartoons of local Rotarians.

CHARLES CITY, IOWA—A banquet for the purpose of creating better feelings between the country and the city, to which each Rotarian invited a farmer as his guest, was held recently. The way the farmers joined in the meeting was an eye-opener. The spirit of co-operation was the key-note and a movement for a closer union of country and city interests which hitherto has been rather strained, was emphasized very strongly. The farmers stayed for an hour and a half after the meeting, getting better acquainted and joined in a good old-fashioned song-fest.

SAN FRANCISCO, CALIFORNIA—Over two score Rotarian golfers participated in the Harry Lauder medal contest. Valuable prizes were given.

DU BOIS, PENNSYLVANIA—The club, unanimously endorsing equal city tax assessments, and asking for a readjustment of same, has added to the popularity of the Du Bois Club with the business men.

DENVER, COLORADO—The Denver Club is the third organization to declare itself in favor of the open shop. The *Rocky Mountain News* in a lengthy editorial praises the stand taken by the club and its interest in public questions.



Rotary Institute at Vancouver, B. C., founded and maintained by the Vancouver Rotary Club for treatment of diseases of the chest.

Visitor at Chicago



Elsie Janis.

CHICAGO, ILLINOIS—Elsie Janis and her "gang" of twenty ex-war veterans were guests at a 96% meeting. Elsie in a letter to Rotarian Butler says, "It was the most instructive luncheon I ever attended. I learned more in an hour and a half with you fellows than anywhere I have been since I got back to the States. If all Rotarians are like Chicago Rotarians, I want to get in. Whether you let me in or not I'm going to be a Rotarian from now on."

Bill Kier in fitting remarks said, "Elsie saw a picture of a real club which pleased her more than anything of that nature she had ever seen."

Many of the members travelled hundreds of miles to be present at the meeting.

MANILA, P. I.—A foreign trade program to educate the United States to the possibilities of trade in the Far East was a feature at a recent meeting. Special plans are being made to acquaint the people of the United States with the Philippines and their possibilities.

TOPEKA, KANSAS—Rotarian Chas. L. Mitchell, chairman, announces that during the Vocational Section meetings an important meeting will be held for all stationers and office outfitters attending the Atlantic City Convention and wishes that all Rotarians who are interested in holding this meeting on Wednesday of the Convention week to write him at once, care of Crane & Company, Topeka, Kansas.

BATAVIA, N. Y.—Self-analysis blanks have been mailed to 300 boys, asking them to answer certain questions which will aid the club in its boys' work survey. The club committee also subscribed \$100.00 to the Children's Home Campaign Fund. This amount was considerably oversubscribed by individual club members.

MONTEVIDEO, URUGUAY—Rotarian Herbert Coates, accompanied by his wife, will attend the Atlantic City Convention as representative of the Montevideo and Buenos Aires Clubs. Herbert is an ardent Rotarian and is one of the most active in organizing the leading cities of the West Coast Republics.

DURANT, OKLA.—This newly organized club has already accomplished the following:

Underwrote and sold \$25,000 worth of paving bonds in a suburban district leading to a State school, which regular bond buyers didn't want at par.

Succeeded in inducing city administration to install modern street cleaning machinery.

Co-operated with Commercial Club and with their aid raised \$25,000 in public subscriptions in one day to apply on new building at local Girls' College.

ATHENS, GA.—A boys' and girls' camp will be established and equipment to cost \$3,000.00 will be provided by the Rotary Club.

SELMA, ALABAMA—The Rotarians entertained their daughters at a banquet at the Byrd school. After the grand march, at which many different stunts had been arranged, the club was lined up for a spelling match against a team of high school girls, who came off victorious.

Chalk 'em Up, Kid!

FREEPORT ROTARY.

ROSTER.	MAR.	FEB.	ROSTER.	MAR.	FEB.
	121524	2191623		121524	2191623
Antrim	0000	00000	Jackson		
Butlerbeck	0000	0000	Keck		
Barrell		000	Kutchner		
Briggs		000	Kunz		
Best	00	000	Knovies	0	
Barrell		000	Leonard		0
Calkins		00			

Mar. 22
EXCUSED 7
A.W.O.L. 3
Total 20

Bloomington
29. Have already
signed to go
to Bloomington
We expect no fewer
than 45!!

The Portentous Blackboard

FREEPORT, ILL.—The Rotary Club has adopted a graphic method of keeping track of attendance. A blackboard has been erected on which the names of the members are written and their attendance chalkt out from month to month, where all who run may see. The result has been very satisfactory.

Rotarian Prexy



Lotus Delta Coffman

MINNEAPOLIS, MINN.—Lotus Delta Coffman, dean of the College of Education of the University of Minnesota and active member of the Minneapolis Rotary Club, was recently elected president of the University of Minnesota. Dean Coffman has been a member of the Minneapolis Club for 5 years and enjoys the confidence and good will of all classes of citizens.

FLINT, MICHIGAN—Rotarian Dr. C. B. Burr, as a true exponent of the Rotarian principles, on the closing of the Oak Grove Sanitarium, divided \$70,000.00 among the 54 employees, in amounts ranging from \$160.00 to \$4,800.00 each. These gifts were in recognition of meritorious work and length of service. His came as a complete surprise to the men. An additional \$10,000.00 was apportioned to the members of the medical staff.

EVANSVILLE, INDIANA—"Back to Yesterday," one of the best programs ever given by the club, was put on at the weekly luncheon at the Hotel McCurdy. Pictures of the members taken 25 years ago were secured thru the Rotarian's wives and slides made of the same. A guessing contest with prizes was given to the Rotarians guessing the identity of the baby photos. \$1,000.00 is being raised among the Rotary members for the purchase of a farm. This farm will be devoted to Boy Scout Camp, and the local Boy Scout Camp Council will manage it.

ASBURY PARK, N. J.—Nearly 300 Rotarians, representing 21 out of 24 clubs, attended the Asbury Park Conference, notwithstanding a general suspension of railroad service on account of the railroad strike. John Dyer, International vice-president, made a strong impression at the opening address. The Boys' Work Committee reports show a surprising interest being taken in work for boys.

LYNCHBURG, VA.—Over 200 Rotarians from Roanoke and Danville were guests of the Lynchburg Rotary Club outing at the Randolph-Macon Women's College. Prize drills and dances taught at the college were put on by teams of girls. The Lynchburg and Roanoke Clubs played a short game of baseball, ending 5 to 0 in favor of Lynchburg.

Fragmentos Extractados Del Informe Que Somete El Presidente Del Comité De Extension De Rotary En El Extranjero, Hon. John Barrett, Sobre Los Trabajos Del Dicho Comité Durante El Año 1919-1920

UNA de las primeras cosas que el presidente tiene que decir y dice con regocijo es que a pesar de haber estado casi veintiseis años inmiscuido en asuntos extranjeros, primero; en el servicio diplomático en calidad de Ministro de los Estados Unidos a distintos países de América y Asia y luego como Director General de la Unión Pan-Americana (que viene a ser la Liga de Naciones de las veintiuna repúblicas hermanas del Nuevo Mundo) él ha observado que cada uno de sus seis colegas, miembros del comité, ha traído recomendaciones, insinuaciones y comentarios de tan indiscutible mérito que muy a menudo probaron ser más eficaces y prácticos que ninguno de los presentados o expuestos por el presidente del comité con toda su larga experiencia en asuntos internacionales.

Sin ánimo de ofender o zaherir los sentimientos del valioso personal que forma la institución Rotary o los de los presidentes y miembros de los varios comités de Rotary, el presidente de este comité dice que él cree que hoy no hay oportunidad y responsabilidad más grande ante Rotary que la que ofrece la extensión de esta institución a países extranjeros.

Rotary no Reconoce Favoritismo

ROTARY ni ha sido, ni es, ni será una influencia política en la acepción original de la palabra y no está por una atentada dominación de un país determinado pero sí lo está y estará por el respeto y los elevados principios y fórmulas que tienden a beneficiar y desarrollar las condiciones políticas, sociales, económicas y comerciales del mundo. Para esto necesitase muy mucho una verdadera y constante cooperación de parte de todos los Rotary clubs y necesitase asimismo que los miembros de todos los clubs individual y colectivamente presten ardiente cooperación hacia el establecimiento de Rotary en países donde todavía no se conoce esta institución y los que presten la tan necesitada cooperación ora sea individual ora colectivamente la prestarán sin más favoritismo para el norteamericano, que para el inglés, que para el canadiense, que para el cubano o que para otra nacionalidad cualquiera.

Igualmente Buenos para Todos los Países

CUANDO el año pasado se me ofreció y acepté la presidencia de este comité dije y desde entonces repetí varias veces en las sesiones del comité lo mismo que hoy sostengo y es que: si los Rotary Clubs son buenos para los Estados Unidos, Inglaterra, Canadá y Cuba son igualmente buenos para todo el mundo, y, si en Washington creemos en Rotary, y en Londres creen en Rotary, y en la Habana se cree en Rotary en las capitales y centros comerciales de los demás países crearán igualmente en Rotary el día que conozcan palpablemente nuestra institución, porque, de la misma manera que Rotary es hoy la fuente donde beben sanos ideales algunos países asimismo lo será para los demás países el día que los Rotary clubs funcionen en ellos dentro del espíritu que caracteriza esta institución.

Clubs en Perspectiva Alrededor del Mundo

LOS muchos asuntos de carácter oficial que requieren atención inmediata del presidente de este comité le han impedido preparar este informe anual con bastante antelación a la fecha de su publicación en THE ROTARIAN para poder someterlo a la consideración y aprobación de sus estimados colegas, miembros del comité; pero, el presidente espera que la siguiente relación que aquí presenta, en orden alfabético, esté de acuerdo con los datos y estudios que cada uno de sus seis colegas posee acerca de las diferentes ciudades y países que a continuación menciona:

En la ARGENTINA se ha organizado un club en Buenos Aires con la valiosa cooperación y ayuda del Rotary Club de Montevideo, Uruguay, y de este club don Heriberto P. Coates es el Secretario y propagandista. El club de Buenos Aires, la cuarta ciudad del Hemisferio Occidental, la segunda de los pueblos latinos, y la primera de los pueblos de habla española, tiene por presidente el internacionalmente conocido don Jorge Mitre, Director y propietario del diario LA NACIÓN, periódico que goza excelente reputación y es uno de los principales diarios argentinos.

En AFRICA DEL SUR se pretende la formación de un club en Johannesburg a cuyo efecto se han dado las debidas instrucciones a Mr. George Birk Gerente de la firma United Importing Company.

En AUSTRALIA se manifiesta gran interés en la institución de Rotary clubs y se cree que dentro de temprana fecha habrá Rotary clubs en Melbourne, Sydney y otras ciudades de Oceanía. Esfuerzos especiales se están haciendo en aquel continente y muy particularmente en Melbourne por el Hon. Thomas Sammons, Consul General de los Estados Unidos en la ciudad dicha y ex miembro del Rotary Club de Shanghai, China, baja que obtuvo involuntaria y automáticamente en el club de Shanghai al dejar de ser Consul General en Shanghai y pasar a ocupar el mismo puesto consular en Melbourne. En esta ciudad, Rotary del Canadá y Gran Bretaña deben tener especial interés.

En el BRASIL es muy probable que durante este año se forme un fuerte Rotary Club en la capital de aquella república, Rio de Janeiro. Al presente parece haber diferencia de opiniones en cuanto al éxito del proyectado club pero esto no se cree que sea óbice para que se demore la formación del club.

En CHILE, según el Secretario del club de Montevideo, don Heriberto P. Coates, que recientemente visitó varias ciudades de la costa del Pacífico con el fin de estudiar las probabilidades de organización de Rotary clubs, Santiago su capital y Valparaíso su puerto principal ofrecen muy buenas probabilidades y cuentan con muy buenos elementos para la formación de clubs. Añade don Heriberto que es muy probable que hombres de las dos ciudades mencionadas pidan muy pronto autorización a las oficinas centrales para proceder a la institución de clubs.

En CHINA pueden estar orgullosos del Rotary

Club que funciona en Shanghai. El Secretario del club visitó el otro día las oficinas centrales de Chicago y con otros cuatro miembros más de aquel club formará la delegación al congreso rotario de Atlantic City.

En FRANCIA, está ahora un ex miembro del club de Tacoma, Mr. Elmer J. Felt, quien en reciente carta dice que París tendrá un poderoso Rotary Club de un día a otro. El Gobernador del vigésimo cuarto distrito de International Rotary y Presidente de la Asociación de los Rotary Clubs de la Gran Bretaña fué nombrado Representante Especial para llevar a cabo la organización e inauguración del club de París.

En GRECIA, el Viceconsul de los Estados Unidos en Atenas, Mr. William P. George, tiene ya credenciales de autoridad para formar un Rotary Club en la vieja ciudad de los sabios.

En GUATEMALA se ha manifestado gran interés en la introducción de Rotary; pero no se dará autorización definitiva hasta que la situación política del país sea más favorable.

En HAITI se ha instituido un club en Puerto Principe bajo la presidencia de Mr. C. Edgar Elliott, cabeza de la Haytian American Sugar Company; pero a causa de dificultades que surgieron y este comité y la directiva de International Rotary decidirá uno de estos días, se ha pospuesto la admisión del club en esta Asociación.

En INDIA funciona un excelente Rotary Club en Calcuta cuya organización se debe a Mr. R. J. Coombes y autorización ha sido reexpedida a Mr. Coombes para organizar en otras ciudades de la India y Mesopotamia.

En ESPAÑA van a establecerse muy pronto Rotary clubs en Barcelona y Madrid. Si París se demora meses en formar su Rotary Club, España será entonces la segunda nación europea en tener Rotary clubs. Don Salvador Garriga, del club de Cienfuegos, acaba de salir para Barcelona y va provisto de credenciales para organizar el club de Barcelona y con las amistades que este señor cuenta en la ciudad condal y el probado entusiasmo e interés de él hacia Rotary puede predecirse que un excelente Rotary quedará instituido este verano en Barcelona. Don Angel L. Cuesta del club de Tampa embarca para España a últimos de Junio o principio de Julio y también ha ofrecido sus valiosos servicios y ayuda personal para ver lo que puede hacerse este verano hacia la introducción de Rotary en España. Credenciales han sido expedidas y enviadas al señor Cuesta para forma el club de Madrid y bajo la dirección de este prominente rotario que tantas buenas amistades cuenta en España puede halagüenamente predecirse la temprana institución de un Rotary Club en la Villa y Corte y quizás en algunas otras ciudades de la Península Iberica.

NOTA. El extractador de este informe siente no poder dar el informe completo ni siquiera hacer un bosquejo más detallado debido a que solo una página se le ha reservado para la sección española cuando podía ocupar muy fácilmente tres. En números sucesivos tratará de referirse a este informe.

Standing of Clubs in International Rotary Attendance Contest for Month of April 1920

OUR friend, Rochester, after breaking into the high ten of Division A last month with a startling increase of percentage over previous months, has gone and slipped back again to 67.9. "S'too bad, ain't it?"

Lincoln and Indianapolis almost tied for tenth place, Lincoln's percentage being 77.23 or just .36 below Indianapolis. Seems a shame "Abe" couldn't make it after such a sensational debut last month.

Only one newcomer in the Big Ten this month—Wichita, Kansas, which has jumped into Division A with a membership of 200, and a percentage of 81.50. Here's to you, Wichita—heap much good wishes.

Brooklyn, Cleveland and New York (sounds like baseball teams, doesn't it) are all coming along splendidly (?) in the low five. They appear to be there to stay, but dog-gone it, there "aint" no such word as "can't" in the Rotary vocabulary and we simply will not believe that they won't struggle into the "High" some time.

Notice our Canadian friends in the ten high of Division B—Edmonton and Calgary. International rivalry makes the contest so much more interesting.

Well, well, out of the original three in Division B which managed to stay among the "High" for a year and a half, Birmingham and Newark (N. J.) have fallen and heroic old Davenport holds solitary honors. We take our hats off to 'em—nineteen successive months in the High Ten is surely a remarkable record.

Many of the clubs in all Divisions are steadily forging ahead in improving their attendance. Some of the noticeable increases are: Newburgh, 86 to 97%, Dothan, 45 to 73%, Lakeland, 56 to 92%, Logan (Ohio), 62 to 87%, and Marshalltown, 67 to 82%.

California has the highest district average this month and also has seven of its twenty-two clubs among the high ten of the various divisions. The Pacific Coast districts are highest in point of attendance, and we're afraid they're going to get all puffed up. Come on you seven and eleven (and all the rest)—show 'em some speed!

—By the Chatterbox.

STANDING OF CLUBS IN ATTENDANCE CONTEST FOR MONTH OF APRIL, 1920

Division A—Clubs having more than 200 members.

Division B—Clubs having between 100 and 200 members.

Division C—Clubs having between 50 and 100 members.

Division D—Clubs having less than 50 members.

Only those clubs whose reports have come thru the District Governors' hands to the Headquarters office by the 15th of the subsequent month are considered in the competition.

NOTE—Bold-face figures before names of clubs designate number of times in succession clubs have appeared in list.

Name of Club	Membership	Number of Meetings	Average Attendance	Average Percentage
DIVISION A—Ten Highest				
11 Tacoma, Wash.	222.25	5	191	85.93
18 Oakland, Calif.	222	4	181	81.53
Wichita, Kans.	2.0	2	163	81.50
5 Worcester, Mass.	238	5	193	81.09
4 Los Angeles, Calif.	222	4	178	80.18
2 Seattle, Wash.	288	3	226	78.47
18 San Francisco, Calif.	300	4	234	78.00
7 Portland, Ore.	294.35	3	229	77.79
Toronto, Ont.	322.5	4	250.7	77.73
18 Indianapolis, Ind.	299	4	232	77.59
DIVISION A—Five Lowest				
Buffalo, N. Y.	500	5	265	53.00
3 Boston, Mass.	251.5	4	124	49.30
18 New York, N. Y.	453	6	210	46.35
6 Cleveland, Ohio	350	6	143	40.85
4 Brooklyn, N. Y.	335	5	112	33.43
DIVISION B—Ten Highest				
2 Newark, N. J.	157.5	4	141.75	90.00
2 Quincy, Ill.	109.25	4	98.25	89.93
Edmonton, Alta., Canada	109.6	5	97.2	88.68
19 Davenport, Iowa	151.3	3	133.3	88.10
4 Bellingham, Wash.	113	4	98	86.72
Springfield, Ill.	105	2	91	86.66
6 San Diego, Calif.	139.4	5	119.2	85.50
2 Niagara Falls, N. Y.	142	4	121.3	85.42
El Paso, Tex.	151.6	5	129.2	85.22
2 Calgary, Alta.	131	4	111	84.73

DIVISION B—Five Lowest				
3 Trenton, N. J.	111	5	53.32	48.03
Havana, Cuba	134.5	4	61.5	45.72
Waco, Texas	114	4	51.7	45.55
2 Youngstown, Ohio	140	4	61	43.57
2 Reading, Pa.	119	3	51	42.85

DIVISION C—Ten Highest				
Newburgh, N. Y.	64.5	4	63.5	98.38
3 Boulder, Colo.	58	5	55	94.82
2 York, Nebr.	78	5	73.3	93.97
Jackson, Tenn.	65	4	60.75	93.46
2 Santa Barbara, Calif.	68.75	4	64.25	93.45
Joplin, Mo.	76	2	71	93.42
Dodge City, Kans.	51	2	47.5	93.13
Grand Junction, Colo.	50	4	46.5	93.00
2 Harrisburg, Ill.	59	4	54.25	92.79
3 Henderson, Ky.	53	5	48.8	92.07

DIVISION C—Five Lowest				
Haverhill, Mass.	82.2	5	42	51.09
Shamokin, Pa.	58	5	28	48.27
3 Fitchburg, Mass.	81	5	39	48.14
Palestine, Tex.	52	1	22	42.30
Pottsville, Pa.	62	4	25	40.32

DIVISION D—Ten Highest				
2 Burley, Idaho	24	4	23.75	99.00
Le Mars, Iowa	27.7	3	26	97.47
McPherson, Kans.	31	2	30	96.77
4 Princeton, Ind.	45	4	43.25	96.11
Grand Island, Nebr.	19	4	18.25	96.05
Santa Ana, Calif.	25	3	24	96.00
2 Pawhuska, Okla.	25.33	3	24	95.10
Richmond, Calif.	25	5	23.6	95.00
Austin, Minn.	27	4	25.6	95.00
Wilson, N. C.	40	2	38	95.00

DIVISION D—Five Lowest				
Iowa City, Iowa	44	5	29	65.90
White Plains, N. Y.	37	4	24.25	65.54
Sault Ste. Marie, Ont.	39	3	25	64.10
Nowata, Okla.	39	4	25	64.10
4 Bronx, N. Y.	40	3	21	52.50

APRIL ATTENDANCE REPORTS FROM DISTRICT GOVERNORS

(In order of percentages)

District	Name of Governor	No. of Clubs in District	No. of Clubs Not Reporting	Average Membership of Clubs	Average Per Cent Attendance of All Clubs in District	No. of Clubs Reporting Average Per Cent of Sixty or Above
23	Alex. Sherriffs	22	..	96.33	84.91	22
19	C. C. McCullough	13	..	75.02	82.84	13
21	Roger H. Motten	17	..	52.23	82.31	17
22	C. M. Williams	14	..	129.88	79.55	14
17	Robert H. Timmons	58	..	69.96	79.17	58
12	James O. Craig	32	..	76.54	78.51	30
13	I. L. Graves	15	..	98.53	76.02	14
16	Chas. Strader	45	5	61.71	71.09	39
6	Edwin C. May	27	..	80.22	70.92	23
5	Ralph W. Cummings	31	..	88.00	69.93	24
14	Benjamin C. Brown	25	1	68.79	67.64	23
2	Chas. W. Lovett	31	..	82.82	67.35	20
4	F. Austin Lidbury	34	5	129.33	65.22	24
3	Thomas C. Sheehan	26	1	94.19	65.12	19
18	Robert E. Vinson	27	2	100.85	63.99	19
15	Harry B. Craddock	33	5	74.00	62.78	28
9	H. E. Van de Walker	24	4	80.68	62.26	19
10	John R. Bentley	31	5	110.00	60.20	22
1	George S. Inman	5	1	..	59.40	4
20	Joe T. Young	23	6	55.47	59.11	16
11	Chas. E. Watkins	44	11	66.77	58.12	32
7	Rogers W. Davis	30	8	69.22	58.12	22
8	Truman L. McGill	43	11	70.33	57.07	30
24	J. E. Lloyd Barnes	No report required				

Total number of districts reporting	25
Total number of districts not reporting	0
Total number of affiliating clubs (30th April, 1920)	680
Total number of clubs reporting	585
Total number of clubs not reporting	65
Clubs at large and in the British Isles (no report required)	30
Total number of clubs reporting no meetings held	0
Total number of clubs reporting average per cent of sixty or above	513
Average per cent of districts in U. S., Canada and Cuba	68.76



ALEXANDER  HAMILTON
INSTITUTE

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THERE are 55,000 members of the Rotary Clubs, and they have been drawn together by this fundamental truth—that men grow by what they give and receive from one another. Every man of them is better and bigger and more successful because of his contact with the others.

Another organization of business men was founded ten years ago on the principle that has made Rotary pre-eminent.

It, too, exists to make the experience of successful men available for men in other lines of enterprise. It is called the Alexander Hamilton Institute. Thousands of American business men have tested its training in their own experience and proved its worth.

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THRU the Institute's Modern Business Course and Service the man who has specialized in one department of business receives the guidance and experience of the leaders in every other department.

The accountant, for example, learns the fundamentals of selling as developed by the greatest salesmen; he learns the principles of merchandising, advertising, factory and office organization and management, transportation and corporation finance.

In a word, the knowledge that would otherwise come to a man only thru years of practical experience, comes to him in months or even weeks thru the Institute. Its product is not specialists, but executives; its glory is that thru its training a man may save the most

valuable asset that any man owns—the years of his active life.

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TWO kinds of men head American businesses. There is the man who tries to do it all, and frequently breaks under the burden.

There is the other kind of man who seeks to build about him strong executives; who knows that business is men and men are what their training makes them.

It is to men of this second sort that the Institute appeals. Of its subscribers more than 20,000 are Presidents of corporations—men who have tested its training themselves and have urged its importance on their associates.

"The Good Our People Have Derived Has Been Phenomenal"

"WHEN I learned that fifty of our men had enrolled in your Course the value of our stock rose several points in my estimation," wrote George M. Verity, President of the American Rolling Mills Company.

"The good that our people have derived from it has been phenomenal," says Charles E. Murnan, Vice-President of the \$52,000,000 United Drug Company.

Jacob Pfeiffer, President of the Miller Rubber Company, Akron, O., enrolled six years ago. Many enrolments from this \$20,000,000 organization have come in since. The Institute wrote to Akron for the facts. Here is the answer that came back at once:

"These men are enrolling with the President's knowledge and encouragement. He believes that a business can be just as big as the men who make it, and that a man's limit in the matter of promotion depends only on his willingness to give himself the necessary training."

"Forging Ahead in Business"

IF YOU, like these heads of great businesses, are seriously asking yourself, "How can I encourage my associates to grow and help me to bigger and better things?" there is a 116-page book that will give you a practical answer.

It is called "Forging Ahead in Business," and it explains why 20,154 Presidents of corporations have enrolled in the Institute; how thousands of men in subordinate positions have raised themselves to be executives. Send for this book, read it, and decide for yourself whether you would not be glad if a copy were in the hands of your most ambitious employees. It is sent without obligation on your part.

Alexander Hamilton Institute
660 Astor Place, New York City

Send me "Forging Ahead in Business" without obligation.

Name Print Here

Business Address

Business Position



All of these men are Rotarians as well



S. S. Kresge
President



Charlie Van Dusen
Vice President



Carl Tuttle
Treasurer



Roy Williams
Vice President

S. S.
5c-10c-15c
Red Front

KRES

General Offices, I



Bob Otis
Chicago



H. S. Devol
Zanesville, O.



A. B. Kresge
Baltimore



M. L. Kunkle
Battle Creek, M.



F. B. Mastian
Petersburg, Va.



Roy Beittel
Lawrence, Mass.



John Engel
Pittsburg, Pa.



Charlie Pfeiffer
Newark, O.



A. E. Strawser
Kalamazoo, M.



George Hayes
Providence, R. I.



Sylvester Hein
Lockport, N. Y.



Roy Wolfe
Cincinnati, O.



Frank Kimball
Williamsport, Pa.



H. J. Shaffer
Erie, Pa.



Bill Fisher
Kansas City, Mo.



Oliver Smeltzer
Pittston, Pa.



Harold Daughters
Duluth, Minn.



Harry Burch
Richmond, Va.



Robert Townsend
Canton, O.



Russell Bevan
Pottsville, Pa.

well as Officers and Managers of the

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Stores
25c-50c-\$1.00
Green Front

l Offices, Detroit



Frank Campbell
Promotion



Russ Sechrist
Port Huron, M.



Herb Bargeon
Bay City, M.



C. S. Cook
Indianapolis



Dick Clements
Milwaukee, Wis.



Joe Nolan
St. Louis, Mo.



Ernest S. Mottram
Kewanee, Ills.



Hal H. Stoms
Troy, N. Y.



Edwin J. Robinson
Newark, N. J.



James Logan
Pawtucket, R. I.



Sydney Belmont
Lynn, Mass.



Geo. Knietsch
Elmira, N. Y.



Alvin Tarvin
Lima, O.



Frank Garver
Louisville, Ky.



Henry Dunstall
Evansville, Ind.



F. C. Eddy
Michigan City, Ind.



Homer Young
Springfield, Mo.



Billy Eden
Topeka, Kans.



Clyde Racine
Cedar Rapids, Ia.



Claude Stroop
Muscatine, Ia.



Raymond Muench
Norfolk, Va.



Ira Harkness
Auburn, N. Y.



Edgar Dameron
Poughkeepsie, N. Y.



Jim Carkner
Chicago

International Secretary's Report

(Continued from Page 302)

to furnish complimentary copies to newly organized clubs. It is planned next year to anticipate an even greater demand for the Proceedings and provide a much larger edition.

A two-hundred page book containing the Proceedings of the meeting of the "International Council" held at Chicago in August was published within a few weeks after the meeting and circulated chiefly among the attendants at the Council. Inasmuch as these meetings, composed of International Officers, Committee Chairmen and Past Presidents of the Association were of invaluable assistance in the development of a program of administration for the year, this publication containing the discussions and conclusions reached is a real epitome of the hopes and plans of the administration just closing, and furnishes a valuable addition to Rotary literature.

The *Rotary Song Book* has been revised this year and the new edition has proved very popular. As part of the service to clubs ordering these books arrangements have been made to imprint the names of the clubs using them.

For the use of clubs in ordering literature and supplies from Headquarters a catalog was published in the early part of the year containing a descriptive list and prices.

The pamphlet *Information for Chairmen of Organizing Committees* has been revised and reprinted.

A slightly revised edition numbering 25,000 copies of the *Talking Knowledge of Rotary* was printed and this pamphlet continues to be one of the popular pieces of Rotary literature.

The Code of Ethics and the Rotary Platform have been printed in new form, and most of the copies have been sold.

For the purpose of advising Special Representatives of the Association who are organizing Rotary Clubs in Foreign Countries a pamphlet has been printed entitled *Memorandum of Instructions with Regard to the Extension of Rotary into countries other than the U. S., Canada, Great Britain and Cuba*. This pamphlet sets forth the rules which the Association has adopted for Foreign Extension and describes fully what must be done in organizing new clubs and affiliating them with the Association.

A pamphlet containing information regarding the 1920 Convention was printed and mailed to all Rotarians who received the Weekly Letter.

A pamphlet has been published for the Business Methods Committee entitled *Rotary's Great Opportunity* containing excerpts from articles written by Chairman Harris and published in several issues of THE ROTARIAN. This was sent to the President of each Rotary Club.

For the use of clubs during the week celebrating Rotary's fifteenth anniversary, a syllabus or a speech on *The Development of Rotary* and one on *A Visit to International Headquarters* were published and sent out with other publicity matter to the clubs.

The attendance plans used by Rotary Clubs which have stood high in the Attendance Contests have been incorporated in a pamphlet *Promoting Attendance*.

A pamphlet *Activities of Rotary Clubs* has been published. It contains human interest stories about all of the distinct ways in which Rotary

Clubs have been of service to their communities and gives an idea of the part of community service in which a Rotary Club ought properly to participate.

Membership in Rotary—Helpful Suggestions has been published as a guide for Club Officers and Membership Committees in selecting members and maintaining the proper classifications in their clubs.

This year we have managed to accomplish more translation work than heretofore and the following pamphlets have been published in Foreign languages:

The *Sinopsis de Rotary* has been translated into French from the Spanish. This pamphlet which is a synopsis of Rotary is not published in English.

The *Manual for Chairmen of Organizing Committees* has been published in Spanish and in French.

The Constitution and By-Laws of the I. A. of R. C. and the Constitution and By-Laws for a Rotary Club have been published in Spanish.

The pamphlet *Rules for Foreign Extension* has been published in Spanish and French.

The pamphlet *What the Rotary Club is and is Not* is now being published in French.

Other Periodicals

WITH two or three exceptions the Secretary's Weekly Letter has been published each week. We are having considerable difficulty in getting the letter to the clubs within a reasonable time after publication owing to the con-

Telegram

A30DHQF 101 Blue
FY PROVIDENCE RI 920 A MAY 10, 1920
International Association of Rotary
Clubs Chicago Ill.

GEOGRAPHICALLY isolated, the Committee on Constitution and By-Laws can but individually carefully consider and analyze suggested changes and recommendations of former Committees. Committee meetings will be held in the rooms of the Old Colony Club, Traymore Hotel, Atlantic City, June 16th, 17th, 18th, 19th and 20th, both afternoon and evening. June 21st, 22nd and 23rd sessions will be held in Committee Room provided on Steel Pier. A cordial invitation is extended delegates and others interested in suggested Rotary legislation to participate in these conferences by appointment. Kindly let us hear from you at an early date in this connection.

—Willard I. Lansing.

gestion at the Chicago Post Office and the general let-down in post office efficiency throughout the country. We have had complaints in this regard and have given attention to the solution of the difficulty. In the emergency we are sending the Weekly Letter to Club Secretaries by 1st Class postage in order that clubs will receive at least one copy on time. We ask the clubs to be patient with us and promise an early improvement in the circulation of the Weekly Letter.

Stunts, our monthly leaflet containing ideas for

club program committees has been published each month, since September, and also the News Bureau, a mimeographed leaflet containing news items and "fillers" for club publications.

Extension Work

THE Board of Directors this year ordered extension work to cease on 30 April and at that date the number of clubs organized this year established a record. This successful accomplishment must first be attributed to the splendid work of the District Governors and their special representatives who have been untiring in their efforts to extend Rotary to communities that are ready for it. At the beginning of this year we turned over the Department of American and Canadian Extension to Cecil B. Harris and a large part of the results obtained in Extension are due to his capable work in co-operating with the men in the field. Special attention has been given to the education of members of new clubs in the principles of Rotary. In most cases this has been accomplished most effectively by arranging institution meetings which were attended by large delegations from old clubs nearby. In addition to the correspondence carried on, Cecil has found opportunity to make several trips to cities in Illinois and Indiana, proving in each case the efficacy of field secretarial service, of which your secretary is an earnest advocate.

Membership Statistics

Total Clubs affiliated 30 April 1920.....711
Applications for affiliation pending.....24
Total organized and affiliated clubs, 30
April 1920735
Total clubs organized and affiliated 12th June
1919516
Total GAIN in affiliated clubs 12th June 1919
to 30 April 1920.....195
Total GAIN in affiliated and organized clubs 12
June 1919 to 30 April 1920.....219

As of 30th April 1920	Total clubs affil.	GAIN over figures reported as of June 12, 1919.
U. S. A.....	636	Gain in U. S. A....176
Canada	36	Gain in Canada...12
Cuban	6	Gain in Cuba....2
Porto Rica	2	Gain in Po. Rico..0
Rep. of Pana.	1	Gain in Panama..1
Hawaii	1	
British Isles	24	Gain in British Isles 1
Uruguay	1	Gain in Uruguay..0
Argentine	1	Gain in Argentine. 1
Phil. Islands	1	Gain in Phil. Isl..0
China	1	Gain in China....1
India	1	Gain in India....1

Total Clubs 30 Apr.711 Total Gain195

Extension to Countries Other Than the United States, Canada, Cuba and British Isles

IN the beginning of the year Rotarian Federico Pezet who has been engaged by the Board of Directors to supervise the organization of clubs in Latin American countries proceeded to Cuba where he assisted in the organization of a club at Cienfuegos and to Panama where he organized a club at Panama City. Unfortunately at this point his mission

(Continued on Page 330)

Waterman's Ideal Fountain Pen

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191 Broadway New York

Chicago 127-129 So. State St.

Waterman's Ideal Fountain Pen

London, W.C., 41 Kingsway

Chicago 127-129 So. State St.

San Francisco 17 Stockton St.

Boston 24 School St.

*Greetings
see you at Atlantic City
Rotarily yours*

Wear the Official Rotary Emblem



Standard design of the Rotary emblem, approved and adopted by the Board of Directors of the International Association of Rotary Clubs at the meeting in Chicago, November 18, 1919

WE have made new dies to conform to the standard emblem and are now prepared to furnish lapel buttons, charms and other Rotary jewelry in accord with the approved design, which you can secure from your local Rotary jeweler, or write direct to us.

Lapel Buttons



No. 76
10K \$2.50
14K 3.00



No. 73
10K \$1.50

Charms



No. 81
10K \$10.00
14K 14.00



No. 160C
10K \$6.50
14K 8.50

Actual Size—Enameled in Rotary Blue

The Miller Jewelry Company

Greenwood Building, Cincinnati, Ohio

CLIFF MILLER, President, Rotarian

Send for Our Catalog of Rotary Jewelry

District Governors' Reports

District No. 1

THIS district comprises Nova Scotia, New Brunswick, Newfoundland, Prince Edward Island and Eastern Quebec. According to District Governor George S. Inman's report of April 30th, the number of affiliated clubs is given as six, an increase of exactly 100% in the past year. The average percentage of attendance for the year has been 58.4. All of the clubs have been active in Boys' Work.

District No. 2

THIS district, which comprises New England, has in its clubs a total membership of 2,282. Governor Charles W. Lovett, in making his report of April 30th this year, states that he had the honor of instituting the first Rotary Club to be founded in Vermont, the home of Paul Harris, and strangely enough the only state in the Union in which Rotary had not been organized. The pioneer club is at Rutland, Vermont. The average percentage of attendance for the district was 52.69. The clubs have all been very active in Boys' work, there being no exception to this statement.

District No. 4

IN this district, according to the report of Governor F. A. Lidbury, eight new clubs have been organized during the past year. Out of the 34 affiliated clubs, 24 now have Boys Work Committees.

District No. 5

THE number of affiliated clubs in this district to date is 35, 12 of which have been organized and affiliated during the term of office of Governor Ralph W. Cummings. There are a number of cities in the district which are good prospects for extension and which will be given attention very shortly. The average percentage of attendance for the district during the year was 60. Notable accomplishments reported by the Governor are the founding of a home for juvenile delinquents by the Lancaster, Pennsylvania Club, and provision for mentally deficient children by the Atlantic City, New Jersey, Club. Boys' work has been definitely carried on by all the clubs except eight, which have just been organized.

District No. 6

THIS district comprises 27 clubs, of which six have been affiliated during the past 10 months. The attendance record for the district shows a percentage of 70.8 during the past year. This is an increase of 10 per cent over the average attendance of last year. All the clubs have Boys' Work Committees and have been active along this line. The Governor, Edwin C. May, reports a splendid spirit of co-operation throughout the district.

District No. 7

THE number of affiliated clubs in this district is 31, an increase of 10 over last year. The attendance average of the district for the year was 69.44. Out of the 31 clubs now organized, 30 have Boys' Work Committees and 25 are active in Boys' Work.

District No. 8

THE number of Rotary Clubs affiliated with the International Association this year is 46, an increase of 16 over last year. The average attendance percentage for the district during the year was 60. Of the 46 clubs, 24 now have Boys' Work Committees; but 40 are active in Boys' Work.

District No. 11

THE number of clubs in this district affiliated with the International Association is 45. This is an increase of 13 over last year. District Governor Charles E. Watkins reports that "there ain't no such animal" as any weakness in the organization in his district.

District No. 12

THE number of clubs in this district affiliated with the International Association is 42. This is an increase of 18 over last year.

District No. 13

THIS district has 15 affiliated clubs, of which one was added during the year just past. The attendance record for this district is 64.55. All of the clubs have been especially active in Boys' Work. Three of them have made a Boys' Life Survey this year.

(Concluded on Page 326)



Champion

Dependable Spark Plugs



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THAT is what it means to you when you drop and break a spark plug. If you ask your garage man, he will tell you that at least one out of every twenty spark plugs is broken in one way or another. Figured on that basis, Champion Spark Plugs with an annual output of over 25,000,000 save their users over a million dollars a year on breakage loss alone.

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In Europe carry the new Sterling and French Franc Travelers Cheques. For the protection of travelers in Europe against unscrupulous money changers and fluctuating exchange rates, the American Express Company, has devised and issued Sterling and French Franc Travelers Cheques which can be cashed in Great Britain and France at face value less a nominal stamp tax.

Sterling Cheques are issued in five and ten-Pound amounts. French Franc Cheques are issued in denominations of 200 and 400 Francs.

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The American Express Travel Department

With branch offices and connections around the world, can take care of all your travel requirements to any part of the world. Tours and Cruises in season.

AMERICAN EXPRESS COMPANY

District Governors' Reports

(Continued from Page 324)

District No. 14

THIS district is composed of 30 Rotary Clubs, of which nine were added during the year just past. The attendance percentage was 72 for the past year. Of the 30 clubs 23 have Boys Work Committees. Especially good work has been done by the Alexandria and Shreveport, La., Clubs. The former has founded a night school for poor boys and the latter a night school for aliens.

District No. 15

THE number of affiliated clubs in this district is now 39, of which 13 were added during the term of office of Governor Harry B. Craddick. The attendance percentage of the District for the year past is 60.55. All of the clubs have been active in Boys Work. Twenty-four of them have Boys Work Committees. The clubs in this district show signs of decided activity. The Governor in his report states that he thinks there are three weaknesses to be kept in mind, however. The first is the need of closer relationship with International Rotary; second, a lack of acquaintanceship with Rotary literature; third, a still higher attendance at meetings. Governor Craddick thinks the Rotary year could well be divided into quarters. Each club should be given a definite list of requirements for each quarter, etc.

District No. 16

THIS district has 48 Rotary Clubs, of which 18 were affiliated during the year just past. The attendance percentage has been 74.3. Thirty-four of the clubs have Boys Work Committees, and 27 of them have been active in Boys Work. Out of this number 26 made a Boys Life Survey this year.

District No. 17

THE number of affiliated clubs in this district is 61, of which nine were affiliated during the year just past. The attendance percentage for this District has been 72.44. Fifty-four of the clubs have Boys Work Committees. Fifty-two of them have been active in Boys Work and 38 have made a Boys Life Survey this year. One of the most important things that has been done in the district is the work of the Hutchinson, Kansas, Club in getting in personal touch with boys released from the State Reformatory, following them into their towns and seeing that they get another start in life.

District No. 18

THE number of clubs in this district is 29, of which 5 were affiliated during the year just past. The average percentage of attendance for the district during the year has been 55.33. Twenty-two of the 29 clubs have Boys Work Committees.

District No. 19

THIS district has 14 affiliated clubs, of which 5 were affiliated during the past year. The attendance percentage of this district has been 72.65 for the year. Thirteen of the clubs have Boys Work Committees, and these 13 have been active in Boys Work. Seven of them have made a Boys Life Survey.

District No. 21

THIS district has 22 affiliated clubs, of which 7 were affiliated during the year just past. The average attendance for the year was 73.14. All the clubs of the district have Boys Work Committees, and all have been active in the work. They have all made a Boys Life Survey, either this year or last year. The Trinidad, Colorado, Club has done a noteworthy thing in co-operating with the Juvenile Court in their city.

District No. 22

THE number of Rotary Clubs affiliated with the International Association in this District is now 17, of which 9 were added during the year just past. The attendance percentage for the year is 72.46. All the 17 clubs now have Boys Work Committees; of these, 16 have been active in Boys Work and 4 have made a Boys Life Survey.

District No. 23

THIS district has 26 affiliated clubs, of which 10 were added during the year just past. The attendance percentage for the year has been 76.23. All of the old clubs have Boys Work Committees, which have been active in Boys Work; but the report of the Governor does not show active results as yet by the Boys Work Committees in the 10 new clubs.





The Work Behind The Service

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When the opportunity came to go forward the system faced the greatest construction problem of its history. It has gone forward with a speed and certainty that is bringing nation-wide results.

New exchange buildings, permanent brick, stone and steel structures, have been erected in many cities; scores of central office buildings have been enlarged; additional switchboards are being installed in all parts of the country; new conduits built; hundreds of

thousands of miles of wire added to the Bell service; more than a million new telephone stations installed; and expansion giving a wider range of operation has been ceaselessly advanced.

As the wheat crop gives no bread until after the harvest and milling so you will not have the full fruition of our efforts until construction is complete.

But, a big part of the work is accomplished; the long hard road travelled makes the rest of the undertaking comparatively easy. It is now but a matter of a reasonable time before pre-war excellence of service will again be a reality.

AMERICAN TELEPHONE AND TELEGRAPH COMPANY AND ASSOCIATED COMPANIES

One Policy

One System

Universal Service



Proposed Amendments

(Continued from Page 310)

the present text, and the International Secretary has equal difficulty in interpreting it.

At present it is not clear as to the membership of the officers of the Board or that the Board is the responsible governing body of the club.

If it does not seem best to adopt the proposed text, then it is suggested that the Constitution should state:

"First, that the governing body of the club shall be a Board of Directors to be constituted as the By-Laws of the club may provide, and,

"Second, that the officers of the club shall be a president, vice-president, a secretary, a treasurer, an immediate past president and a sergeant-at-arms, any or all of whom may or may not be members of the Board of Directors as the By-Laws of the club may provide."

No. 14—To Change Title "Secretary" of This Association to "Secretary-General"—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article IV, Section 1, of the Constitution of the I. A. of R. C. is amended by striking out the word "Secretary" and inserting in lieu thereof the words "Secretary-General"; and further,

IT IS RESOLVED, That the word "Secretary" wherever else it appears in the Constitution and By-Laws of the I. A. of R. C. referring to the Secretary of the I. A. of R. C. shall be struck out and the words "Secretary-General" inserted in lieu thereof.

No. 15—To Amend the Article in the Constitution of the Association Which Provides for Revenue—Offered by the Board of Directors, I. A. of R. C.

IT IS RESOLVED, That Article IX of the Constitution of the I. A. of R. C. shall be amended to read as follows:

ARTICLE IX

Revenue

Section 1. On the first day of January, and on the first day of July, of each year, each affiliating club shall certify to the Secretary of the Association the number of members in such club on such date. Such certificate shall be signed by the club president and the club secretary and shall be transmitted by the club secretary promptly on the stated days to the Secretary of the Association.

Section 2. There shall be paid semi-annually by each affiliating club in the United States and possessions, Canada and Cuba, dues to the Association of one dollar and seventy-five cents (\$1.75) U. S. currency, for each and every member of such club, except honorary members.

Section 3. There shall be paid semi-annually by each other affiliating club dues to the Association of fifty cents (50c), U. S. currency, for each and every member of such club, except honorary members.

Section 4. These per capita dues shall be payable by all affiliating clubs on the first day of January and on the first day of July, of each year, and the amount of such per capita dues then payable shall be determined by the number of members certified on said dates by each club.

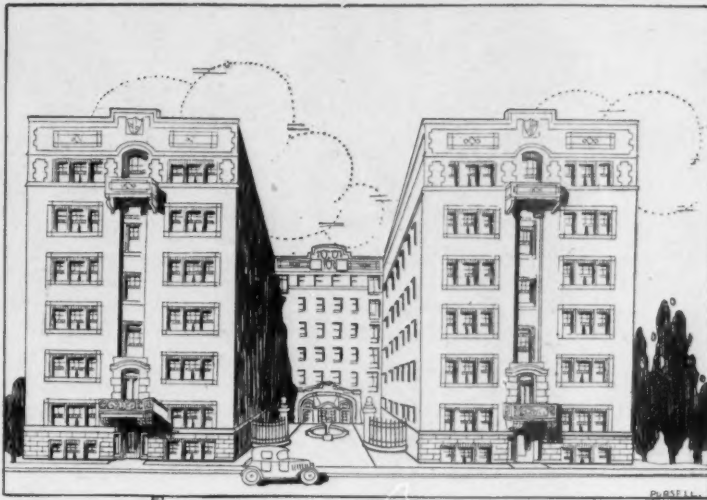
Section 5. Any affiliating Rotary Club admitted to membership during a semi-annual period shall not be liable for payment of per capita dues until the next subsequent semi-annual period.

Section 6. Pending the completion of negotiations now in progress with the Rotary Clubs of Great Britain and Ireland, each affiliating club in those countries shall pay the sum of ten dollars (\$10.00) per club per annum in lieu of any and all per capita dues.

No. 16—To Amend That Part of the Constitution of the I. A. of R. C. Which Provides for the Subscription Price of the Official Publication—Offered by the Board of Directors.

IT IS RESOLVED, That Article X, Section 3, of the Constitution of the I. A. of R. C. shall be amended to read as follows:

(Concluded on Page 330)



*Buckingham Apartments,
Minneapolis, A. Rose,
Architect and Consulting
Engineer. Erected by
Fleisher Construction Com-
pany. 3 Kewanee Smoke-
less Boilers installed by
Haas Plumbing & Heating
Co.*

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There are many reasons why you will find Kewanee Boilers heating the best buildings of all kinds in all parts of the country.

A Kewanee Smokeless Boiler burns any coal **COMPLETELY**. Complete combustion means **NO WASTED FUEL** and no smoke. That means the owner can burn any coal he can get without wasting any of it and without running foul of a smoke ordinance.

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Timber Orders will get you

QUALITY and SERVICE

FORTY years manufacturing lumber and timber from trees grown in the famous LONG LEAF forests of CALCASIEU PARISH District have made our product known wherever the name of pine is mentioned.

We cannot make all the lumber used, but wise buyers have come to rely upon us year in and year out for a goodly share of their requirements. Additional milling facilities this year will increase our output, and permit new connections.

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Offices and export docks at Orange, Texas, to which point please direct your inquiries. Inspection of our plants and facilities cordially invited when you are in this vicinity.

The Lutchter & Moore Lumber Co.

ORANGE - - - TEXAS

"Rotary Management"



Proposed Amendments

(Concluded)

"Section 3. The single copy price of the monthly periodical publication of this Association shall be twenty cents (20c), United States currency. The annual, semi-annual or quarterly subscription price of the monthly periodical publication of this Association shall be at the rate of one dollar and fifty cents (\$1.50), United States currency, per annum in the United States and possessions, Canada, Cuba, Mexico, Panama and Shanghai; two dollars (\$2.00) per annum in all other countries. The business manager of the monthly periodical publication of this Association shall have the power to grant to magazine subscription agencies the proper discount for subscriptions secured by them for said publication and to make a special subscription rate to public libraries, hospitals, educational, charitable and other public welfare institutions."

International Secretary's Report

(Continued from Page 322)

was terminated upon his appointment as ambassador from Peru to the United States.

Clubs have also been organized this year in Shanghai, China, Calcutta, India and Buenos Aires, Argentine.

We have carried on correspondence with more cities in foreign countries this year than last, altho the work is still hampered by the lack of funds to provide the necessary personnel at Headquarters, printing, stationery, etc.

Thru the seed planted this year we fully expect to accomplish great results next year in our Foreign Extension work. We are looking forward to a Rotary Club at Paris, France, and before long we feel certain our efforts will produce clubs in Burma, Ceylon, Mesopotamia, the Straits Settlement and thruout Australia and South Africa as well as new clubs in India and South America. The expenses connected with Foreign Extension are very great and for this reason we have been able merely to scratch the surface of our possibilities in Foreign countries. The Association has appealed to clubs and individuals to contribute funds for this work and \$3,326.38 was sent in this year. We trust the income of the Association will permit much more work along this line next year.

Meetings, Conferences, Etc.

YOUR Secretary has attended meetings of the International Board twice at Atlanta, Georgia, once at Hamilton, Ontario, Canada, and twice in Chicago; the meeting of the International Council at Chicago in August 1919; made a visit to Atlantic City in October with Assistant Secretary Graham for the purpose of making arrangements for the 1920 Convention; attended the annual meeting of the National Association of Commercial Organization Secretaries in Indianapolis with Assistant Secretary McClure in October; attended a meeting of the Association Committee on Foreign Extension at Washington, D. C., 29-30 November; attended a conference with Rotarian Guy Gundaker, Chairman of the Association Committee on Publicity and Assistant Secretary Gause at Philadelphia in December; attended a conference with Rotarian Carl Rosenberg, Chairman of the Association Committee on Education and Assistant Secretary Gause at Chicago in December; attended a meeting of the Association Program Committee at Chicago in January; conferred with President Adams at Atlanta, Georgia, in February; attended a conference at Atlantic City in January with Vice-President Snedecor, Rotarians Lansing (Chairman of

(Continued on Page 332)



Rotary Luncheons

Held at the

ALAMAC

EVERY TUESDAY

H. LATZ, Rotarian, Mgr.



Remember Jesus Christ!

When in Atlantic City don't miss
The Boardwalk Church
"It's Different"

SUNDAY, 10:30 A. M.

Conducted by

Robert Arthur Elwood—Bijou Theatre
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Special Rotary Meeting June 20th
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NOTHING like them for a cool, safe, satisfying shave. Made from the finest Swedish steel, oil-tempered, hollow-ground and sharpened to an exquisite cutting edge. Extra long and double-edged to give you the greatest shaving mileage. And *guarded* to give you absolute protection when shaving.

More than eight million men appreciate the luxury and economy of these wonderful, detachable, two-edged blades. You owe it to yourself to join their ranks today.

Standard Set with 3 Detachable Blades \$1.00

Consisting of the razor, safety guard and 3 two-edged blades. Packed in a trim, durable, sanitay case of American ivory. Just the thing for traveling bag or kit.

Other sets \$2 to \$12.

**Additional Blades 50 Cents
for a Package of 5**

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*Sharp?
Oh Boy!*



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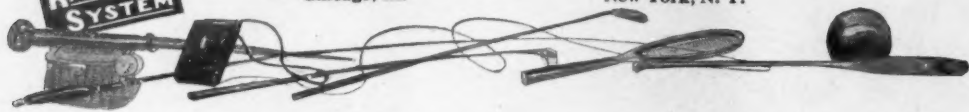
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Superb equipment. 80-acre campus. Patronage from every state and territory of the Union and from foreign countries. Ideally located in the Appalachian foothills in the isothermal belt which the Government found most satisfactory for training soldiers. Complete preparatory and college courses. Unlimited private tutoring without extra charge. Junior and Senior R. O. T. C. Complete equipment for military training. Tactical staff from the Army and U. S. Naval Academy.

Army and Navy Department

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In 1920 Marion men won appointments in every competitive examination they stood, and made 100% of successes on February entrance examinations to the U. S. Naval Academy. Rates, moderate. For catalog and information, address

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International Secretary's Report

(Continued from Page 330)

the Association Committee on Constitution and By-Laws) and McNamee (Chairman of the Convention City Executive Committee) and Assistant Secretary Graham; attended the 12th District Conference held at Bloomington, Illinois, 8 April 1920. Besides these meetings and conferences the secretary has visited clubs and Inter-City meetings at various times thruout the year when his work at the office would permit such trips.

As this report is being written the delegation to the British Isles to attend the 24th District Conference is leaving New York City for Liverpool. The delegation is composed of Past Presidents Greiner, Pidgeon and the International Secretary.

Office Space

WE are still using approximately fifty-five hundred square feet of space at Headquarters altho the staff has increast about 25%. The office is still divided in three parts altho all three offices are on the same floor of the building. Within the next year we hope to secure sufficient space to keep the entire office in one unit which will be desirable in many ways.

General Activities

ONE of the outstanding features of this year's work at Headquarters was the planning and direction of the celebration of Rotary's anniversary week in February. A carefully workt out plan for the Publicity and Education Campaign was prepared before the anniversary week. Rotary received more than forty thousand inches of publicity during the campaign, including advertising paid for by various clubs and editorials and news articles for which no payment was made. Practically every club celebrated anniversary week in some way or other and in every way the campaign can be considered a remarkable success.

Due to the fact that the Board of Directors initiated a new financial plan for the Convention this year there has been considerable extra work in connection with it. The new plan necessitated many conferences and heavy correspondence. It is expected that the plan will work out very well and according to all present indications we may expect a huge attendance at the Convention

We have cooperated as usual with district governors and district committees in preparing for the various district conferences. This year the conferences were attended in larger numbers than ever before. Most of the conferences carried out their programs in conformity with the suggested program prepared at Headquarters and approved by the Board of Directors.

The attendance contest continues to prove effective. Many 100% meetings have been reported to Headquarters and nearly every club in the Association is enthusiastic in its various meetings and position in the High Ten.

Early in the year a questionnaire was sent out and answers received from about four hundred clubs relative to the manner of election of officers, fees and dues, club officers, club publications, etc. The tabulation of the data received from these questionnaires has been of great value to the Association. It has been possible for us to advise each District Governor of those clubs in his district which show signs of weakness and to cooperate with him in improving their efficiency.

(Continued on Page 334)

Kirksville, Missouri,

is a dry town, but one of our oldest inhabitants says that his grandfather was standing in front of a place one morning when a prominent citizen came by and said to the proprietor, "Say Pres, whadye mean? You got me charged up with thirty drinks last month and I wasn't in town all month." "Can't help it," Pres said. "It was there for ye, and if you didn't get it, it was your own fault."

And then on April 4, 1920, Dr. Hugh Conklin, former president of the Battle Creek, Michigan, Rotary Club, who was here being examined at the Still Hospitals, explained to the Kirksville Club why the Ninth District Conference with one thousand members present had so much more successful and enthusiastic meeting than the Seventeenth District with two thousand two hundred present.



Dr. GEORGE A. STILL

He mentioned an entire car load of reasons and while the Kirksville audience was pondering on the relative merits of attending meetings near or over the Canadian border they absent-mindedly re-elected the same old bunch of officers.

Far be it from me to intimate that the Kirksville bunch ever cared for the Demon, but just to let the wayfarer know that they are alive, haven't passed the menopause and wish more live Rotarians would drop in and exchange words at our Wednesday meetings.

Ross, our secretary, who was a bachelor last year, asked me at that time who MY BOSS was, and the dam phool knew I was married. Well, he got married during the "Flu" epidemic and today when we elected him to go to Atlantic City WITH expenses paid, he said he would "let us know next week."

The Still Hospitals, Kirksville, Missouri,

make a specialty of finding out what is the matter with anyone whose trouble is outside of the head, and a few others.

We have nineteen specialists in the following departments:

All supposed surgical conditions; deformities of spine and limbs; eyes, ears, nose and throat; feet, alimentary tract; skin; heart and lungs; abdomen; G. U. system, etc.

OSTEOPATHY is not a remedy. It is not a part of medicine or surgery. It is not a treatment for some particular class or group of diseases. It is a complete system of therapeutics applicable alike to all curable diseases. It is equally as good for fevers, pneumonia, la grippe, bronchitis, tonsilitis and other acute diseases as it is for rheumatism, nervous prostration, constipation, headaches and other chronic affections.

We have fourteen laboratories available to assist in arriving at a diagnosis:

Two chemical, two X-ray, Ophthalmoscopic, Bacteriological, Radium, Blood and Parasitical, Microscopic, etc., etc.

Finding out your trouble from us in no way obligates you to take your treatment from us, but you may.

We start your examinations the morning you arrive and complete them in the quickest possible time, making no effort to show how much business we do by keeping you around an extra week or ten days.

He profits most who serves best.

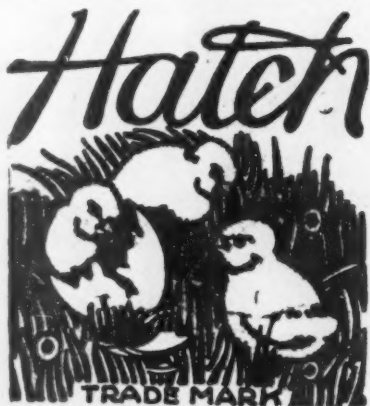
GEORGE A. STILL, M. S., M. D., D. O.



Take a look at me so that you will know me when you see me in New York

Fellow Rotarians, I want you to know that the Hatch latchstring is hanging at the front door of four stores in New York City—three on the west side of Broadway, near 30th, 45th and 99th Streets, and one in Herald Square, 6th Avenue, near 35th Street—and you are welcome to walk in and you will be greeted with that courtesy and attention which every Rotarian expects to receive from a brother in business.

A great many of you are attending the annual Convention of the Rotary Clubs at Atlantic City and I have no doubt that more than 90 per cent will visit New York before returning to their homes—therefore, be assured that I and my associates will be glad to greet you and incidentally to demonstrate that **Hatch Salto Nuts and Chocolates** are still maintaining their supremacy and that they are becoming more and more appreciated by the people of New York City, who have consistently bought them and have liked them for over sixteen years—making it possible, therefore, for me to expand my business from one store to four stores and making each store pay me a profit.



You know, of course, that my business is specialized—that the things I sell by mail, as well as at retail, do not in any way conflict with the business done by Rotarians in their communities, because my principal specialties, **Salto Nuts and Chocolates**, are prepared with a process that is exclusive and cannot be imitated by anybody else in the whole country.

I mail (Hatch, He Pays the Parcel Post) Salto Nuts, Mixed, to any part of the United States for \$2.25 a pound; Italian Chocolates (the bitter-sweet kind) at \$1.50 a pound; Supreme Chocolates at \$2.00 a pound; Matinee Idols (Nuttled Chocolates) at \$2.50 per pound.

Sincerely yours, **ROBERT LEE HATCH**,
Main Office, Herald Square Store, N. Y. Telephone Greeley 241.
(One Block from the McAlpin Hotel.)

International Secretary's Report

(Continued from Page 332)

With the well organized Department of Boys Work it has been possible for us to bring about the appointment of a Boys Work Committee in nearly all the clubs and to cooperate with the clubs in their efforts to carry out the plans for Boys Work outlined at the Salt Lake City Convention. In this connection Assistant Secretary Walter W. Strong has made numerous trips. Early in the year the Board decided that Boys Work should be made a major activity for Rotary Clubs during the year. The results obtained have well merited the time and expense put into it.

In November the Association answered an appeal to help in the relief of Corpus Christi Flood sufferers. Ten Thousand Dollars was sent to District Governor Vinson for the relief work which the governor used to relieve the immediate necessities of Rotarians and their families at Corpus Christi.

The clubs in the Association contributed over \$13,000 according to quotas assigned, based on club membership. The money left in the fund after the Association sent \$10,000 to the scene of the disaster was refunded to the contributing clubs.

Upon the appointment by the Board of Directors of a Committee to study classifications, the secretary's office cooperated in the preparation of standard classifications lists, etc., and thru the help of the committee has been able to pass on classifications in a better manner than heretofore.

Valuable information for use at the Secretary's office was gathered from the questionnaire sent out, asking whether clubs meeting weekly will meet every week in 1920 or take a vacation in the summer months, whether they have adopted the standard constitution for clubs and whether they have adopted the model by-laws for clubs and the club's annual dues.

A questionnaire was sent out in February to ascertain the action clubs have taken in accordance with the resolutions adopted at the 1919 Convention and the results tabulated. The purpose of this questionnaire was to find out if Rotary had undertaken too much for the year and to gain information whereby we could be guided in the policy of passing resolutions at future Conventions. It is evident that Rotary did not undertake too much at the 1919 Convention for the answers to the questionnaire show that the resolutions passed at the Convention have in most cases been followed thru by real action.

Protection of the Name and Emblem

WHERE infringements of the Rotary name or emblem have been reported to us we have been diligent in our efforts to persuade firms and individuals to give up their use for commercial purposes and in many cases have been successful in our efforts. A great many infringements are caused by misinformation or misunderstanding which can usually be corrected by correspondence. Litigation may be necessary in other cases such as that of the Rotary Shirt Co. of New York which is still pending.

Efforts are being made to secure the passing of an incorporation Act by Congress for the I. A. R. C. If this is secured our status will be established in the United States courts and protection of the name and emblem will be an easier matter.

(Concluded on Page 336)

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FRUIT

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AND FINE FLAVOR**
WINNER OF
**17 HIGHEST AWARDS
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EDINBURGH

The Capital of Scotland, Invites the International Rotary Convention in 1921

BRITISH Rotary has wanted the Convention for several years, and it was due to war conditions that this Invitation could not be sent earlier. Now we are ready for you, and we want to stage an International Convention in the beautiful, historic City of Edinburgh—the city round which Scott and Stevenson have woven a halo of romance—"mine own romantic town."

WE, Rotarians of Edinburgh, want you to meet us on our native heath. We want to welcome you and to show you a live, modern city, whose buildings have a history dating back to three figures. We want you to know the land of your ancestors; we want to strengthen that brotherhood between the English-speaking nations which is to ensure the future Peace of the World.

Lay Your Plans for Edinburgh in 1921

Inserted by the Authority of the Interim Convention Committee of the Rotary Club of Edinburgh, by Rotarian TOM STEPHENSON, Hon. Secretary British Association of Rotary Clubs.



Commencement

JUNE is the month of Sweet Girl Graduates—send them a congratulatory message and “Say it with Flowers.” Nothing will so completely convey your message to daughter, sister or sweetheart.

Also there will be the usual June brides here, there and everywhere. So far as Rotary Florists are concerned, it doesn't matter where, they will deliver the Flowers fresh with the morning dew still on the petals.

Let no occasion where Flowers can properly express your sentiments be overlooked—

Just see your local Rotary Florist
—he will do the **REST**

Associated Rotary Florists

Delivered the same day that you order anywhere in the U.S. as carefully as tho you personally attended to all detail.



International Secretary's Report

(Continued from Page 334)

A Greater Income Needed

IN his last report your Secretary stated the complete departmentizing of the Secretary's office and the taking on of new responsibilities for service could not be done without a considerable increase in the cost of operation; but that it was believed the steady growth of the organization and success of its magazine would furnish the necessary funds. At the beginning of this year it was recognized almost immediately that the margin between the income available and the expenses estimated on the basis of plans outlined at the Convention was entirely too small, and thru the year we have been confronted with the alternative of obtaining more revenue or curtailing many of the activities now carried on. Despite strict economy measures it is estimated at the time this report is presented to the Convention that the operations for the year 1919-20 will show a deficit of \$10,000 on June 30th. This deficit will be covered by the surplus built up in former years which is about twice that amount. The deficit is caused by several activities which were not carried on last year, among which is the holding of the International Council in Chicago in August, the organization of a Boys Work Department at Headquarters, systematic development of opportunities offered for the extension of Rotary to countries other than those in which it is fairly well established, and an increase in salaries for those who are carrying on old activities.

It is evident that the Association cannot always compete successfully with commercial institutions and must always offer as part compensation for its employees the genuine satisfaction derived from being associated with an organization engaged in work, the value of which can never be counted in dollars and cents.

However, we are brought face to face with the fact that we must have more income in order to keep going as we are and we must have more income to carry on the additional work as we want to do.

Inasmuch as this report has been prepared two months before the end of the fiscal year there undoubtedly will be many matters to be covered in the Secretary's final report which do not appear in this one.

Report of the International Committee on Foreign Extension

TO begin with, the Chairman desires it to be distinctly understood that he has today a notably able membership on the Committee to co-operate with and advise him in the work, conclusions, and recommendations relating to Foreign Extension. Their names follow:

D. J. Callahan,
González del Valle,
Walter J. Francis,
Arch C. Klumph,
Frank L. Mulholland,
Chesley R. Perry.

(Continued on Page 338)



Style And Stability

YOU COURT DISASTER

when you tip back in an ordinary dining chair. The strain that cracks the legs of the average dining chair would never affect a

CHARLOTTE DINER

because the bent legs of Charlotte Diners are STEAM BENT instead of being sawed to shape. Therefore, you will find no weak, short grain sections in the legs of a Charlotte Diner. There are a dozen other exclusive features about Charlotte Diners that we want you to know about; such as styles, woods, construction, etc. We would like to send you all this information and the name of the dealer near you who handles Charlotte Diners. Just send your name and address to Bill Graham, Rotarian.

Charlotte Chair Company
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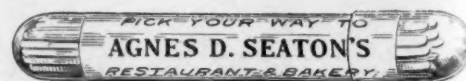
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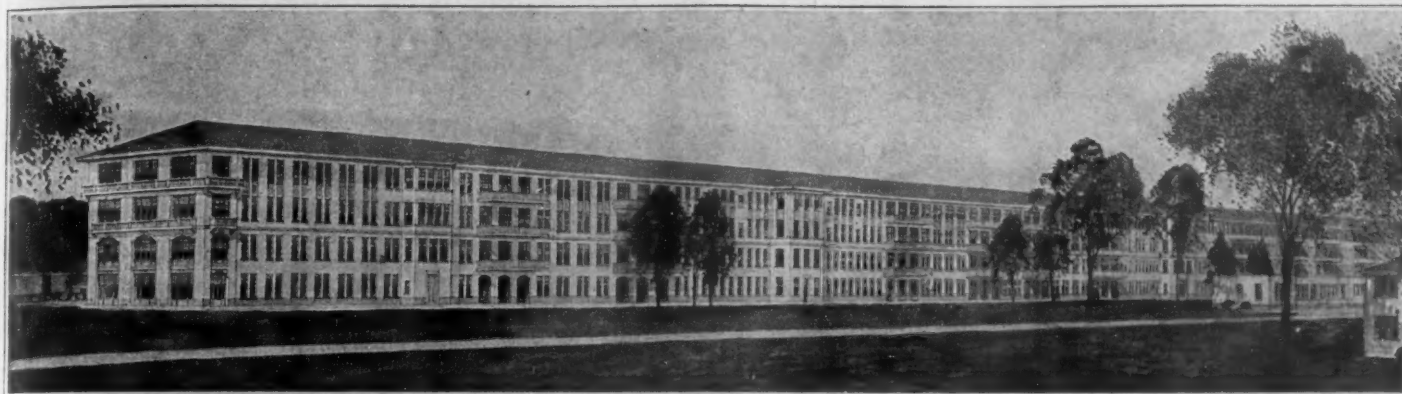
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IN THE great Speedway Hospital, Chicago, now under construction, the government, after many rigid tests, has accepted the BURSON SYSTEM of Construction. Approximately 1,000,000 feet of BURSON STEEL STUDS and CEILING runners are being used.

The BURSON SYSTEM of Construction for Walls and Ceilings employs the BURSON STEEL STUD and CEILING runner to support and lock plaster board, which becomes a base for plaster for interior fire resistive construction.

In housing or residence construction, the BURSON SYSTEM employs plaster board and magnesite stucco for exterior finish and plaster interior finish. This furnishes practically a fire-proof home at low cost.

Some exclusive territory is still open to Building Material dealers. Write for details.

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ROB ROY DENNY, Prest. Rotarian

Report on Foreign Extension

(Continued from Page 336)

Altho the Chairman has enjoyed the experience of serving nearly twenty-six years in the field of foreign affairs of the United States, first, as United States Minister and Special Commissioner in several different countries, and, later, as the Executive Officer of the Pan-American Union, the Official International Organization and League of Nations of the twenty-one American republics—the United States and its twenty sister American countries—he has found that every member of this Committee has been able to make constructive suggestions and criticisms oftentimes more valuable and practical than anything that he could recommend.

While it has not been possible for him to submit this report to the careful consideration and approval of his colleagues of the Committee in view of the overwhelming pressure of official work upon him in Washington and the necessity of having this report ready to be printed by the 30th of April, he hopes that he reflects in it the sentiments of his colleagues as well as of himself.

It is to be desired that the great personnel of Rotary and the Chairmen and members of other committees will not be offended when the Chairman of this Committee says that *he believes that today there is no greater responsibility and opportunity before Rotary than that of Foreign Extension*. Altho all attention and every honor should be given to work and committees having to do with local questions and problems, yet today, in view of the world's political, economic and social conditions, it would honestly and justifiably seem that Rotary has her biggest problems to meet in Foreign Extension.

Beginning with the Spanish War twenty-two years ago, the United States has risen by leaps and bounds to be a world influence, and hence any kind of club or organization that has grown to vast proportions in the United States must share the responsibilities of that position. When such an organization as Rotary, moreover, embraces in its powerful membership great clubs in the sister land of Canada, in the motherland of Great Britain, and in the sister republic of Cuba, the responsibility increases in proportion and should be met with profound interest by Rotarians in all these countries.

Rotary has not been, is not, and will not be a political influence in the original meaning of that term and it will not stand for an attempted domination by any country; but it does stand for and respect the mighty principles and formulas that may influence forever the political, social, economic and commercial development of the world. There must be the fullest co-operation of Rotary in all the countries where it is well established in promoting extension where it is not well established, with no favoritism toward a man whether he be an American, a Canadian, an Englishman, a Cuban or of any other nationality. It must recognize what is best among men and in men.

As it was my privilege to say when I was honored with the invitation to join Rotary and become the Chairman of the Foreign Extension Committee by John Poole, then International President, and as I have repeatedly said in sessions of the Committee and also in my report submitted to the Salt Lake Convention last year, I hold that if Rotary is good for the United

(Continued on Next Page)

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Insist that your tailor use **ABSOLUTE HAIR CLOTH** in the next garment you order and avoid the hair working out of the coat.

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Write for folder and get full information in reference to the merits of **ABSOLUTE**.

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June, 1920, Vol. XVI, No. 6



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Straight from America's choicest corn country—from the land of prime, grain-fed young porkers, Morrell's "Iowa's Pride" Hams and Bacon bring a captivating savoriness that has been distinctive of Morrell's meats for 90 years.

One trial will convince you. Ask your dealer today.



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ways of serving these "different" hams and bacon are given in this splendid new book by Mrs. Ida C. Bailey Allen.

JOHN MORRELL & CO.

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Rotarian T. Henry Foster,
Vice-President and Gen. Mgr.

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THE ROTARIAN

Page 338

Report on Foreign Extension

States, for Canada, for the United Kingdom and for Cuba, it is good for all the world; that if we believe in Rotary in Washington, in Ottawa, in London and in Havana, we believe in it for every other capital or commercial center of the wide world; that just as it is in these countries, the bulwark and fortress of commerce and society, and stands for the best principles of civilization and progress, so it will be for other countries and peoples; that if the original countries where Rotary has thrived have been blest and strengthened by its usefulness, why should not all the world enjoy such blessings?

A Review of the World

WITH these preliminary observations the Committee presents a review of the Foreign Extension work during the past year. To make the picture vivid let us take, so to speak, a little journey around the world by countries in alphabetical order:

In the ARGENTINE REPUBLIC there has been organized in Buenos Aires, the fourth city of the Western Hemisphere, the second Latin city and the first Spanish-speaking city of the world, a club headed by a president who stands in the very front rank of journalism and is a representative man of that great republic and city, namely, Jorge Mitre, the principal owner and editor of *La Nacion*, one of the most important newspapers in Argentina. This club was inaugurated thru the co-operation of the club in Montevideo, Uruguay, of which Mr. Herbert P. Coates is the active secretary and propagandist. It should become one of the most influential clubs of all Latin America.

In AUSTRALIA there is great interest expressed and it is believed that in a short time there will be powerful clubs organized in Melbourne, Sydney and elsewhere. Special effort is being made thru the co-operation of Hon. Thomas Sammons, United States Consul General at Melbourne, who was an active member of the Rotary Club in Shanghai, China, when he was Consul General there, to effect organization in Melbourne; and here, of course, Rotary of Canada and Great Britain should have a special interest.

BRAZIL will probably have, within the next year, a strong club at Rio de Janeiro, its capital. There seems at the present moment to be some difference of opinion as to the success of a club there, but its inauguration cannot be long delayed.

In CHILE, according to Rotarian Herbert P. Coates of the Montevideo Club, there are excellent opportunities in Santiago, its capital, and Valparaiso, its chief port. He considers it quite probable that representative men in both cities may ask for the authority to organize in the near future.

CHINA can well be proud of its Rotary Club in Shanghai. It is expected that its enterprising secretary, George L. Treadwell, will be present at the International Convention and will tell us what has been accomplished there. The club was organized within the past year with a membership and enthusiasm that is most gratifying.

In COLOMBIA, the most northern of the South American countries, a movement is on now looking to the early organization of clubs in the two Caribbean ports, Cartagena and Barranquilla, and in the progressive inland city of Medellin.

(Continued on Page 340)



If it were possible to suspend a gigantic "RAYMO" lamp over the steel pier at Atlantic City where the Eleventh Annual Convention of International Rotary will be held June 21-25, 1920, the effect would be as above pictured.

Brilliant Light—Uniformity of Distribution — Pleasing Appearance — Handsome Finish—these Four points distinguish the "RAYMO" and places it in a class by itself.

The "RAYMO" will solve your lighting problems, just as it has for thousands of others.

Lámparas eléctricas "RAYMO" adornan y alumbran hoy, en varias partes del mundo, tiendas, cafés, oficinas, hoteles, restaurantes, y muchos otros establecimientos públicos y particulares. Pida nuestro catálogo ilustrado No. 37, en español, y vea en él diez y seis diferentes modelos de lámparas "RAYMO."

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Franz Brzezowski, President, Rotarian.

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Oh! how they run when they hear those glad words. For the many tempting dishes which can be prepared on your AUTO-KAMP-KOOK-KIT are worth running for. Real home-cooked meals in the great outdoors; who could ask for more? Everything prepared the way you like it best.

No fuss, muss, smoky fires, or hunting for wood. Eat when you are hungry, anywhere. Your little KOOK-KIT is always on the job. Burns gasoline—compact as a suitcase—takes up less room—all equipment is packed inside.

Don't think of planning an outing without one. Send a postal now for complete details.

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Special Suitcase Outfits, \$40.00

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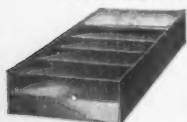
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T. A. TAYLOR, Pres.,
Rotarian



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Kasten's Time Stamps are economical, built for long service, and they work quickly, smoothly and accurately. Send for catalogue showing styles and giving prices.

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Room 408, 418 W. 27th St.
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Report on Foreign Extension

(Continued from Page 339)

In ECUADOR, on the West Coast of South America, there are excellent opportunities at Guayaquil, its principal port.

In FRANCE the responsibility has been placed upon J. E. Lloyd-Barnes, District Governor of Great Britain, to establish Rotary in Paris, and the Committee is awaiting a report from him. It is our belief that here should be organized one of the most powerful clubs in Europe and it is fitting that our British colleagues should lead in the movement.

In GREECE we are soon to have a club established under the direction of Mr. William P. George, American Vice-Consul at Athens. He carried with him credentials to this effect when recently he left the United States to report to his post.

In GUATEMALA much interest is expressed in Rotary; but nothing will be done until the political conditions are more settled than at the present.

In HOLLAND there are prospects of early organization altho up to the present moment no definite information has been received.

In HAITI a club has been organized at Port-au-Prince under the presidency of Mr. C. Edgar Elliott, one of the business men of that city. At this writing there is some question to be settled in connection with the club which will be adjusted by the Board of Directors and the Foreign Extension Committee.

In INDIA a club at Calcutta with excellent prospects has been organized by Mr. R. J. Coombes who has received authority to continue organizing in other cities of India, Burma, Ceylon, Straits Settlements and Mesopotamia.

In ITALY there are club prospects in Milan with some discussion as to the opportunities in Naples, Rome, and Florence; but there is no definite report thereon.

In JAPAN there has been given authority to organize Rotary in Tokio, its capital, to Mr. Fukushima, who has been a member of the Dallas, Texas, club for many years. He is intimately connected with the Mitsui Company, which is one of the largest business organizations in Japan.

In SOUTH AFRICA there is much interest noted at Johannesburg and preliminary instructions have been sent to Mr. George Birk to organize there. No final report up to date has been received from him.

In NEW ZEALAND there has been preliminary correspondence for the organization of clubs in Wellington and Auckland, but no definite report has been received.

In NORWAY there has been interest expressed; but developments are pending.

In SPAIN there has been special correspondence and discussion about organizing in Barcelona and possibly in other points. Mr. Salvador Garriga, of the Cienfuegos Club, and Mr. Angel L. Cuesta, of the Tampa Club, are to spend this summer in Spain and look into the possibilities. The Spanish situation presents certain difficulties which the Committee is carefully considering.

In MEXICO there is undoubtedly one of the greatest opportunities in Foreign Extension for Rotary and it is the belief of the Committee that the right kind of a club there may prove a most powerful influence in the new era of development

(Continued on Next Page)

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Report on Foreign Extension

and evolution which must soon come to this large and influential nation of the Western Hemisphere. In view of the difficulties in political conditions, organization may have to be deferred for a period; but ultimately it will come, and there will result a club that should rival that of Havana and Buenos Aires.

In PERU nothing has yet been done, altho there are excellent prospects there, according to the opinion of Mr. Coates. He also visited that country on his trip to the United States from Uruguay.

In PANAMA, under the initiative of Dr. Federico Alfonso Pezet, former Special Delegate to organize Rotary in Latin America and now Peruvian Ambassador in Washington, a club has been organized under the presidency of Dr. Harmodio Arias and the vice presidency of Mr. Gil. Mr. Herbert P. Coates recently visited this club and gave the Committee information as to its status. While at the present time it lacks the full strength which a club at such an important point should possess, it is believed that it may yet become a powerful organization.

In SWITZERLAND there is a request for the establishment of a club in Schaffhouse, but the question is before the Committee as to whether the first club should not be organized in a city of greater prominence. The Chairman of the Committee is taking up this matter with Hon. Hampson Gary, the new United States Minister to that country.

While the above capitulation covers the specific data by countries in the possession of the Committee, there should be a few other references of importance and interest.

There has been quite an extension of clubs in CUBA under the leadership of the Havana organization which is one of the best and most active of Rotary clubs beyond the confines of the United States, Canada and Great Britain. The Montevideo Club in URUGUAY organized in the previous year deserves special commendation for its membership and activities. It is today the leading South American club and next in influence thruout Latin America to the club at Havana. The club in Manila appears to be prosperous and progressive. The movement in HONGKONG, a British possession on the coast of China and one of the leading ports of the world, has been somewhat handicapped; but eventually there will probably be organized in that section a powerful club.

Awakening Interest

ENQUIRIES are continually pouring in from numerous separated and isolated points of the world indicating the rapid and positive growing interest in Rotary, its usefulness and its potentialities, and, hence, it can be realized what a responsibility is before the Foreign Extension Committee and how necessary it is that the Committee should have the profound interest and co-operation of all members of Rotary who wish to see it become the most powerful and useful organization of its kind in the world.

Keep the Offensive

FROM this review of the general situation it can be seen that there is no possibility whatever of turning back in the movement of Foreign Extension. The "offensive," so to speak, is on, and the Committee, as the firing line,

(Continued on Page 342)

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Foreign Extension Report

(Continued from Page 341)

must have the whole-souled and unanimous support of the officials and rank and file of Rotary. Otherwise the efforts of the Committee may result in ignominious failure and the name and influence of Rotary will suffer forever. Such a sad eventuality cannot even be imagined and I am only mentioning it to spur all Rotarians to a spirit of fine co-operation and support.

In order that there may not be useless repetition in this report of details covering the establishment of Foreign Extension and the recommendations already made, the attention of all interested is invited to the re-reading of the report submitted to the Salt Lake Convention one year ago and especially to the excellent *Memorandum of Instructions With Regard to the Extension of Rotary Into Countries Other Than the United States, Canada, Great Britain and Cuba, Prepared for Officers and Representatives of the I. A. of R. C.* This pamphlet No. 26 is one of the best documents that has yet been issued under the direction of our able and beloved Secretary, Chesley R. Perry, and the Committee compliments him highly upon it. It is to the credit of Secretary Perry that he has shouldered a heavy part of the responsibilities and work of the Committee on Foreign Extension, because, first, the official duties of the Chairman in Washington have limited his time and effort and the other members of the Committee have been so seldom able to get together to take necessary action. It is the belief and unanimous opinion of the Committee that we should support what Secretary Perry has done.

Rather than use up the time of the readers and hearers of this report with details already in published form, I refer them to this *Memorandum* and ask them to consider it with care. We believe that in it we have worked out a plan for Foreign Extension which in every way safeguards International Rotary and also takes into consideration the standpoint of clubs organized beyond the borders of the United States, Canada, Great Britain and Cuba.

Desirability of Cooperation

NOW permit the Committee to impress upon all Rotarians the desirability of co-operating materially in Foreign Extension.

As the budget of International Rotary does not provide a set fund for this work, the Foreign Extension Committee and the Board of Directors have approved the plan of inviting all those interested in Foreign Extension to make contributions to cover the expenses thereof. While we are glad to acknowledge that we have had cash receipts and pledges exceeding two thousand dollars, we need at least a fund of fifteen to twenty thousand dollars to do the work well. Blessings will rest upon the head of every Rotarian and upon every club which may swell this fund and there will come splendid satisfaction from such contributions, through the results in foreign lands. If any Rotarian or any friend of Rotary reads or hears this report, let him bear in mind that, by making a contribution to this fund, he will not only help Rotary to the first position in the world of clubs of this kind; but will aid in safeguarding civilization and humanity against those influences which would undermine established law and order and the foundations of Government and family.

At the Salt Lake Convention, a year ago, there

(Concluded on Page 344)

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Compulsory Voting

By Judge John Stelk of the Municipal Court of Chicago



IT is a well established fact that fully two-thirds of our citizens refrain from voting. The majority are sincere, straight-forward thinking men and women who when asked why they voluntarily disfranchise themselves come back with the old retort: "What's the difference? My vote wouldn't change anything. The politicians will have their way anyway, and I don't want to play into their hands." The net outcome of this attitude, reiterated with a tiresome sameness is that the great majority of the people who go to the polls are organization voters. By organization voters I mean those who have practically sold their vote to those essential cogs in the party machinery who at one time or another did them a favor or hold out hopes of future realization of special privileges, all, of course, at the expense of the decent element in the commonwealth.

Take the precinct as a unit of exemplification. There are approximately 500 votes in a precinct; but hardly more than 150 votes are cast—a bare third. Were every voter compelled to vote we would have different election results because of the very nature of the citizens who now refrain from voting and who would not support Jim Jones for Alderman, knowing him to be the backer of a notorious gang, or vote anyone else into office whose record is such that every decent commercial organization would shrink from employing him. Such voters would round up men and women of their own clean-cut type and see to it that all candidates for political offices are chosen from representative American citizenry so that no man in future would have to hesitate to accept a political job.

To allow the average man and woman time to reflect seriously upon the task before them, I propose that we have only one election in a year and that we make Election Day a legal holiday, removing the strain of every day tasks from the mind of the voter.

In order to make the elections and the issue before the voter more intelligible I advocate the adoption of a short ballot, with voting for national, state, county, and municipal offices rotating annually in a four-year series. Let us assume that on such a basis we have the first year an election for federal offices; the voter can concentrate on the candidates proposed for federal positions. In the second year only candidates for state offices come up for consideration. In the third year only the election of county officials concerns the voter; while in the fourth only municipal offices wait for his consideration. How much simpler that would be than the present ballot six feet long and four columns wide, in which the voter feels as lost as a lamb in an Indian jungle!

People should be brought to realize that voting is an essential duty as well as a privilege of citizenship to be exercised for the benefit of each State commonwealth and the Nation as a whole; the neglect of such duty is responsible for the many administrative failures which are severely criticised by the very ones who do not exercise their franchise. Compulsory voting, in my opinion, would act like a sieve through which only pure Americanism could flow while all the slack and residue would be held back. It would give us representatively American officers and leaders, and clean, straightforward local and centralized administration.

Like children, people unfortunately will frequently back away from what is good for them and for that reason it might be necessary to tie the whip-end to compulsory voting and provide for actual punishment of the shirkers on election day.

Finally I should insist on having polling places remain open to the public while the ballots are being counted and the tally sheets as well as the election returns are being made up. The law does not contemplate nor authorize locking and bolting of the doors.

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Foreign Extension Report

(Continued from Page 342)

were adopted many modifications of the Constitution relating to Foreign Extension. These modifications have been entirely justified by the development of events during the past year.

While the Committee has no pressing suggestions to make as to vital modifications of the Constitution, it does hope that in view of the peculiar, delicate and difficult responsibility of the Committee, great care may be exercised in the selection of its members for the ensuing and future years. Every man should be chosen not so much on account of his present position, but more with regard to his knowledge of the relationship of Rotary to Foreign Extension and his experience and study of world problems. Nothing could be more unfortunate than that Rotary should commit some international political blunder that would bring it into contempt before the eyes of the world. No step in Foreign Extension should be taken that does not have the intimate study and approval of a Committee of this kind representing what is best in Rotary.

Please let all Rotarians bear in mind, if perchance any mistakes have been made in Foreign Extension, that this movement has only been under way for two years; that it has actually only secured a good start in the last few months; and that the Committee is experimenting and endeavoring to build a solid foundation upon which a mighty future structure can be erected. The Committee invites constructive criticism and suggestion and does not for a moment think that its opinion and action are infallible.

Conclusion

IN concluding this report which cannot possibly be as comprehensive as might be desired because of lack of space in THE ROTARIAN and of time, the Chairman, speaking for himself and his colleagues, begs indulgence for the omission of points that should be discussed and states that he, as well as Secretary Perry, will always be glad to answer as best they can any inquiries which may be addressed to them. The Chairman may use a few moments in presenting this report in further explaining the mighty scope and responsibility of Rotary in Foreign Extension; but he wishes to go on record here in expressing appreciation, not only of the fine co-operation which he has had from the members of the Committee but from the Board of Directors of International Rotary and especially from President Adams and Secretary Perry.

Altho he himself is retiring from his position as Director General of the Pan American Union, because "he does not want to go from the Pan American Union to the Poor House," he hopes in a private capacity to be able in the future to do more for Rotary than he has ever been able to accomplish officially. May he be permitted to say as a final word, and as a tribute to Rotary that no influence has come into his life, aside from that of love and service of his country, and the love and influence of his old New England mother, which has inspired him more with the desire of living a life of practical usefulness than have the principles that Rotary demands.

He, therefore, wants, and he believes that his colleagues of the committee want, that deserving men in all representative lands and among all recognized worthy peoples should have the opportunity of joining Rotary and receiving its unique inspiration.

Report of the Committee on Relations Between Employer and Employee

Raymond M. Havens, Chairman

THIS committee was appointed by President Adams pursuant to Resolution No. 19, adopted at the 1919 Rotary Convention at Salt Lake City, and it now submits the following as its report:

This Committee believes that the problems of the employer and his proper and equitable relations to his employees are of the greatest interest to Rotarians and that the establishment of the right relations between an employer who is a Rotarian and his employees is fundamental in his activities as a Rotarian. Rotary seeks to establish the man and his business on an ideal basis, and not until that basis is firmly established can he become what he aspires to be—an influential member of his craft, nor can he reach the further goal of becoming a potent factor in the welfare of his community.

This Committee believes that every Rotarian who is an employer should endeavor to establish between his management and his employees the most cordial relations; that the employees should be placed in close personal contact with the management thru a committee or representatives in order that any problem arising may be satisfactorily solved; that employees are entitled to have advocates to speak for them so long as such advocates are mutually agreeable.

This Committee believes that wherever the manufacture or production of the vital necessities of life, such as food, clothing, fuel or transportation, is interfered with so that the public is caused great inconvenience or suffering, whether because of the restriction by capital of its output or because of strike by employees, then the interest of the public becomes paramount, and provision should be made for the just settlement of such questions without delay and for the continued production of the industries to prevent such inconveniences and suffering without doing injustice to the parties directly interested.

This Committee believes that the maintenance of cordial relations between employers and employees is being made more difficult by articles and illustrations which are printed from time to time in some papers, and that the harmful influence of such articles and illustrations in the public press should be offset by the publication of other articles and illustrations which will feature the better relations which should and do exist between the majority of employers and their employees, and that Rotary has an opportunity for service and a duty to supply the press with such copy and illustrations.

Your Committee believes that a bureau of help to employers should be established at headquarters under the Committee of Business Methods and that it should be the duty of such bureau to gather for the use and information of all Rotarians data concerning practical proven methods of dealing with these problems.

This Committee believes that while the relations between employers and employees must continue to be a subject of vital interest to Rotarians, a special committee on the subject is not necessary but that the subject matter can very well be handled by the standing committee on Business Methods; and therefore, this Committee recommends that Article IV, Section 5 of the By-Laws of the I. A. of R. C., shall be amended by changing the final period to a comma and adding the following words, "among which methods and standards shall be included those governing the relations of employers with their employees," making the section read as follows:

SECTION 5: The Committee on Business Methods shall study out and make public, with the approval of the President, modern, progressive and ethical methods and standards for business and professional men in general and Rotarians in particular, among which methods and standards shall be included these governing the relations of employers with their employees.

This Committee appreciates the responsiveness of the various Rotary Clubs who have discussed the problem of the relations between employer and employees and reported to this Committee the conclusions arrived at in such club discussions.

This Committee believes that it has now performed the duties enjoined upon it by its appointment in accordance with the resolution adopted at the 1919 Rotary Convention, and asks to be discharged from further labors.



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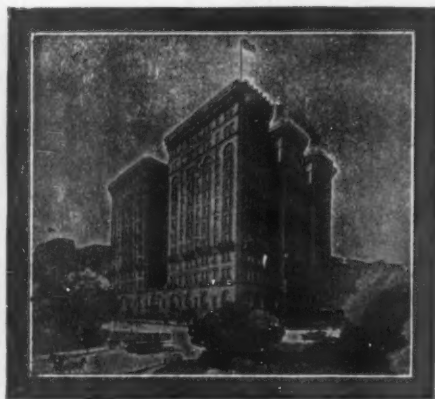
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Report of Committee on Business Methods

By B. F. Harris, Chairman

"BUSINESS is Business," is the hackneyed phrase yet that business is to serve.

The Rotary year is closed; I present my final report as Chairman of the I. A. of R. C. Committee on Business Methods, and fall back into the ranks.

More and more, as I concentrate on "Business Methods," I am convinced it is the cornerstone of Rotary.

It is thru "Business Methods" that we express and make effective our ideas of service. If we have the Rotary spirit, we will develop human and heart-driven methods of business and service, illumined by a background of aggressive Christian citizenship.

But there is an infinitely larger and higher relationship than that of the Rotarian and his client. It is in the contribution or investment of himself in his classification; in his community; in his citizenship.

"ACQUAINTANCE" is the Key word—the personal touch is the Solvent in "Business Methods," as in every phase of Rotary.

Acquaintance means Reciprocity, Cooperation. It presupposes a conduct that means a "next time," and a mutual desire for it.

In the smaller Business, acquaintance with client and employee brings results. In the larger relations, opportunity for personal acquaintance is physically impossible, but personality punctures and penetrates with Rotary Service.

Acquaintance is Service Plus—for Rotary's Home is the Heart; wherefore, "Keep thy heart with all diligence, for out of it are the issues of life"—and of Rotary.

The real Rotarian cannot content himself with the primary or commonplace method of enlightened selfishness, for every real Rotarian was born with, or early acquired, those ideas and principles dictated by the decency of being square in all our relations.

It is for that reason I have given our fellows credit for having long since past that point, and, therefore, in my committee work, I have been considering our "business methods"—our rule of conduct and contact, only in a higher and broader way, for unless we have the larger human Christian citizenship outlook, we cannot approach what is required of us in the narrower, individual, or classification phase.

Citizenship, for the moment, with us in the States and in many other sections where Rotary reaches, has ceased to center on these cardinal motives that must be common to good business and good government.

It is this "Business Method" idea Rotarians must put into business thru CITIZENSHIP.

For every Rotarian, Rotary personifies and vitalizes his home's and nation's highest ideals and aspirations; but the Rotary heart and conscience also has a world-wide purpose, to make the spirit of Service and the practice of the Golden Rule the rule of business as well as of reason and of right, and to win the world to it.

This is our biggest job—to sell Rotary, in its

(Concluded on Page 350)

OUR SERVICE MEANS RESULTS

(Our Service Free to the Employer)

The great cry and need of the hour is production. Organizations are taking advantage of our service to build up their weak departments by replacing their non-producers with men who can make good.

EMPLOYERS: We are in touch with a large selection of real men. We can and will with your permission, place you in touch with any kind of high-grade help that you may need.

MEN: You who are not now making good to your maximum, should get in touch with us regarding detail information of the following exceptional openings:

Gen. Manager, Wood working experience.....\$20,000
Foundry Manager.....15,000
Asst. Gen. Mgr., Railway Supplies.....12,000
Sales Manager, Trucks.....10,000
Sales Manager, Sheet Metal Specs.....10,000
Adv. Mgr., Farm Implements.....7,500

Purchasing Agent, Gen. Exper.....	4,000
Traffic Mgr., Mfgs. Plumbing Goods.....	4,000
Certified Public Accountant.....	5,000
Efficiency Engineer.....	6,000
Office Mgr., Sheet Metal Specs.....	4,000
10 Salesmen, Special machinery.....	4,000
and commission.....	
Chief Clerk, Railway.....	2,500
Sales Correspondent, Cream Separators.....	2,000
Clerk, Specialty Mfgs.....	2,100
Clerk, Mech. Rubber Goods.....	2,400
Private Secretary, Auto Tires.....	2,600
A large selection of openings for General Office Clerks, Bookkeepers, Stenographers, Junior Clerks, and general Office People. Communicate your wants to us immediately.	

The Right Man for the Right Place

BUSINESS MEN'S CLEARING HOUSE

Jas. O. Craig, Pres. (Rotarian)

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ROTARY comprises the standard-bearers in all industries and professions.

Likewise: the list of depositors with the EXCHANGE TRUST COMPANY OF BOSTON represents a most brilliant array of leaders in all fields. We invite reciprocal accounts.

Rotarian—
John J. Martin will
be at Atlantic City
during Convention
Week and hopes to
greet all his friends.

Exchange Trust Company of Boston

JOHN J. MARTIN, President

Branch
124 Boylston Street

Capital and Surplus
\$2,000,000.00

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Manufacturers of

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With Star Windshield Wings



Star Wings

Deflect wind and dust
and stop that draught
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neck. Glass is thor-
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Easily attached to
any car. They not
only add comfort but
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Price \$20.00 Pair

At your dealers or send on receipt of price
Glass comes 18, 20 and 22 inches long

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The Four Allen Buttons

quickly enable you to
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shoes." Look for
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Made in all
colors—
three
snappy
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U. S. Flags—All Sizes—Qualities and Prices.
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Rotary Emblems for Offices or Window Displays

6½ inches diameter Metal Wheels, enameled on a dark
Oak Shield

A. To hang, \$6.00 B. To stand, \$6.50

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All kinds of Coats of Arms carved to order



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The Central Manufacturing City of the United States

The Altitude Breaker!

The Cincinnati Enquirer is the only Cincinnati Newspaper That Continues to Hit the Bull's Eye of the Million Line Target.

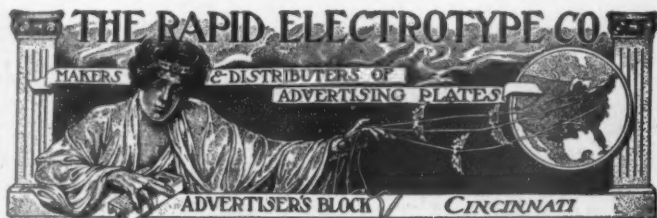
Over A Million Lines A Month

is THE ENQUIRER'S record

Here's the Proof for February:

ENQUIRER	1,034,446
Next Highest Newspaper . . .	732,886
Third Highest Newspaper . . .	714,098
Fourth Highest Newspaper . . .	351,288

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W. H. Kaufmann, President and Treasurer, Rotarian

We control Northern Kentucky

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Among our clients are:

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Address KENNETH HAUER, Rotarian,
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For Expert DECORATING and Successful EXPOSITION MANAGEMENT

WIRE OR WRITE US

We execute all details. We assume all responsibility.

Gatherings and functions of all kinds—far or near, large or small, it makes no difference.

Send for estimate.

Without obligation we will gladly send approximate estimate, on any job, in any part of the country.

George E. Fern, Rotarian

1252-1254 Elm Street, Cincinnati, Ohio
Official Cincinnati Rotary Decorator

Cincinnati

The Home of Three Thousand Factories



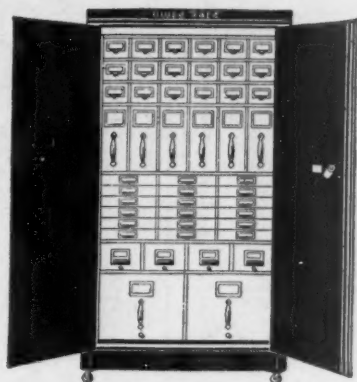
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Largest and Best Equipped Safe and Vault Factory in the World

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CINCINNATI The LOGICAL SITE of GREAT INDUSTRY

Cincinnati is a vantage point for manufacturing of every kind—a control center for domestic commerce.

Raw materials from all points are obtainable quickly in great quantities. Transportation facilities by rail and river permit a stupendous tonnage of freight to and from Cincinnati. Short hauls cheapen cost of raw materials. Nearness to supply sources lessens possibility of supply shortages.

Because of her important commercial advantages we recently built in Cincinnati a great power plant to satisfactorily meet the needs of a large manufacturing metropolis. With ready accessibility to vast raw wealth, Cincinnati also possesses an adequate power supply.

Manufacturers may safely locate their industries in Cincinnati with assurance of dependable low-cost power-service in amount entirely sufficient for any conceivable demand.

We extend every assistance to manufacturers making investigation of Cincinnati's manufacturing advantages. Eminent architects and engineers will prepare sketches and estimates for projected construction of new buildings—entirely without cost to you.

We have able commercial engineers who will come to you with data and details of opportunities awaiting manufacturers in Cincinnati. Shall we come to you—or will you make us a visit?

The Union Gas and Electric Company

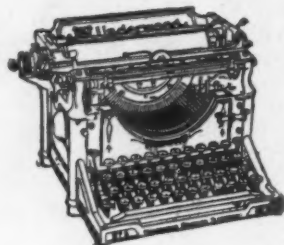
One of the Columbia Gas & Electric Company's Subsidiaries

Survey Cincinnati's advantages for manufacturing. If a personal visit is inconvenient we will gladly send a commercial engineer who will present the industrial facts you wish to know.

Cincinnati, Ohio

Wire or Write
H. J. HOOVER
Commercial Manager

Why Buy a Typewriter Because Someone Says It Is



**"JUST AS GOOD" as the
UNDERWOOD**

*Buy the Machine which is the
Standard of Quality*

SPEED—ACCURACY—DURABILITY

YOU ARE INTERESTED

in the doings of

BRITISH ROTARY CLUBS!

Keep your knowledge up to date by reading

"THE ROTARY WHEEL"

The Magazine of British Rotary

Subscription Two Dollars and a Half a Year—Commencing Any Time

Send your name and address and two dollars and a half to Frank R. Jennings, I. A. of R. C., office 910 Michigan Ave., Chicago, Ill. He will forward them.

By placing your advertisement in "The Rotary Wheel," you will appeal directly to 2,500 of the leading British and Irish manufacturers, jobbers, retailers. You could not choose a better medium. Rates moderate. Obtainable from Frank R. Jennings (address as above) or direct from Thos. Stephenson, Sec'y British Association of Rotary Clubs, 6 So. Charlotte St., Edinburgh, Scotland.

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LETTERHEADS BUSINESS CARDS
WEDDING & SOCIAL STATIONERY
SKETCHES SUBMITTED ON REQUEST
CENTURY ENGRAVING & EMBOSSEING CO.
19 SOUTH WELLS ST. CHICAGO-USA.
W. G. HARTUNG—PRES.—ROTARIAN

Real Rotarian "LIVE WIRE" Collection Service

I CAN COLLECT YOUR HARD
ACCOUNTS ANYWHERE

DAVID MORANTZ, Rotarian, Collection Specialist
KANSAS CITY, KANSAS

Save Money on Your Freight Shipments
"How?" Write Us, We'll Show You

Trans-Continental Freight Company

Consolidators of Household Goods, Machinery, Automobiles
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Old South Bldg., Boston Hippodrome Bldg., Cleveland
Ellicott Square, Buffalo Monadnock Bldg., San Francisco
Drexel Bldg., Philadelphia Van Nuys Bldg., Los Angeles
Union Trust Bldg., Cincinnati Alaska Bldg., Seattle

Write the Nearest Office



Report on Business Methods

(Continued from Page 346)

universal sense, to our competitors, our community and all the world.

With the hereto attached attempt to outline ten Rotary Business Method "Demandments," and my deep appreciation to President Bert Adams for this opportunity to try to serve, I am,

Rotarily,

B. F. (Frank) Harris, Chairman.

Champaign, Illinois,

April 30th, 1920.

Committee Members: Stuart H. Lees, Canada; Arthur L. Farmer, Oklahoma; Paul W. Bohn, Cuba; James Lynch, California.

Ten Demandments

I. BY my "Methods" ye shall know me—by Deeds, not Creeds.

II. The Test of my Rotarianism is in the Method I employ in my every day contact with those I am privileged to serve.

III. My Method makes my Character; Character begets Confidence and Goodwill—the only real Assets of Business and Life.

IV. Rotary Method demands the least Indirection, the fewest Go-betweens, and the best distribution of Welfare between my Clients, my Employees, and Myself.

V. As a Rotarian, I repudiate the doctrine of "Caveat Emptor"—(Let the buyer beware)—and make my client aware that Rotary stands for Reliability; for the first requisite of success is not to achieve money, but to confer a benefit.

VI. As a Rotarian, I count profit and loss by the Year, not by Hour; I think in terms of Decades, not Days; I look for my pay in the Harvest, not in the Seed, and my Preferred Profits are in Service not measured by dollars.

VII. As a Rotarian, I think for as well as of others, and so work for the upbuilding of my Classification, my Community, my Country—believing that my success is measured by the assistance I give others to succeed.

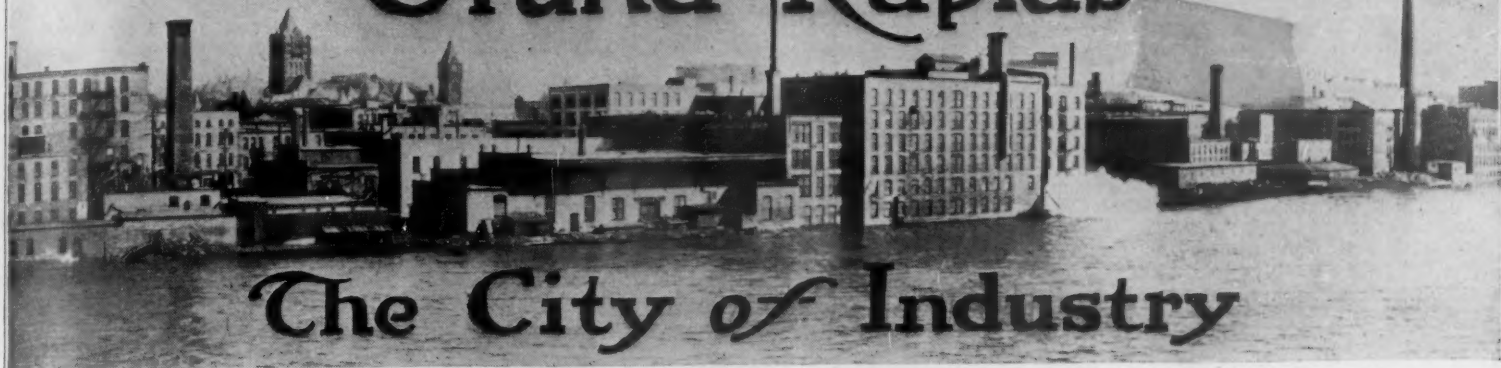
VIII. As I consider Method only in its Service aspect, and Service chiefly in its Moral sense; as I place Service above Self—so I place my Citizenship above my Classification, and stand for Consummation, not Complacency.

IX. As neither Service nor Classification find their finest opportunity and development except in their broadest application—so I believe the highest type of Service or Method is motivated by active adherence and loyalty to all the factors of Christian Citizenship.

X. I was born a Man, not a mere materialist, and as a Rotarian, I hope to develop and demonstrate Practical Ideals, and die a Real Citizen in a Service to which all the world is to be won.

—B. F. (Frank) Harris, Chairman,
I. A. of R. C. Committee on Business Methods.

Grand Rapids



The City of Industry



Pantlind Hotel

550 Rooms European Plan

*A Perfectly Appointed Modern Hotel
Delightful Atmosphere — Maximum
of Comfort at Minimum Cost*

*Travelers say that no hotel in America
gives more comfort or better service.*

Pantlind Hotel Company
Operators
Grand Rapids, Michigan
Fred Z. Pantlind, Rotarian

Heating Equipment Complete as the Rest of the Home

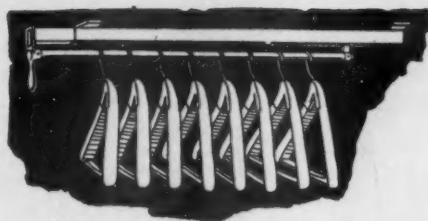
A practical, dependable mechanical device that trips the furnace dampers at the hour set and enables the family to get up in a warm house throughout the cold season.



The Little Draft-Man Furnace Regulator

is growing in demand because of national advertising; because the leading furnace manufacturers have adopted it as regular equipment; because of its low price of \$18.00 (east of the Rocky Mountains) and because it saves its price in fuel economy. Easily attached to old or new heating plants of all kinds and makes. If your dealer does not carry The Little Draft Man write us and we will send one postpaid on receipt of price.

SAHLIN MFG. COMPANY
35 Ottawa Ave., N. W.
Grand Rapids - Michigan



For Homes, Clubs, Lodges, Apartments, etc. **KNAPE & VOGT**

Garment Care System

Space Saving — Sanitary — Practical

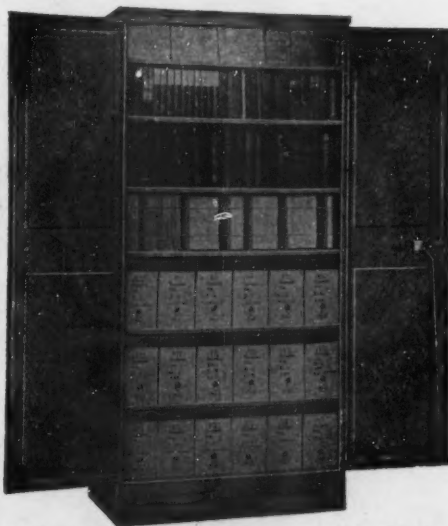
The increasingly popular NUWAY garment carriers have been given a new name. Hereafter they will be known and advertised nationally to the people of America under the more appropriate and descriptive title of the Knappe & Vogt Garment Care System.

We bespeak the continued good will and patronage of the host of Rotarian customers who have come to us through our monthly notice on this page.

Their attention is invited to our page advertisements in Good Housekeeping Magazine, Architectural Record and American Builder, commencing early in 1920 and appearing regularly throughout the year.

KNAPE & VOGT MFG. COMPANY
Grand Rapids, Michigan
E. J. Vogt, Rotarian

STEEL CUPBOARDS



Adaptable in all offices for Records, Stationery, Office Supplies, Tools etc. Has adjustable shelves with or without Vertical Dividers. Service and Superior Quality, at reasonable prices. Also a complete line of Steel Lockers, Wardrobes and Shelving. Write for catalog.

A. C. Terrell
Rotarian

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EQUIPMENT
COMPANY**
GRAND RAPID
MICHIGAN



"NEW WAY" Store Equipment

Saves room, enhances the beauty of the store and allows you to serve more customers in the same space.

That also means fewer salespeople and less "overhead."

Look into New Way.

Display Cases—Wrapping Stations
Garment Wardrobes—Cashiers' Desks
Wall Cases and Shelves

Write for Catalogue

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Grand Rapids, Michigan

Branch Factory:
LUTKE MFG. CO., Portland, Ore.

Branch Offices and Salesrooms:
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PITTSBURGH ATLANTA
996 Union Arcade Bldg. 431 Candler Bldg.
KANSAS CITY, (Mo.) DALLAS
607-08 Ridge Bldg. 401 Insurance Bldg.
Licensed Canadian Mfrs.;
JONES BROS. & CO., Ltd., Toronto, Canada

EDWARD V. CONWELL

General Attorney for American Railway Express Company, told the Philadelphia Rotary Club this month that:

From March 1 to July 1, 1918, 127,851 packages could not be delivered because ADDRESS WAS MISSING.

25,500 packages went astray monthly for the lack of markings showing from whom package was received, and for whom intended.

Tags become detached, and ordinary gummed labels do not always stick.

Fenton Address Labels are known the world over for their STICK-ABILITY.

Specify Fenton Stay-Stuck Stickers, and your shipments will arrive on time.

Fenton Label Company, Inc.

506-512 Race Street
PHILADELPHIA, PA.



Depository of I. A. of R. C.

Our organization offers banking services, widely different in character, but all expressive of the Spirit of Rotary. Whether you require a commercial or savings account, investment, trust or fiscal agency facilities, you will find them at the

UNION TRUST COMPANY

Madison and Dearborn Sts., Chicago
Rufus F. Chapin, Rotarian,
Vice President & Secretary.



LITTLE ROCK, ARKANSAS HOTEL MARION

Rates \$1.50 and up Absolutely Fireproof
Rotary Club Headquarters. Luncheon Thursdays, 12:30.
Visiting Rotarians Welcome.
O. W. EVERETT, Manager

Waxed Carbon Paper

Will not smut, dry out or wrinkle; superior wearing and manifold qualities; will not soil the hands or stationery; make clean, legible copies. Sold direct at factory prices; all colors in light, medium and standard weights. Send \$1 for sample box of 50 sheets, legal size. State color and weight desired. Money back if not pleased. Address Dept. 6.
THE RIBBON WORKS, Galveston, Texas

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CHARTERED ACCOUNTANTS

BANK OF
HAMILTON BUILDING

TORONTO, CANADA

Phone
Main 3420

Report of Committee on Standardization of Classifications

By Kendall Weisiger, Chairman

AFTER reviewing the headquarters' file of membership classifications and the rosters of typical clubs of varying sizes and from various parts of the United States and Canada, we prepared and submitted two lists of typical classifications, one to be used in the organization of clubs in small cities and the other for use in connection with the extension of membership in clubs of medium sized cities. These two lists have been put into the hands of the officers of the Association, they have been published in THE ROTARIAN and they have been embodied in a recent edition of Pamphlet 17 pertaining to membership. For clubs in cities of metropolitan proportions it has been recommended that there be provided for each such club a Classification Engineer whose duty it will be to study the local situation with a view to planning out an orderly procedure of growth.

As an illustration of how this may be accomplished, the Committee has recommended to clubs in metropolitan cities the use as a model of a study of classificational possibilities made in the Rotary Club of Pittsburgh. The Committee has examined this study and, after consultation with the Rotarians who made it, is recommending that it be published for limited distribution.

The Committee has given consideration to a number of particular classificational problems referred to it from Headquarters in connection with inquiries raised by individual clubs. Practically every one of these problems was solvable under a proper interpretation of the fundamentals laid down in the Rotary Constitution, so that your Committee feels that its principal duty is to impress the application of the fundamentals of Rotary classification already established and to endeavor to bring the local clubs to a realization of the danger in departing therefrom in order to bring into membership some desirable person who ordinarily is not eligible under a strict application of the principles of classification.

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EARL R. BENEDICT, Rotarian

Houston, Texas

Hotel Rice

B. B. MORTON, Mgr., Rotarian

Rotary Club Luncheon held here Thursdays, 12:15
Visiting Rotarians Welcome

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are so genuinely good
so truly serviceable that
they commend them-
selves to those that

Profit most who serve best

Egry Systems

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Registers, also Stationery for Typewriters
in rolls, sheets or fanfold.

Joliet, Ill.

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ROBERT F. McROBERTS, Mgr., Rotarian
Visiting Rotarians Always Welcome

Lexington, Ky.

Hotel Phoenix

JOHN G. CRAMER, Sec., Rotarian
Rotary Club Headquarters. Luncheon Thursdays, 12:20
Visiting Rotarians Welcome

Salt Lake City, Utah

Hotel Utah

GEO. O. RELF, Gen. Mgr., Rotarian
Rotary Club Luncheon held here Tuesdays, 12:15
Visiting Rotarians welcome.

Montreal, Que.

CANADA'S LEADING HOTEL

"The Windsor"

DOMINION SQUARE

JOHN DAVIDSON (Rotarian), Manager
Visiting Rotarians Always Welcome.

Denver, Colorado

Savoy Hotel

J. G. Nicholas, Manager

Rotary Club Luncheon held here Thursdays, 12:15
Visiting Rotarians will please make themselves known.



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Catalogue Printing.

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